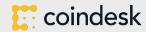


## **Register for Consensus 2018!**



- We are the leading events firm in blockchain
- Our annual <u>Consensus</u> events have attracted thousands of entrepreneurs, investors, executives, regulators, journalists and more to <u>San Francisco</u> and <u>New York City</u>
- Join us in May for our next event, <u>Consensus</u>!

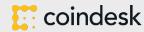


## **Q4 2017 State of Blockchain: Table of Contents**



- . EXECUTIVE **SUMMARY**
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- 3. ENTERPRISE **BLOCKCHAINS**

- 4. INVESTMENT
- 5. GOVERNMENT
- & REGULATION
- 6. SENTIMENT **SURVEY**
- 7. COINDESK
  - A. Research Framework





# 1

# **EXECUTIVE SUMMARY**





#### Bitcoin & cryptocurrencies make historic moves:

- After uncertainty around fork ends, bitcoin's price breaks free and topples multiple milestones.

Meanwhile, BTC dominance shrinks to all time lows.

#### **Demand for bitcoin tests market infrastructure:**

- Bitcoin fees increase dramatically. While Coinbase hits #1 app on iTunes, it and all exchanges struggle to cope with demand.

#### **Key metrics up across public blockchains:**

- Hashrate, >1MB Bitcoin blocks, ethereum blockchain transaction records, all time valuations

#### **ICOs and VC hit new highs:**

- \$3.23bn for ICOs and \$200mn for VC. However, forks were the largest token generating event of the year with \$44bn created.

#### **Futures launch successfully:**

- CME & Cboe launch with high interest but low volume. Large traders shorted and small traders longed.

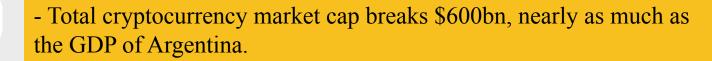
#### **Sentiment Survey:**

- 81% did not go into debt to buy crypto. Of those that did, 52% already paid it back. 94% check prices at least every day.



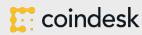


# Q4 2017 Trends: Public Blockchains



- Fees moderately increase in general, but soar for BTC.
- Bitcoin dominance falls below 40% after a rebound above 50% early in the quarter.
- Many cryptocurrencies reached all time highs, notably BTC at almost \$20k and ETH at almost \$1k.
- CryptoKitties' popularity slowed down the ethereum network but showed promise for future developments.
- Bitcoin Cash solidifies within the top 10 market cap with a hashrate that surpassed BTC's for one day in November.

Data Sources: CoinDesk, Image
Notes: Expanded upon in Section 2: Public Blockchains





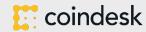
# Q4 2017 Trends: Enterprise Blockchains



- R3 adds members, launches, Corda version 2.0. Corda becomes the first DLT to be accessible on Amazon Web Services (AWS).
- Enterprise Ethereum Alliance adds members & 3 new working groups.
- We.Trade, founded by 9 banks, aims to ease European domestic and cross-border trade with DLT made by IBM.
- Hyperledger lost CME Group, Deutsche Borse Group, R3, and about 15 other members.

Data Sources: CoinDesk, Image

Notes: Expanded upon in <u>Section 3: Enterprise Blockchains</u>





# Q4 2017 Trends: Trading & Investment



- Total raised by ICOs hits \$3.23bn in Q4, with VC amounting to \$200mn. Q3 to Q4 growth less spectacular when shown in ETH (+56%) vs. USD (+146%).
- Forks have raised 8x more than ICOs. Token generating events (TGE) are split between \$44bn in forks vs. \$5bn in ICOs cumulatively.
- Bitcoin futures see high interest but low volume, with small traders going long and large traders going short.

Data Sources: CoinDesk, Image

Notes: Expanded upon in Section 4: Investment





# Q4 2017 Trends: Regulation & Government



- The CFTC approved CME & Cboe's launch of bitcoin futures contracts.
- South Korea sees higher levels of regulation on trading.
- Bitfinex & Tether become targets of US regulators after suspicious activity results in subpoena.
- Russia moves to define regulatory environment with submission of new bill.

Data Source: CoinDesk

Notes: Expanded upon in Section 5: Regulation & Government





# 2 PUBLIC BLOCKCHAINS





## Q4 2017 Public Blockchain Summary

#### Aggregate market cap breaks \$600bn:

- Public blockchain assets rallied 3x, over \$75bn in value over the quarter.

#### Some fees rise, but BTC's fees soar:

- Fees generally increased but BTC saw recordbreaking fees and congestion in Q4.

#### **Sector sees all-time high interest:**

- Google searches for blockchain terms see new highs, especially in December.

#### Bitcoin dominance falls below 40%:

- Bitcoin ceded it's +50% Q2 to Q3 comeback.

#### Ripple grew ~300x YTD:

- All major cryptocurrencies are up approximately 1,000%.

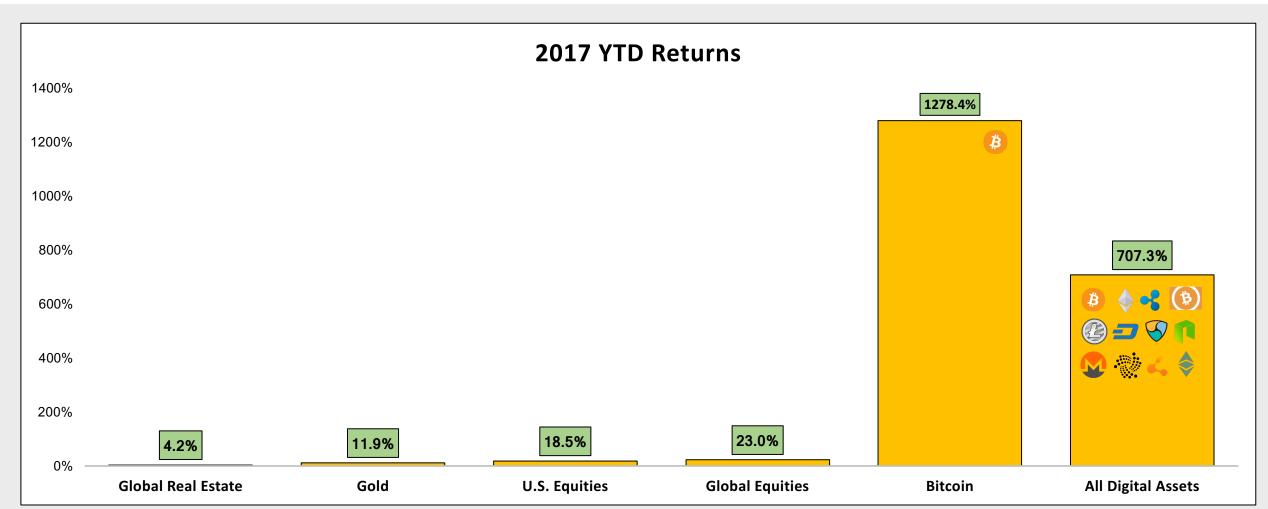
#### **Transactions hit new highs:**

- Transactions on major blockchains increased, ethereum broke all-time transaction records.



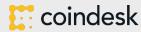


# Digital Assets Outperformed Traditional Assets Nearly 13x Return YTD



Data Source: Yahoo! Finance, Coincap, Coin.Dance

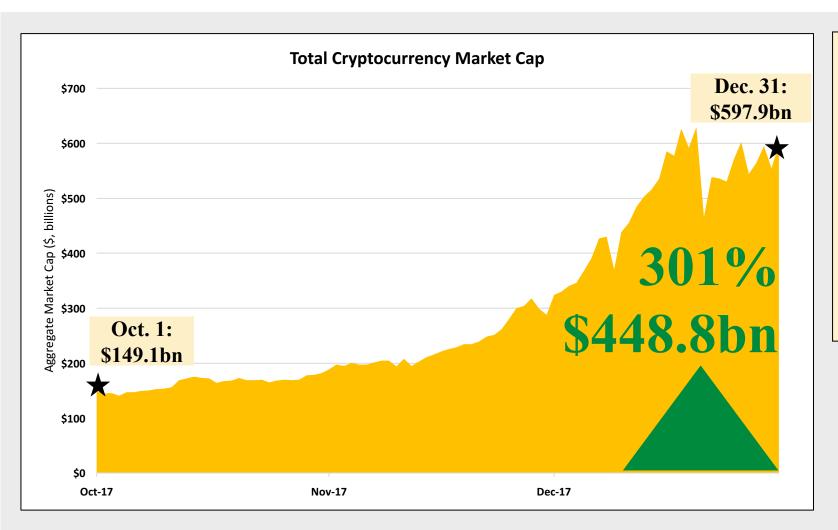
Notes: Daily data, RWO, GLD, SPY, CWI, & BTC prices, all cryptocurrency market cap, data through 12/31/2017





# **Total Cryptocurrency Market Cap Increased Over 50%**

# Reached All-Time High Above \$600bn in Q4



For some context, the market cap of:

Western Union ≈ \$10 billion

Ether  $\approx$  \$70 billion

Bitcoin  $\approx$  \$250 billion

**All Cryptocurrencies** ≈ \$600 billion

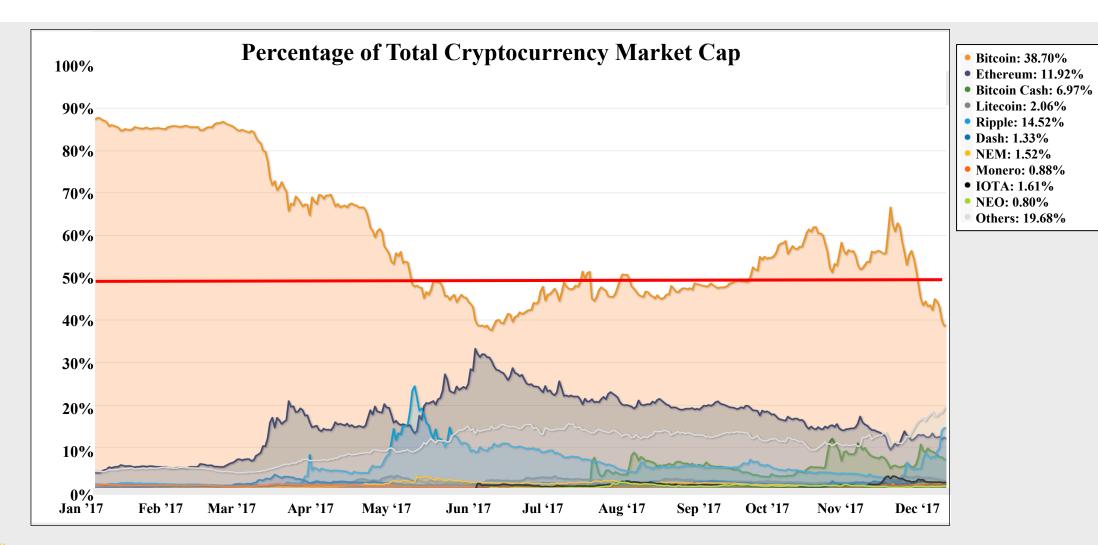
Visa  $\approx$  \$250 billion

Gold  $\approx$  \$8 <u>tr</u>illion





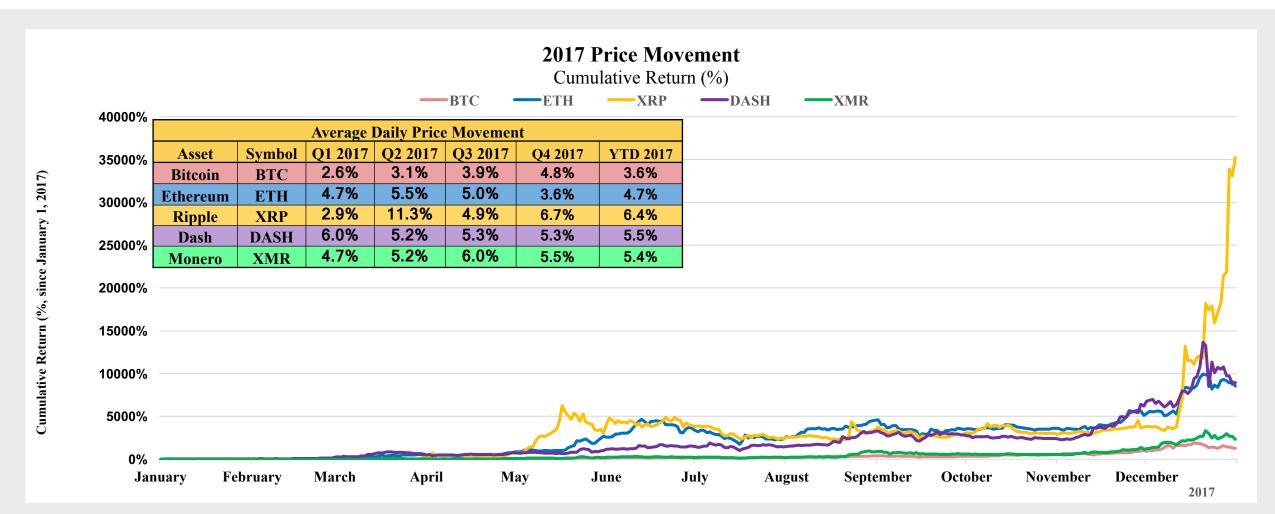
# The Fall of Bitcoin Maximalism? BTC Dominance Fell below 40%





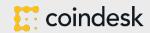


# Ripple Rallied ~35000% Year to Date Exceeded 6% Average Daily Volatility



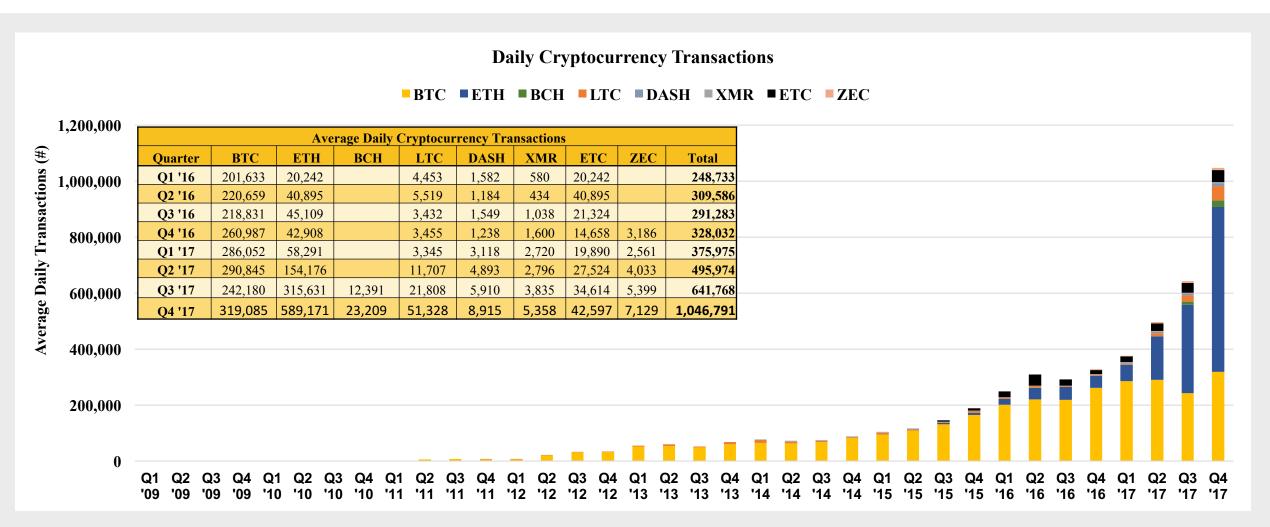
Data Source: Coincap, Coinmetrics, CoinMarketCap

Notes: Average day over day price movement (absolute value)





### Transactions on Major Blockchains Increased, Especially ETH

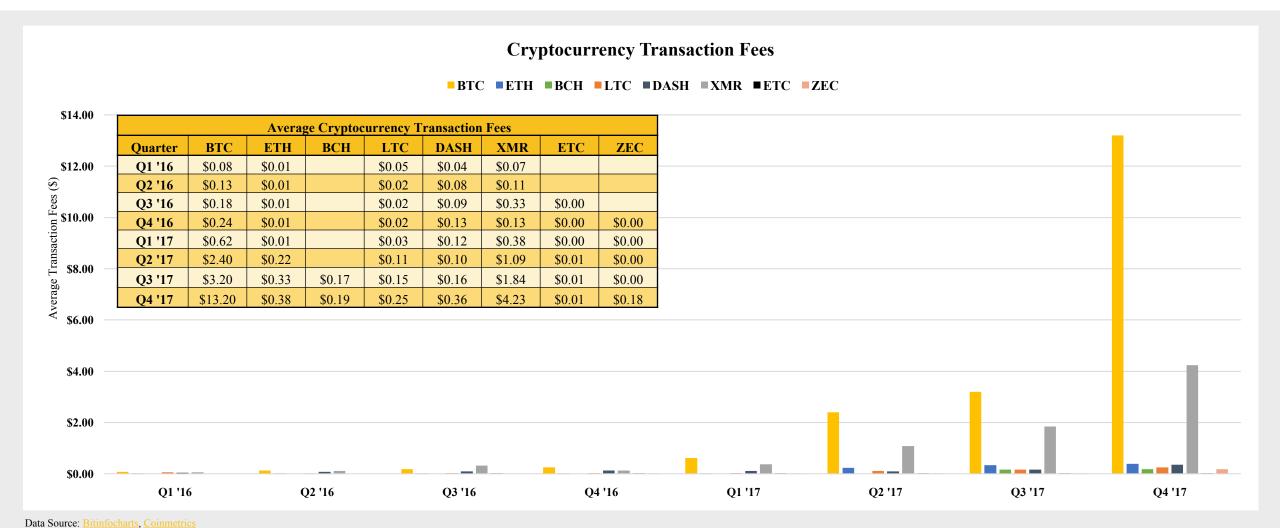


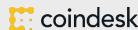
Data Source: Bitinfocharts, Coinmetrics



## Average Transaction Fees Rose for All Major Cryptocurrencies

BTC Fees More Than 4x Since Q3

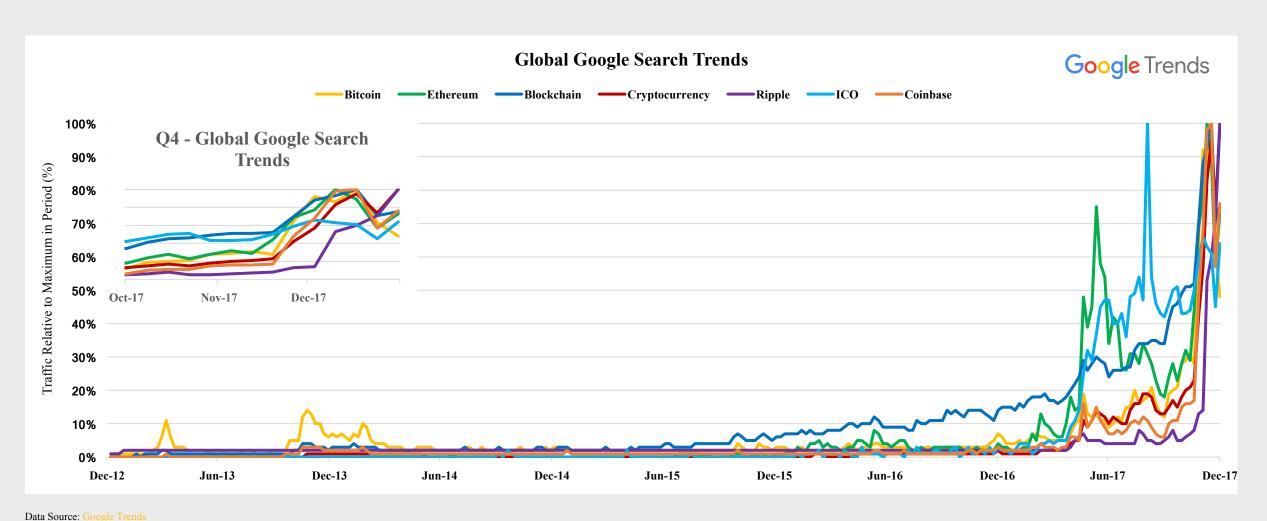


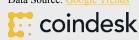




# Many Blockchain Terms Hit an All-Time Google Search High

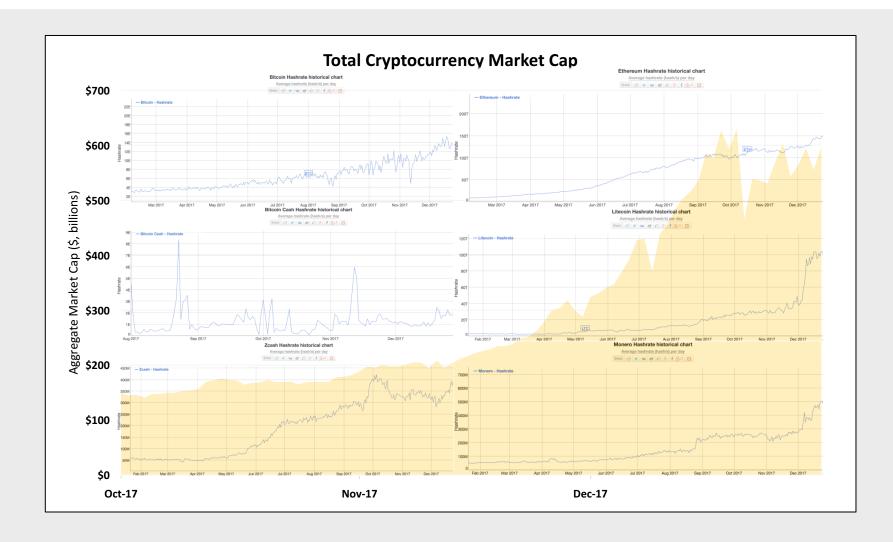
Ethereum Searches Fell from a Peak in Q2 2017







# More Money, More Miners Increased Market Cap → Increased Hashrate Across Coins







# 2A BITCOIN





# **Q4 2017 Bitcoin Summary**

#### Bitcoin almost breaks \$20,000:

- This quarter saw multiple all time highs that ranged from \$5k to \$19k.

#### **Fork postponed:**

- The 2 MB block size increase was called off due to lack of support.

#### **Transactions rebound:**

- The number of transactions rebounded about 30% from Q3 dip.

#### **Transaction fees soared:**

- Average transaction fees rose about 300% from Q3.

#### **Global trading volume continued growth:**

- JPY, USD solidify large shares.

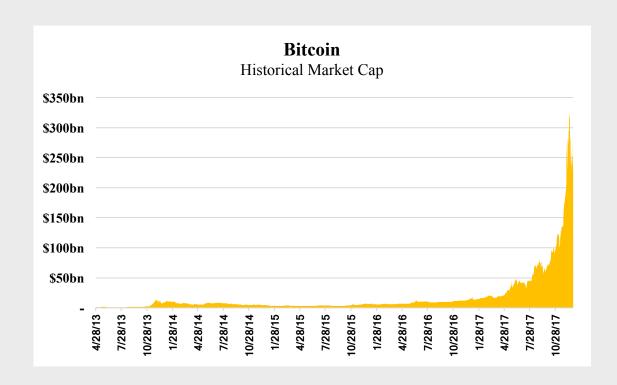
#### Hashrate up 60% to new all time high:

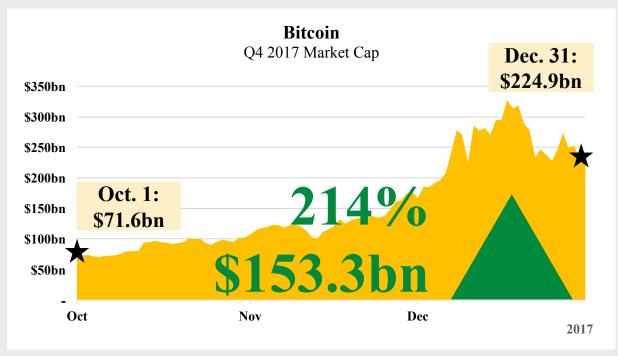
- Network security continued to grow but BCH had more at one day in November.

Data Source: CoinDesk



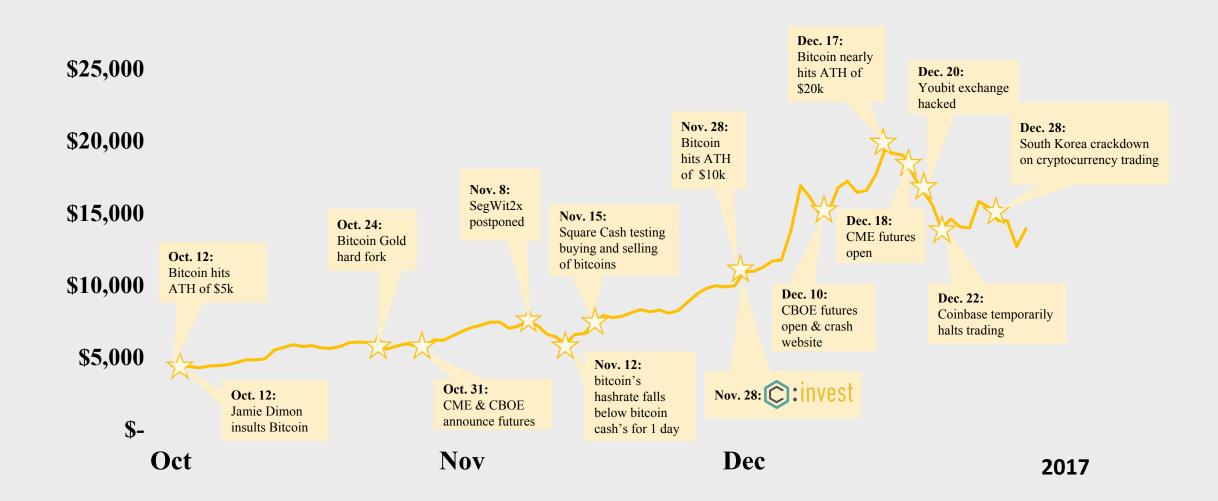
# **Bitcoin Ended Ambitious Quarter Up 214%** Set a New All-Time High Above \$300bn

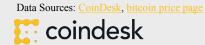






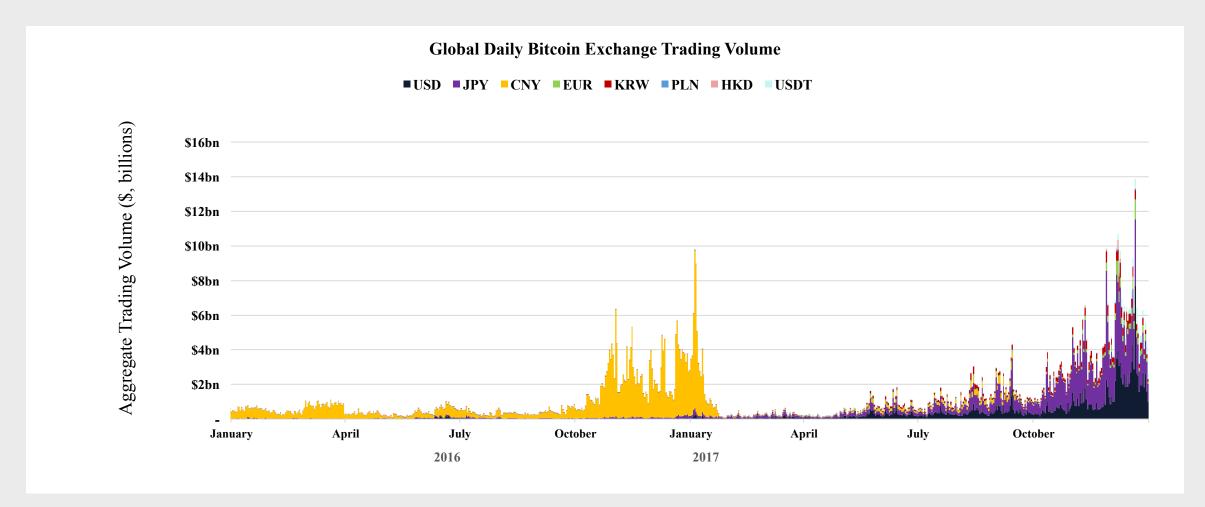
## **Bitcoin Price & Key Market Events**





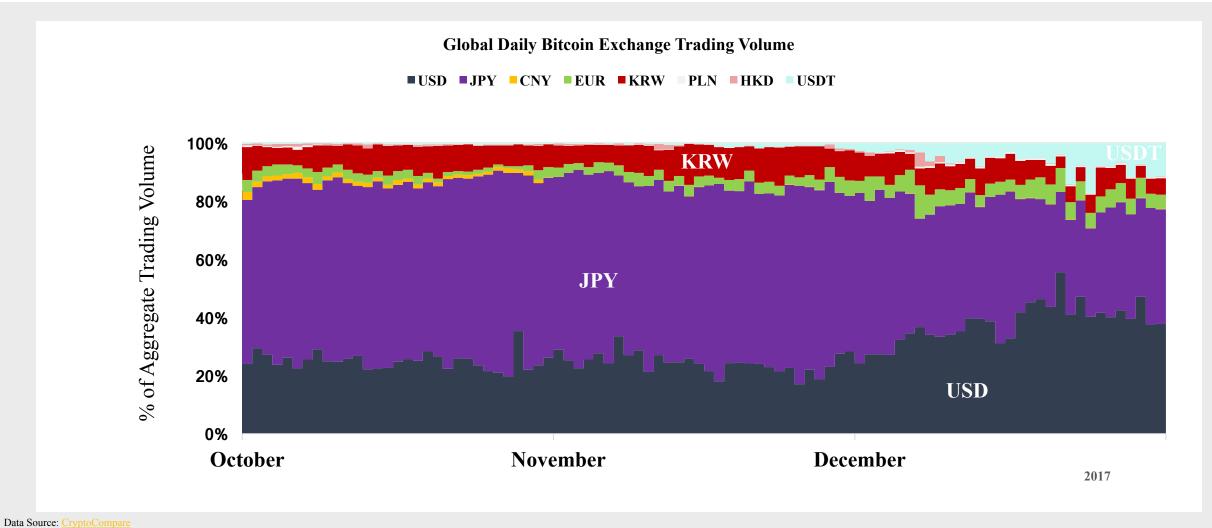


# Global Trading Volumes Take Off USD & JPY Solidify Large Shares



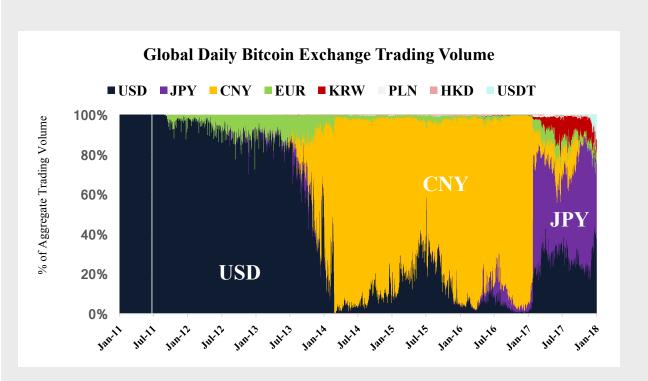


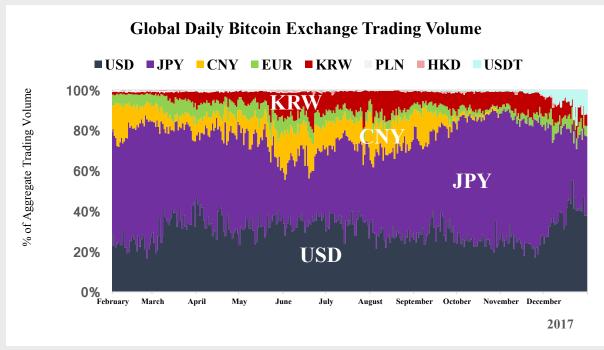
## **Q4 2017 - Global Daily Bitcoin Exchange Trading Volume**





## Global Trading Volume Dominated by USD and JPY

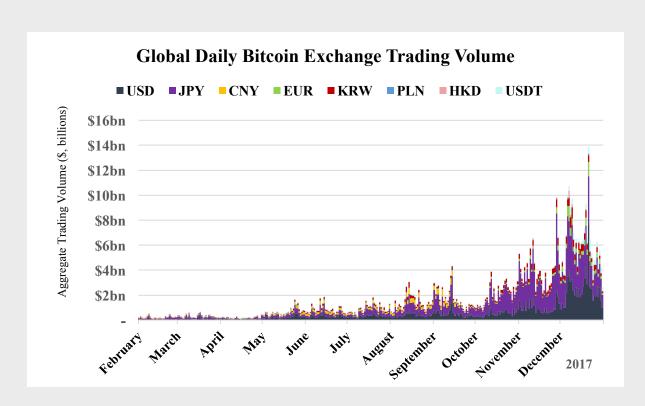


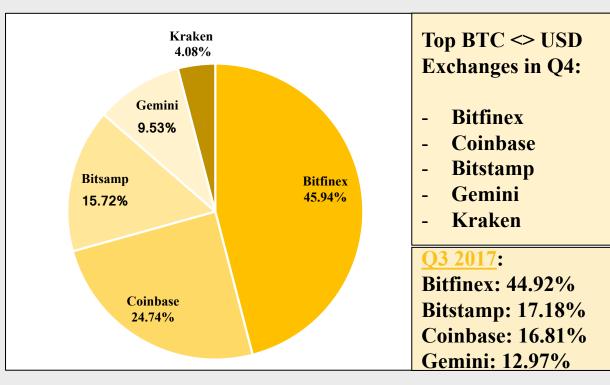




## **Exchange Trading Volume Increased**

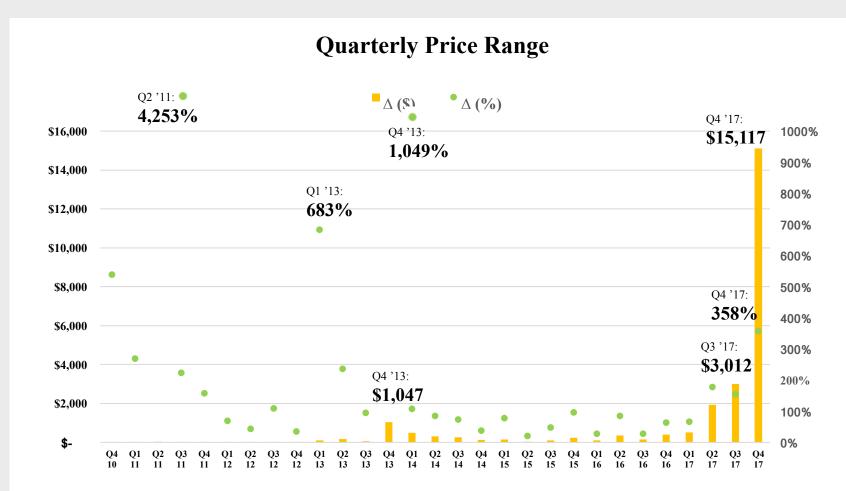
## Bitfinex, With Margin Trading, is the Largest USD Exchange





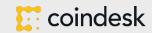


# Bitcoin Price Varied From \$2,000 to \$5,000 Second Straight Largest Quarterly \$ Variation



Quarter	High	Low	Δ (\$)	Δ (%)
Q4 10	\$0.39	\$0.06	\$0.33	538.3%
Q1 11	\$1.09	\$0.30	\$0.80	269.5%
Q2 11	\$29.60	\$0.68	\$28.92	4252.9%
Q3 11	\$15.44	\$4.77	\$10.67	223.7%
Q4 11	\$5.27	\$2.05	\$3.22	157.0%
Q1 12	\$7.11	\$4.22	\$2.89	68.5%
Q2 12	\$6.69	\$4.69	\$2.00	42.7%
Q3 12	\$13.50	\$6.45	\$7.05	109.3%
Q4 12	\$13.70	\$10.17	\$3.53	34.7%
Q1 13	\$104.00	\$13.28	\$90.72	683.1%
Q2 13	\$230.00	\$68.36	\$161.64	236.5%
Q3 13	\$129.46	\$66.34	\$63.12	95.1%
Q4 13	\$1,147.25	\$99.81	\$1,047.43	1049.4%
Q1 14	\$951.39	\$458.50	\$492.89	107.5%
Q2 14	\$665.73	\$360.84	\$304.89	84.5%
Q3 14	\$647.34	\$374.73	\$272.61	72.7%
Q4 14	\$427.24	\$309.87	\$117.37	37.9%
Q1 15	\$314.59	\$177.28	\$137.31	77.5%
Q2 15	\$262.48	\$218.27	\$44.21	20.3%
Q3 15	\$309.98	\$209.13	\$100.85	48.2%
Q4 15	\$465.50	\$237.40	\$228.10	96.1%
Q1 16	\$458.28	\$358.77	\$99.51	27.7%
Q2 16	\$768.24	\$417.01	\$351.23	84.2%
Q3 16	\$703.69	\$552.82	\$150.87	27.3%
Q4 16	\$997.69	\$609.38	\$388.31	63.7%
Q1 17	\$1,290.79	\$775.98	\$514.80	66.3%
Q2 17	\$3,018.55	\$1,089.51	\$1,929.03	177.1%
Q3 17	\$4,950.72	\$1,938.94	\$3,011.78	155.3%
Q4 17	\$19,343.04	\$4,225.92	\$15,117.12	357.7%

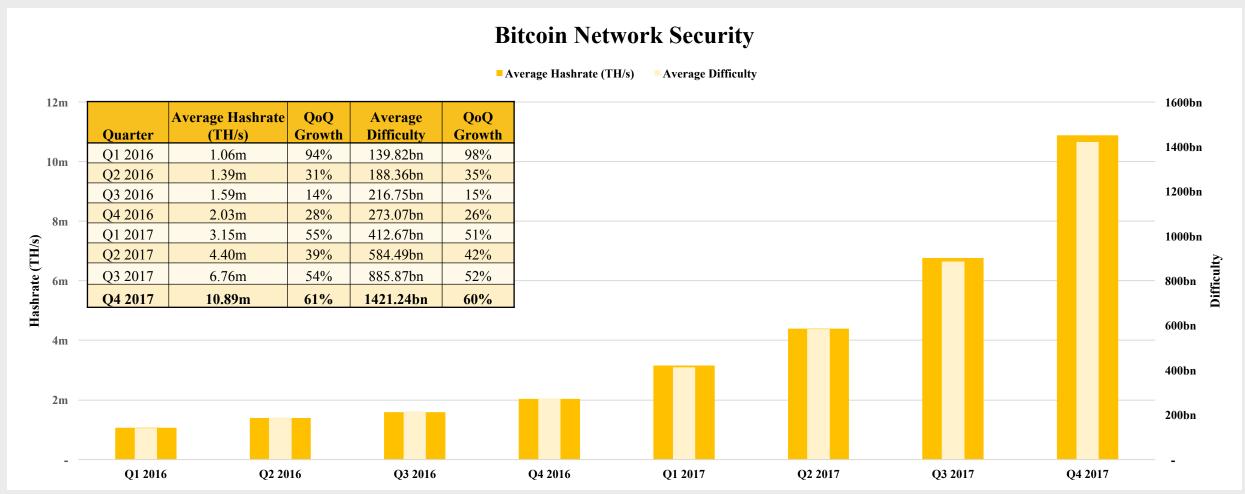
Data Source: CoinDesk bitcoin price page





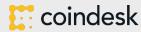
# Hashrate

# Hashrate and Mining Difficulty Up 50% to Another All-Time High



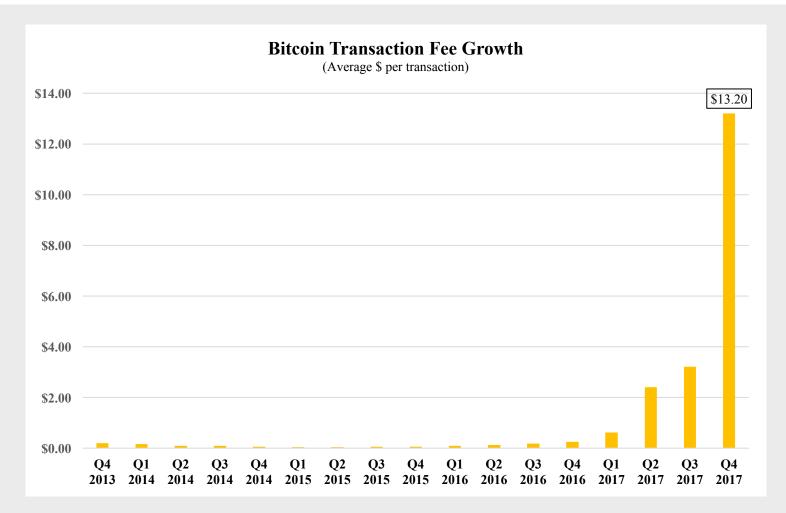
Data Source: Blockchain

Notes: Daily data. 'TH/s' is the estimated number of tera hashes (trillions of hashes) per second, 'difficulity' is a relative measure of how difficult it is to find a new block, which is adjusted periodically as a function of how much hashing power has been deployed.



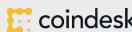


# The Transaction Fee Surge Slowed Fees Rose 33% After Nearly Tripling in Q2



	Average Daily	
Quarter	Bitcoin Transaction Fees	QoQ Change
Q4 2013	\$0.19	125.8%
Q1 2014	\$0.15	-19.6%
Q2 2014	\$0.10	-35.3%
Q3 2014	\$0.09	-4.9%
Q4 2014	\$0.06	-40.8%
Q1 2015	\$0.04	-32.8%
Q2 2015	\$0.04	2.9%
Q3 2015	\$0.06	42.8%
Q4 2015	\$0.06	12.4%
Q1 2016	\$0.08	36.4%
Q2 2016	\$0.13	51.9%
Q3 2016	\$0.18	36.5%
Q4 2016	\$0.24	37.9%
Q1 2017	\$0.62	156.4%
Q2 2017	\$2.41	288.5%
Q3 2017	\$3.21	32.9%
Q4 2017	\$13.20	311.7%

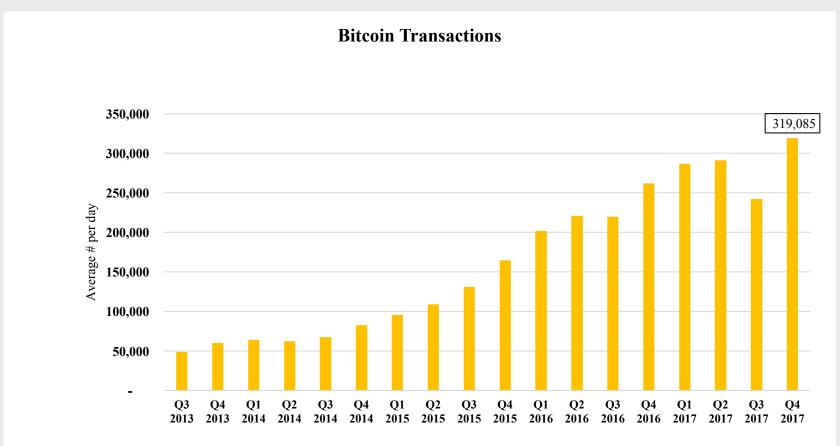
Data Source: Blockchain





# Transactions

## **Transaction Volumes Rebound, Up 32%**



	Average Daily	
Quarter	Bitcoin Transactions	QoQ Change
Q4 2013	60,280	22.9%
Q1 2014	63,991	6.2%
Q2 2014	62,639	-2.1%
Q3 2014	67,260	7.4%
Q4 2014	82,724	23.0%
Q1 2015	95,344	15.3%
Q2 2015	108,910	14.2%
Q3 2015	130,834	20.1%
Q4 2015	164,488	25.7%
Q1 2016	201,595	22.6%
Q2 2016	221,018	9.6%
Q3 2016	219,624	-0.6%
Q4 2016	261,710	19.2%
Q1 2017	287,098	9.7%
Q2 2017	291,091	1.4%
Q3 2017	242,334	-16.7%
Q4 2017	319,085	31.7%

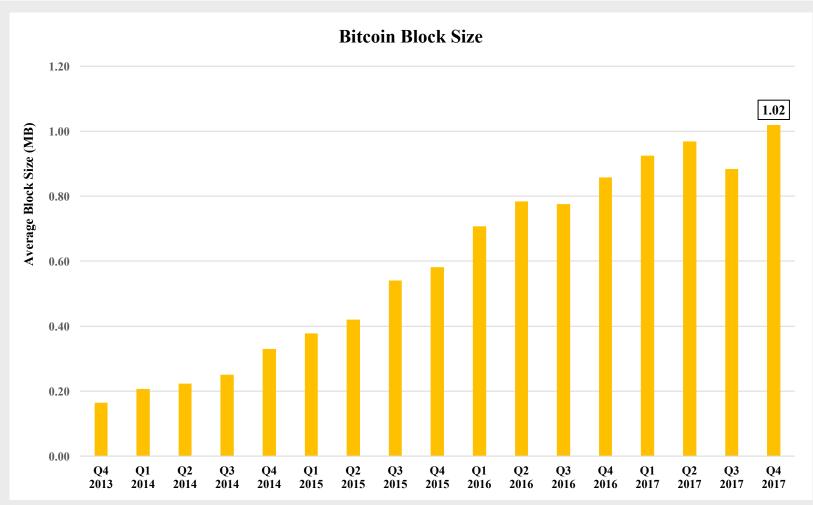
Data Source: Blockchain





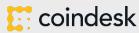
# Blocks

## **Average Block Size Above 1 MB**



	Average Daily Bitcoin	
Quarter	Block Sizes (MB)	QoQ Change
Q4 2013	0.16	32.9%
Q1 2014	0.21	25.3%
Q2 2014	0.22	7.8%
Q3 2014	0.25	12.5%
Q4 2014	0.33	31.6%
Q1 2015	0.38	14.4%
Q2 2015	0.42	11.5%
Q3 2015	0.54	28.4%
Q4 2015	0.58	7.7%
Q1 2016	0.71	21.6%
Q2 2016	0.78	10.8%
Q3 2016	0.78	-0.9%
Q4 2016	0.86	10.6%
Q1 2017	0.93	7.8%
Q2 2017	0.97	4.6%
Q3 2017	0.88	-8.7%
Q4 2017	1.02	15.4%

Data Source: Blockchain





# 2B ETHEREUM





# Q4 2017 Ethereum Summary

#### Hit all time high of almost \$1k:

- Ethereum skyrocketed, along with other cryptos, especially in December.

#### Successful Byzantium hard fork:

- Ethereum successfully completed the Byzantium hard fork, verified zk-snark proof among other developments.

#### **Exchange Volumes Nearly Double:**

- Ethereum's USD exchange volume grew by almost 2x on average for Q4, but suffered some drop-off at the end of the year.

#### **Network Hashrate continues rise:**

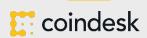
- Hashrate grew by about 40% continuing the growth trend.

#### **Transaction Volume bursts in Q4:**

- Ethereum transaction volumes continue to outpace BTC by almost 200%.

#### **CryptoKitties win hearts and minds:**

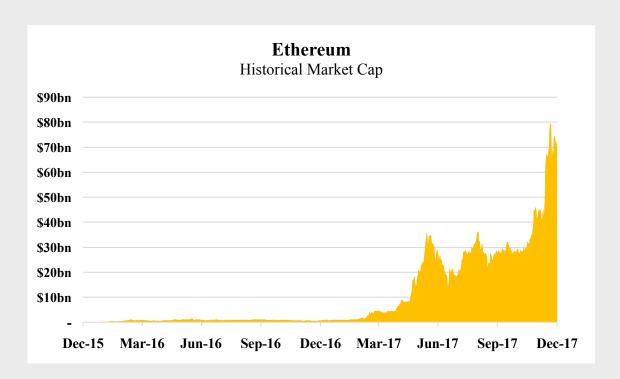
- CryptoKitties application launched on ethereum saw huge interest but resulted in a platform wide slowdown.

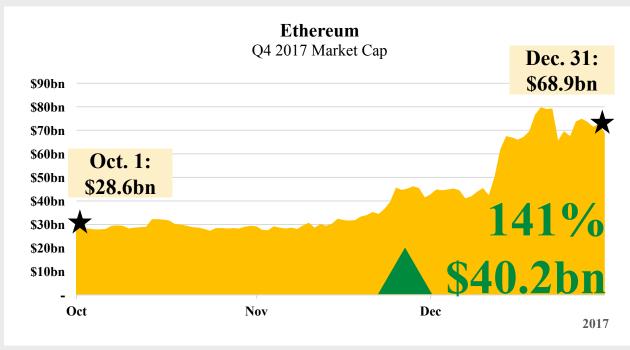


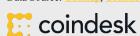
Data Source: CoinDesk



# Ethereum Increased 141% Over Q4 Reached All-Time High of \$68.9bn in Market Cap









## **Ethereum Price & Key Market Events**

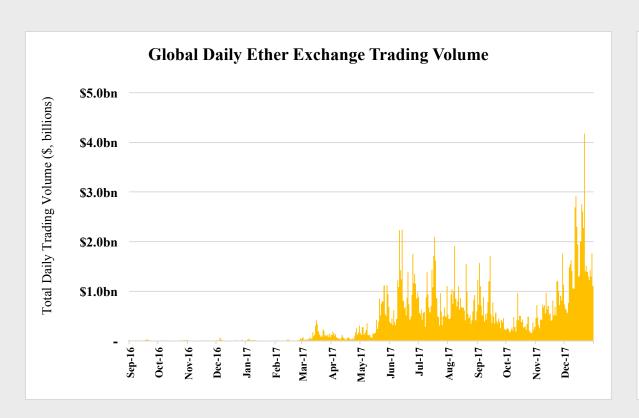


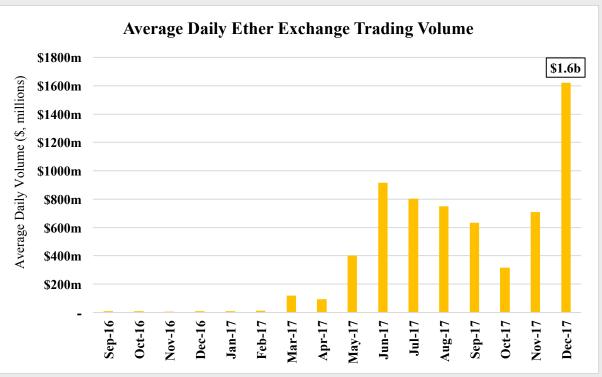
Data Sources: CoinDesk, CoinDesk ether price page

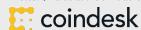




#### **Ether Exchange Trading Volume Nearly Doubled**

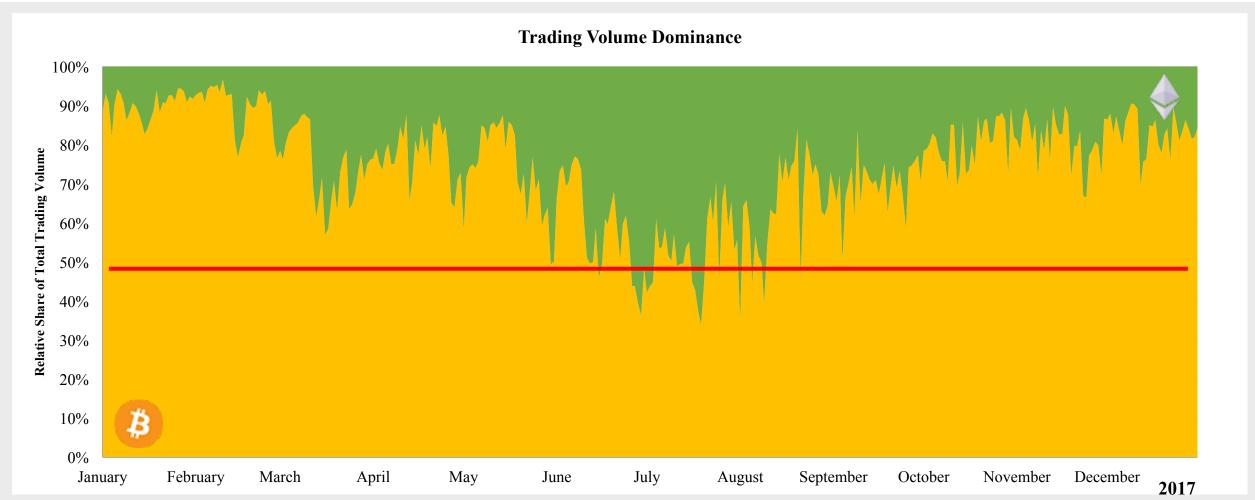






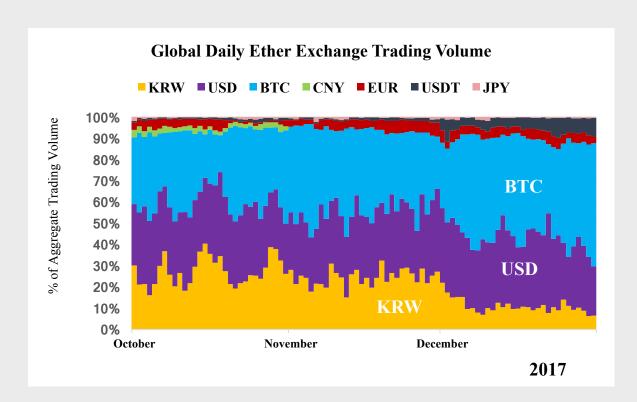


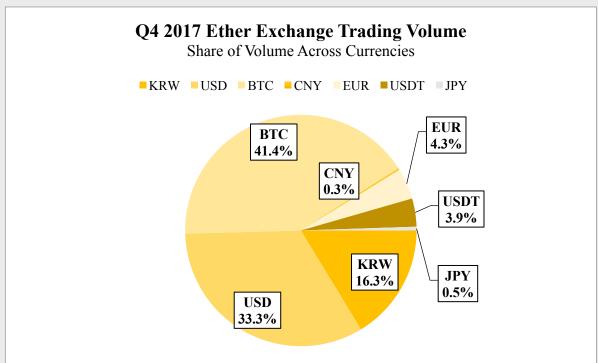
## **Ether Exchange Trading \$ Volume Fell to Earlier Levels After Surpassing Bitcoin**





### ETH Most Heavily Traded with BTC BTC Gained Market Share to USD and KRW





**Q2 2017:** 

BTC: 31.6%

**USD: 25.5%** 

KRW: 29.5%

Q3 2017:

BTC: 19.6%

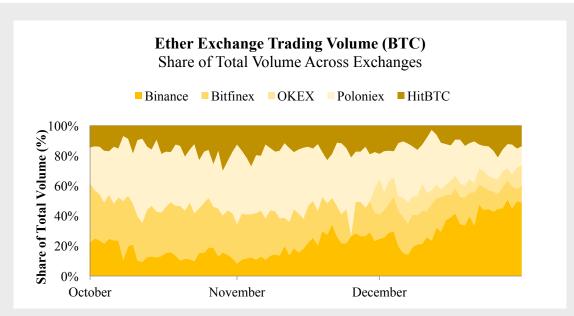
USD: 28.9%

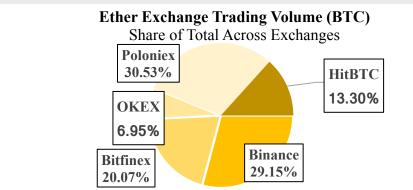
KRW: 36.9%



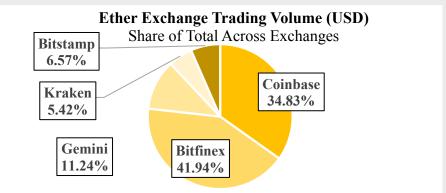


### **Poloniex Led Volume in BTC Markets Bitfinex Displaced Coinbase in USD**







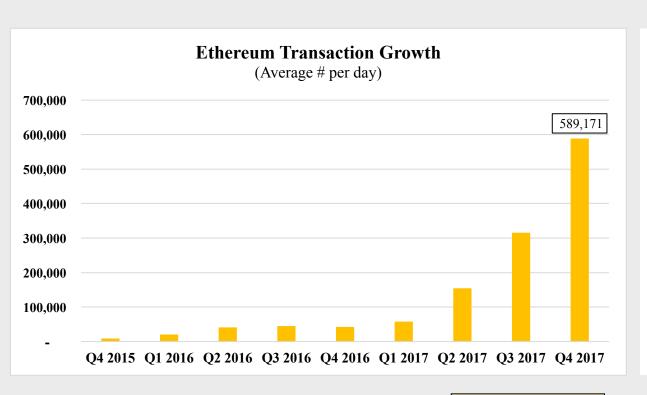


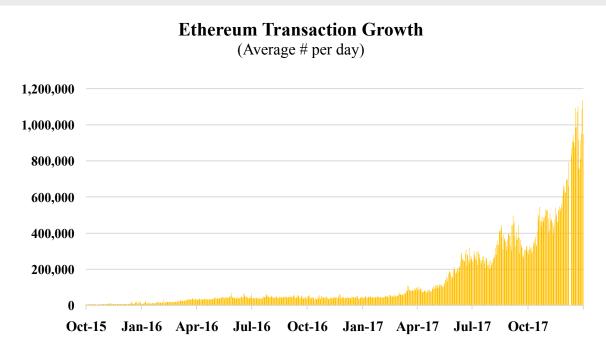




### **Transactions**

# **ETH Transaction Numbers Rise Again Surpassed BTC in Quarterly Average**





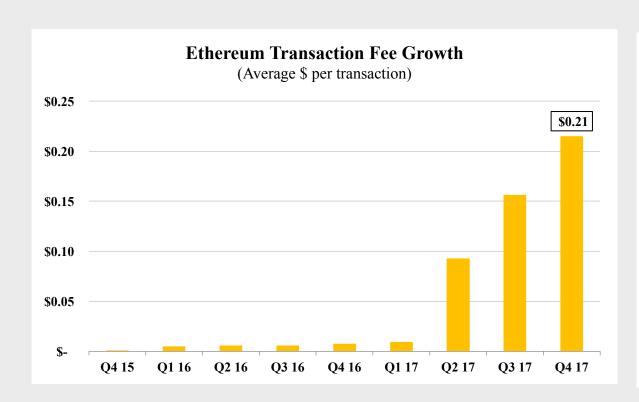
Q4 2017:

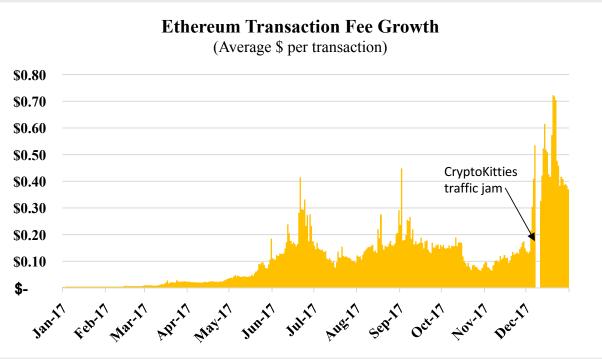
BTC: 319,085



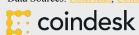


### **Transaction Fees Continued to Increase Rose from 16© in Q3 to 21© in Q4 2017**



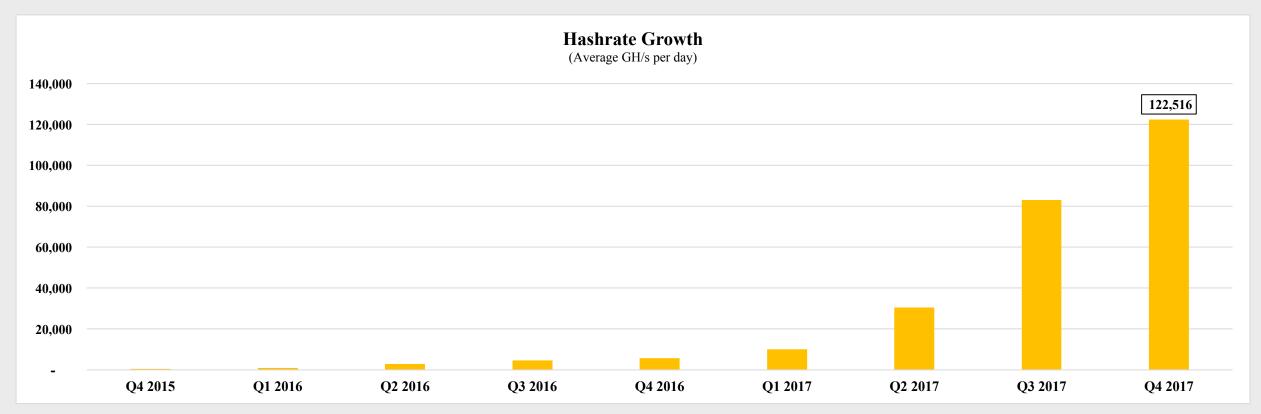


Upward demand on price as well as ICO demand caused a few spikes in transaction fees





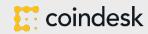
### Hashrate Securing the Network Grew



Hashing power on the ethereum network grew 47.3% from Q3 to Q4 2017

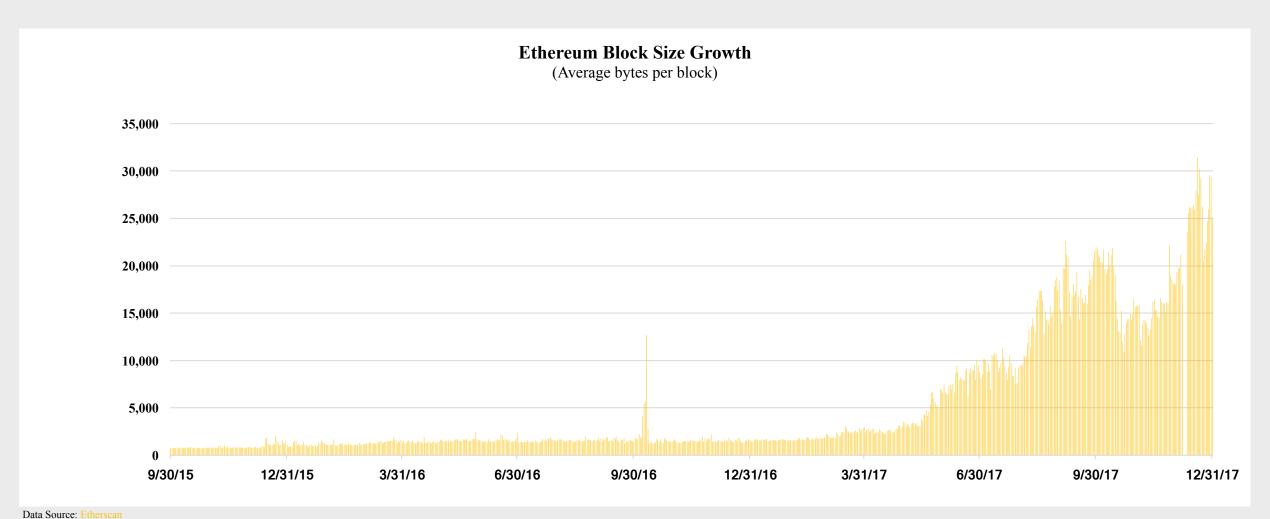
Data Source: Etherscan

Notes: 'GH/s' is the estimated number of gigahashes (billions of hashes) per second



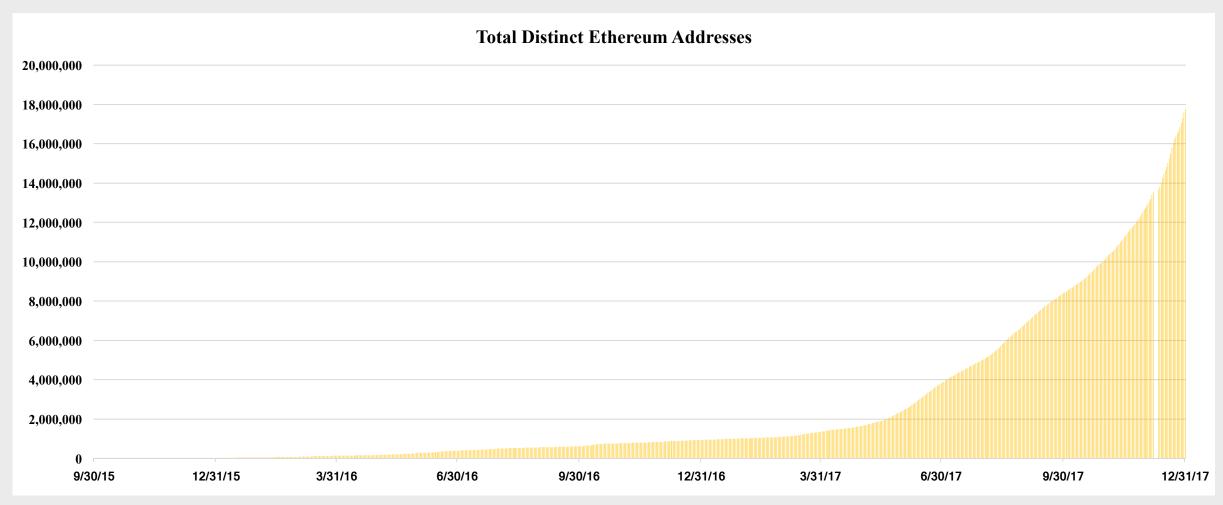


### Block Size Increased to New All-Time Highs As Transactions Increased



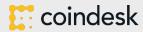


# Over 8 Million Ethereum Blockchain Addresses, Doubled Quarter-Over-Quarter



Data Source: Etherscan

Notes: Distinct addresses do not directly correlate to unique users, individuals frequently control the private keys to multiple addresses and exchanges frequently control the private keys to addresses that store multiple users' funds





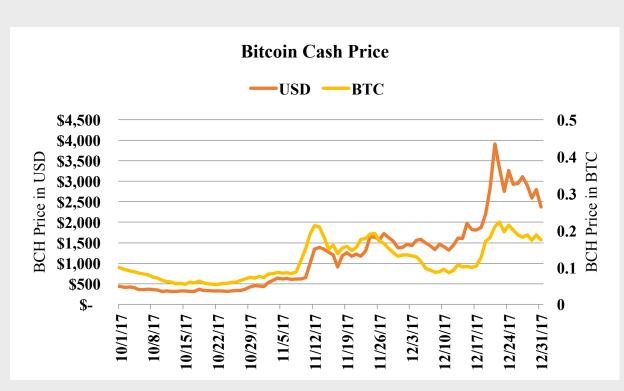
**2**C

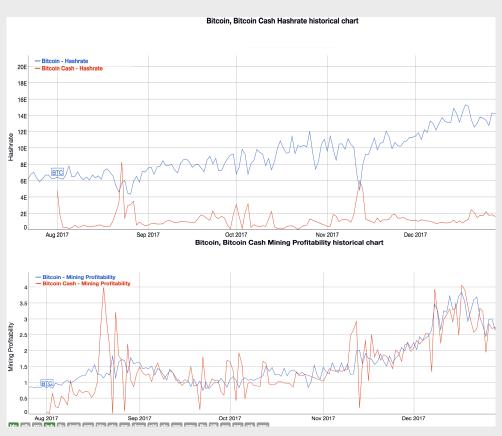
**Bitcoin Cash** 



### Bitcoin Cash Forked Off of Bitcoin on August 1st

#### Bitcoin Cash Difficulty Adjustment Led to Hash Power > Bitcoin for 2 Days





Herfindahl-Hirschman index (HHI)

Bitcoin: 2080

Bitcoin Cash: 2640

While the BCH hashrate started off near BTC, it generally stayed below except in November during Postponement of Segwit2x.

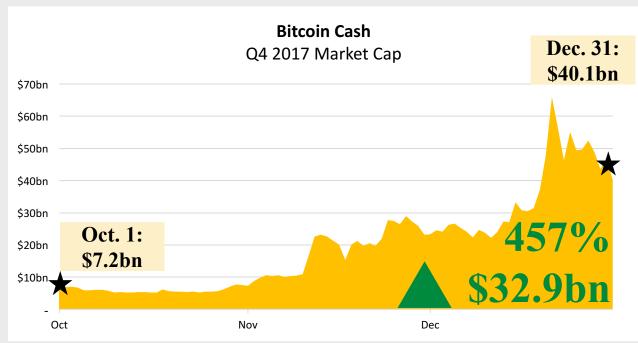
Data Sources: Bitinfocharts, Blockchain, Fundstrat

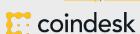




# Bitcoin Cash Increased 457% Over Q4 Reached All-Time High of \$65.9bn in Market Cap

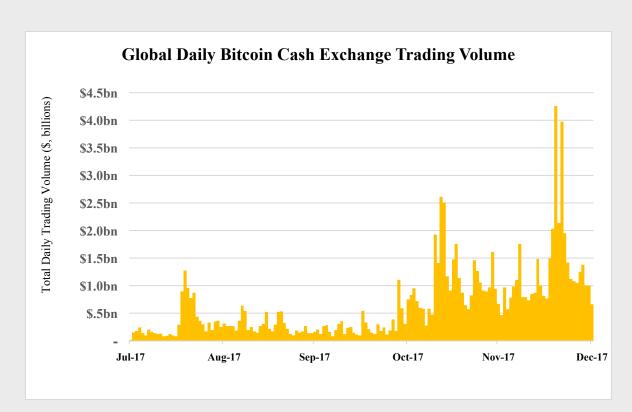


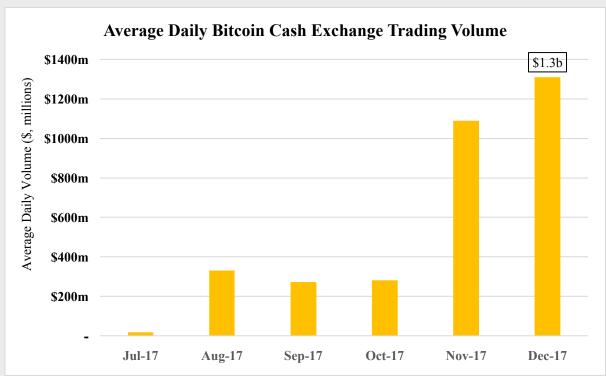






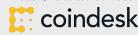
### **Bitcoin Cash Exchange Trading Volume Increased Over Final Two Months of 2017**





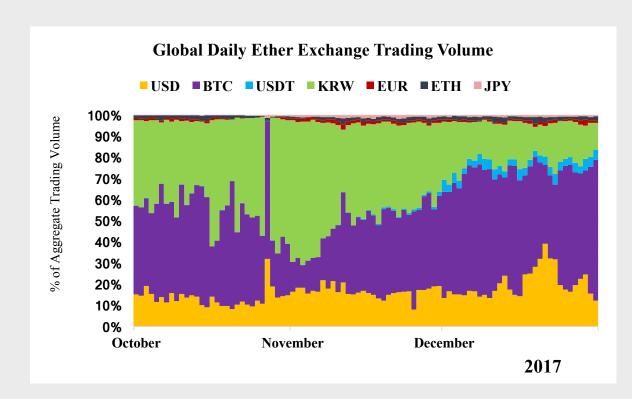


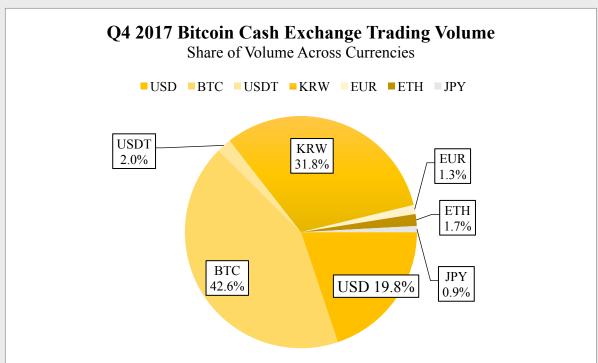
Notes: \$ value at the time across all listed currencies and exchanges



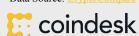


### **BCH Most Heavily Traded with BTC BCH Gained Market Share from KRW**





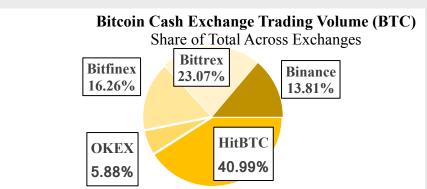
**Q3 2017:** KRW 44.3% BTC 36.4% **USD 15.6%** 

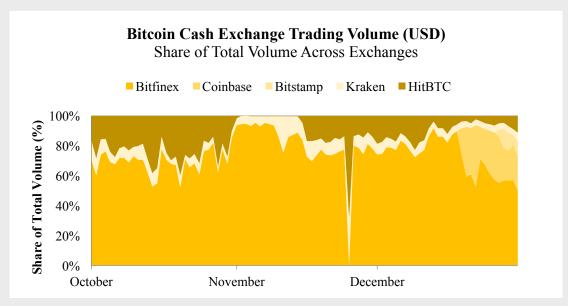


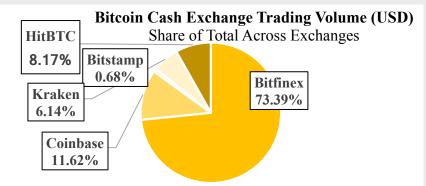
#### **HitBTC Led Volume in BTC Markets**

#### **Bitfinex Dominates in USD**





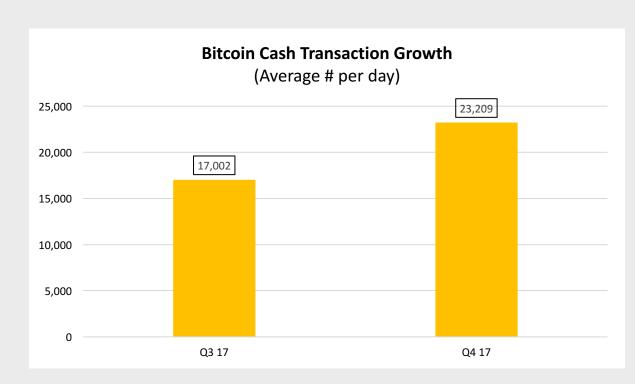


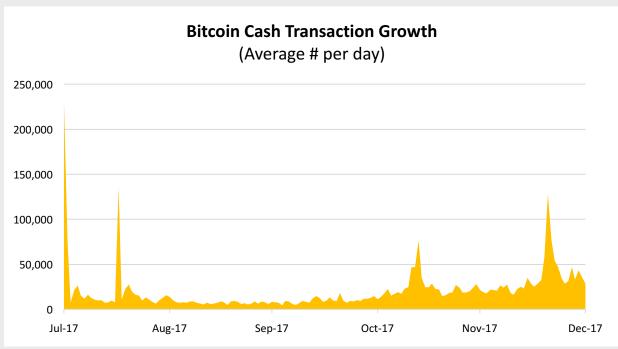






### **BCH Transaction Numbers Rise Again**





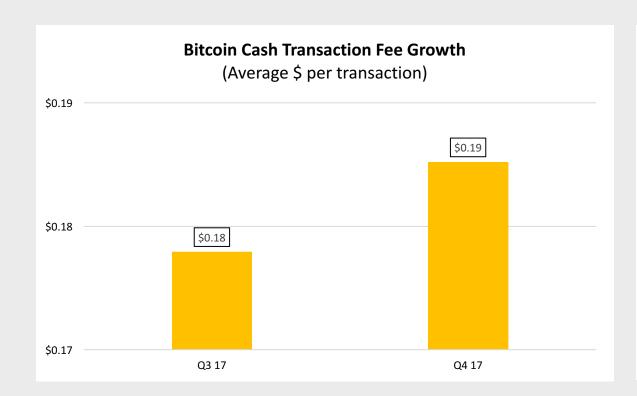
Q4 2017:

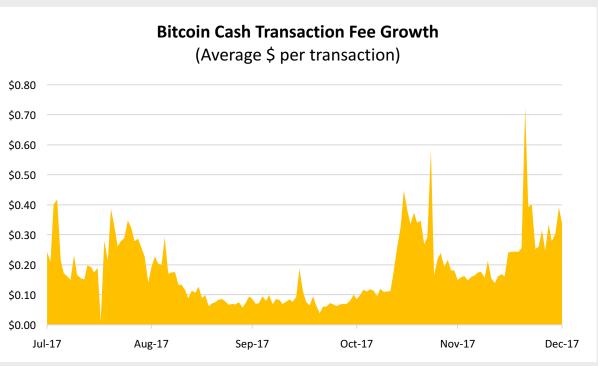
BTC: 319,085





## **Transaction Fees Increase Barely Rose from 1C in Q3 to 19C in Q4 2017**

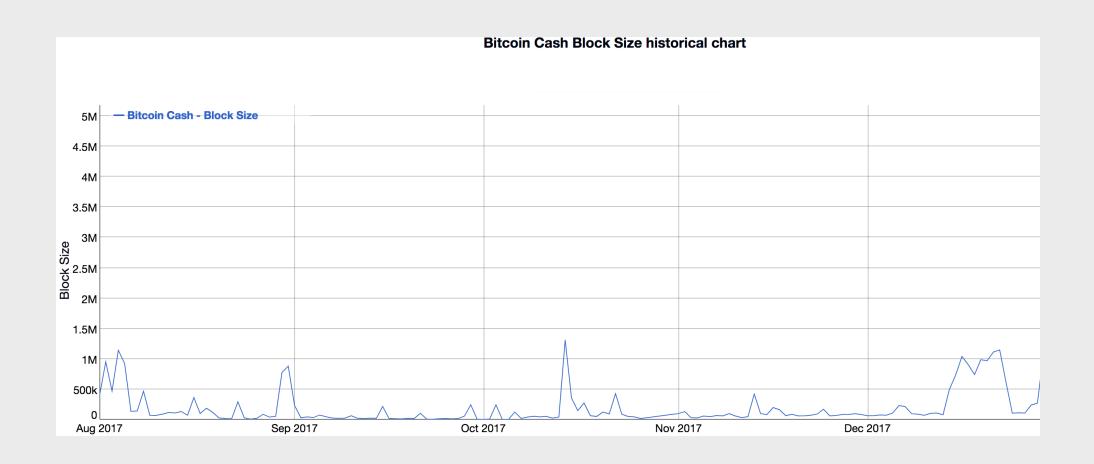








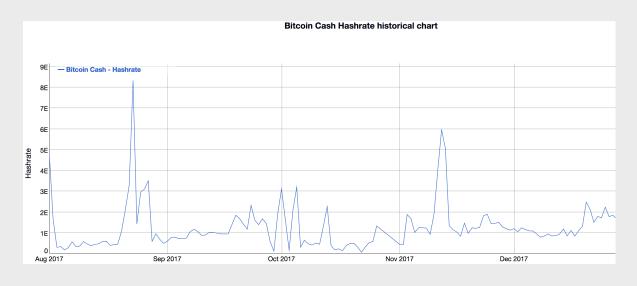
### **Despite Large Blocks Most Blocks Remained Unfilled**

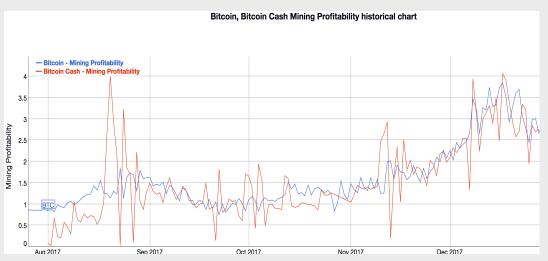






### Hashrate Securing Network Grows Steadily Blips Related to Bitcoin Fork Uncertainty







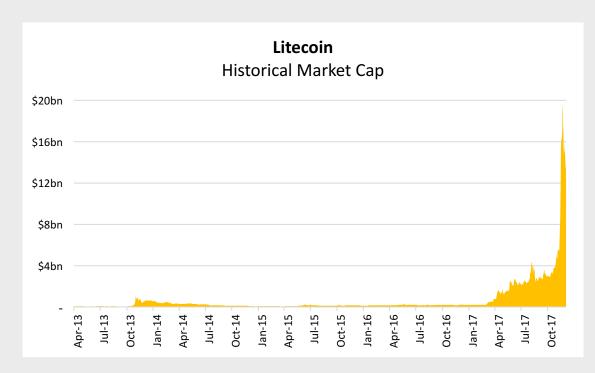
**2**D

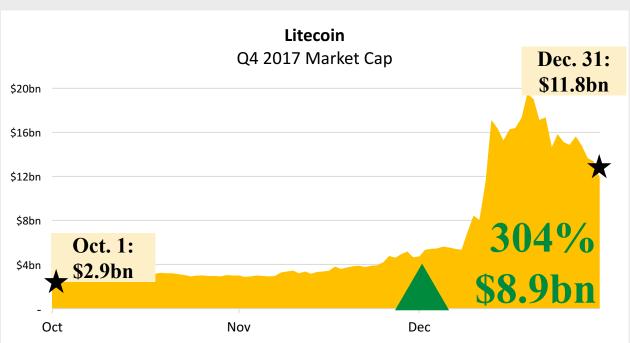
LTC

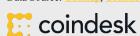




# Litecoin Increased 304% Over Q4 Reached All-Time High of \$8.9bn in Market Cap

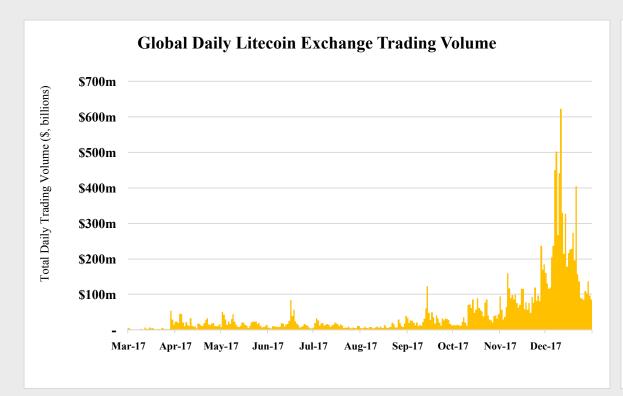


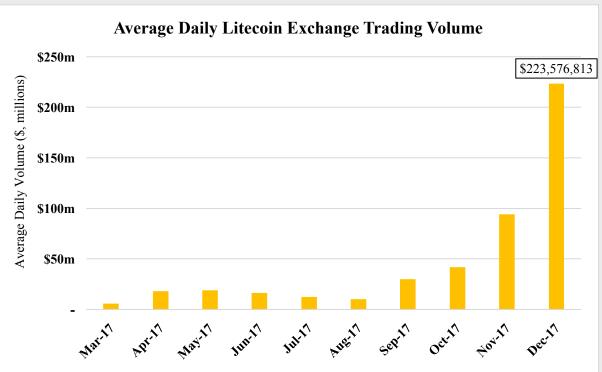


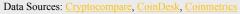


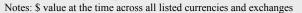


#### **Litecoin Exchange Trading Volume Rose and Crashed**





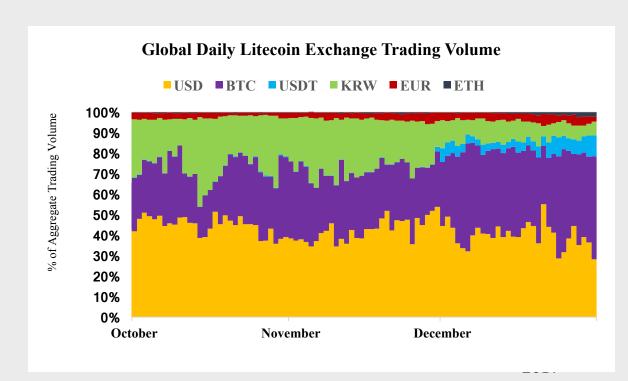


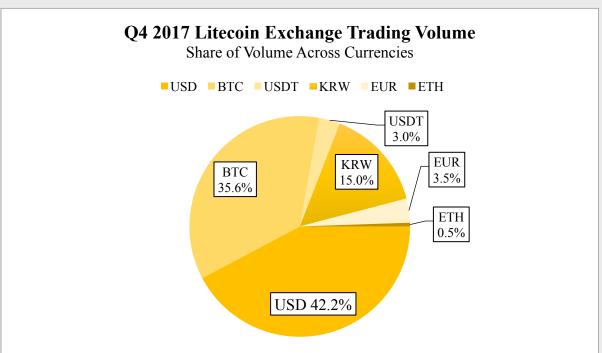






### LTC Most Heavily Traded with USD KRW Lost Market Share to BTC & USDT





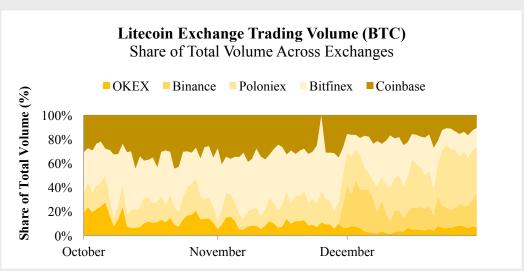
Q3 2017: USD 39% KRW 34% BTC 23%

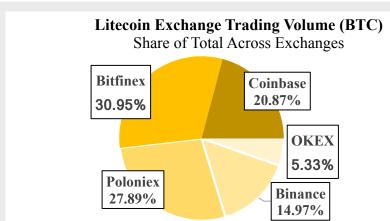


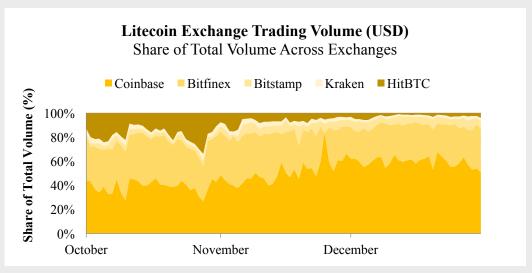


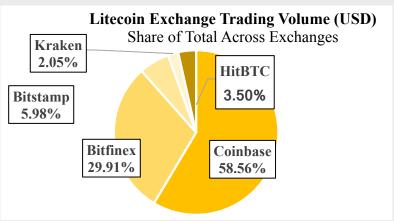
#### Bitfinex, Coinbase, and Poloniex Split BTC Markets

#### **Coinbase Dominates in USD**





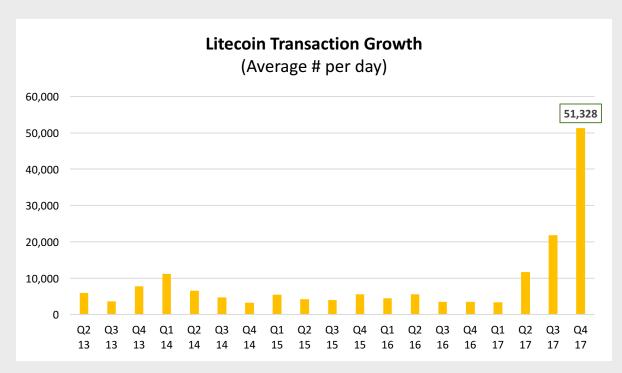


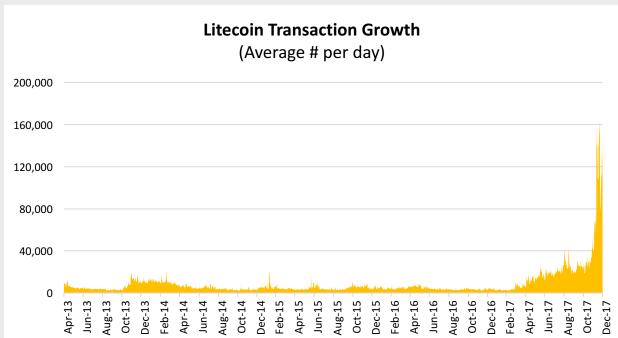






### LTC Transaction Numbers Rise Drastically





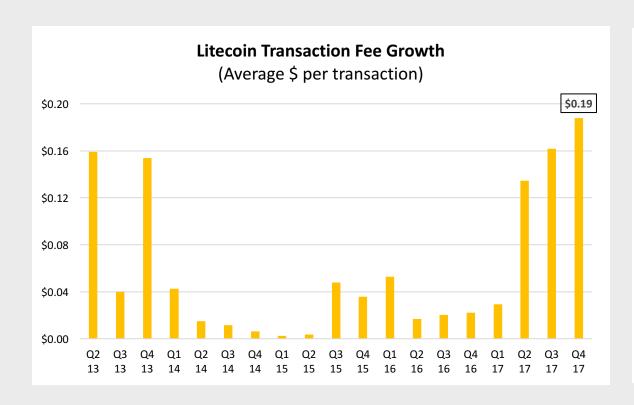
Q4 2017:

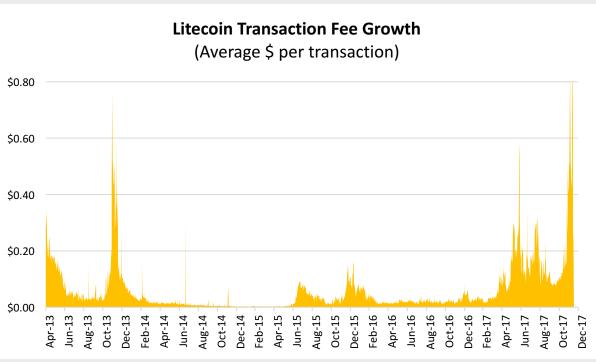
BTC: 319,085





### Transaction Fees Return to Past Levels Rose from 16¢ in Q3 to 19¢ in Q4 2017

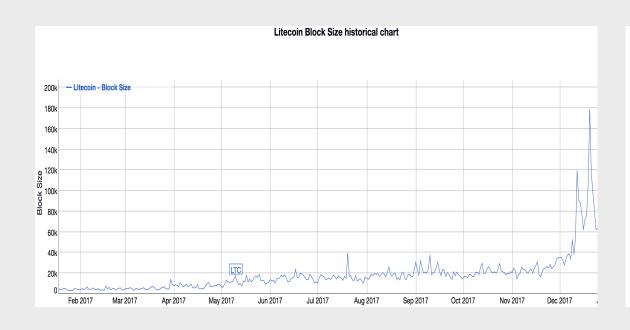


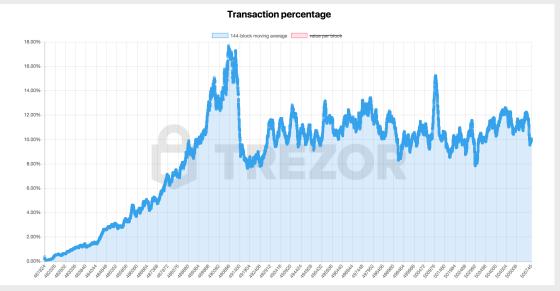






### **Small Block Size Hit All Time High of 200k**

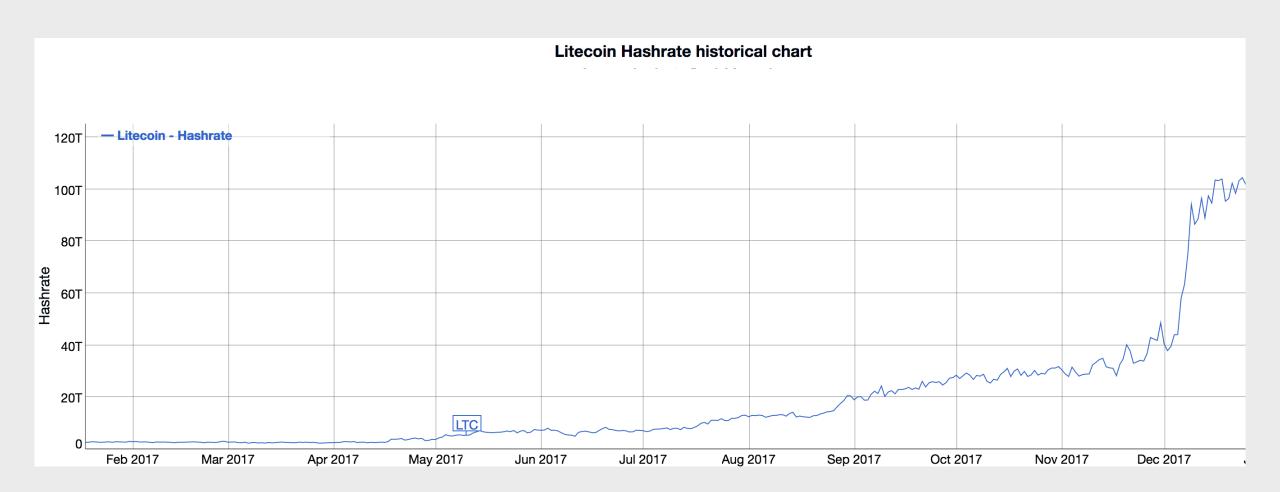








#### **Hashrate Spiked with Value**







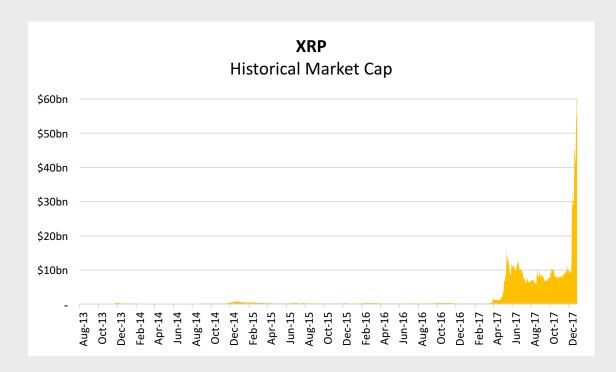
2E

**XRP** 





## XRP Increased 971% Over Q4 Reached All-Time High of \$85.2bn in Market Cap



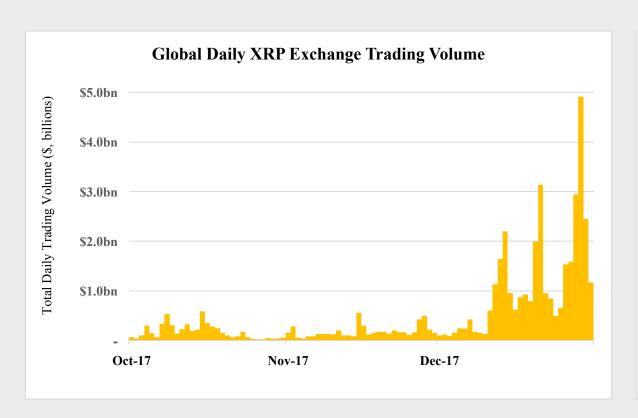


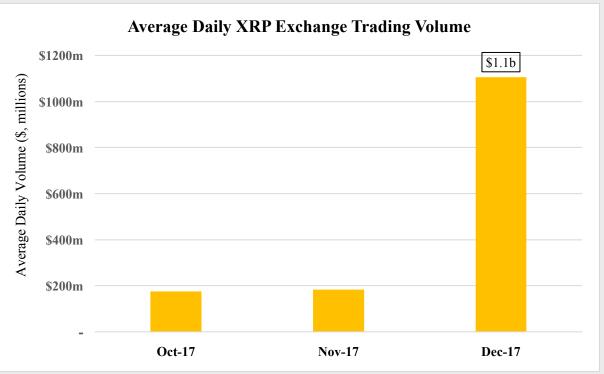






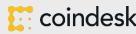
#### **XRP Exchange Trading Volume Increased**





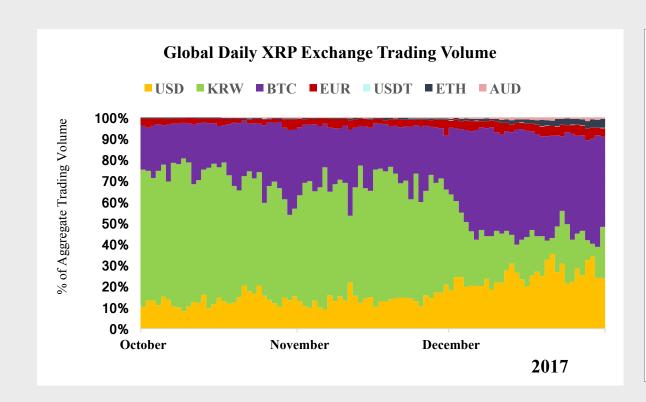


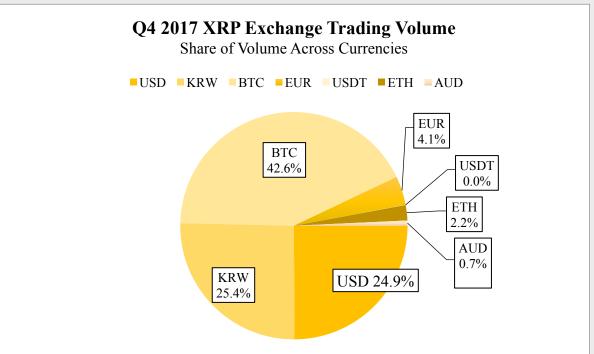
Notes: \$ value at the time across all listed currencies and exchanges





### XRP Most Heavily Traded with BTC USD & BTC Gained Market Share from KRW





**Q3 2017:** 

BTC: 41.7%

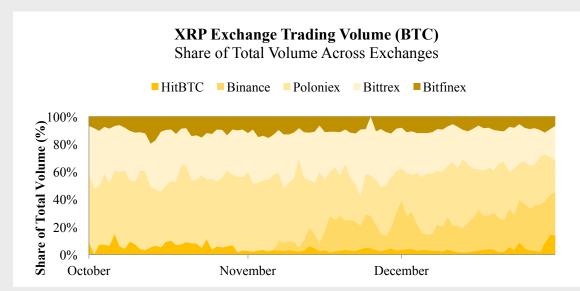
KRW 36.8%

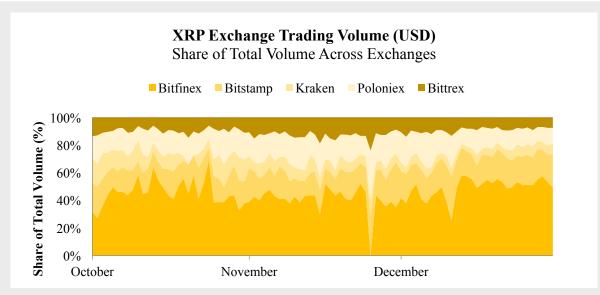
**USD 15.9%** 

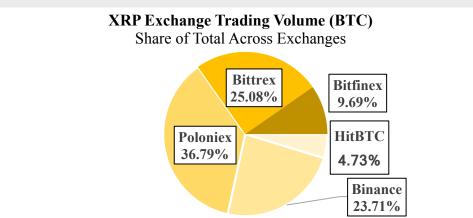


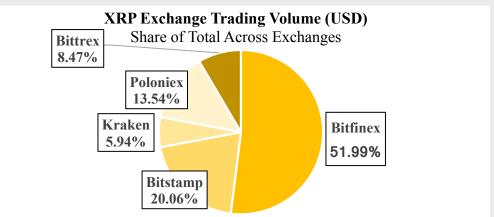
#### **Poloniex Led Volume in BTC Markets**

#### **Bitfinex Led in USD**





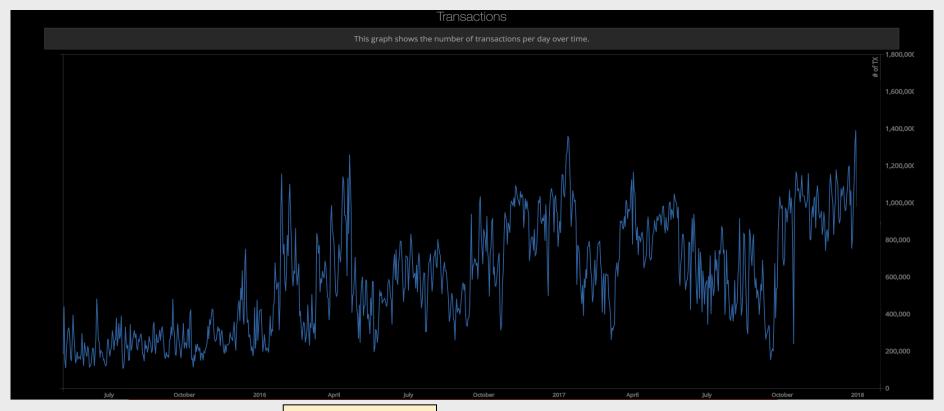








#### **XRP Transaction Numbers Rise Again**



**Q4 2017**:

BTC: 319,085



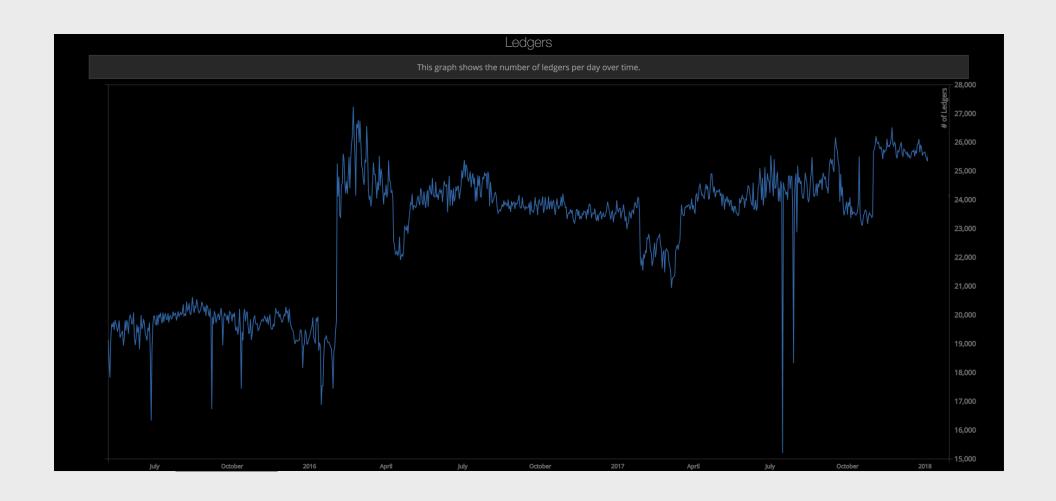


## **Transaction Fees Barely Increase Rose from 1C in Q3 to 19C in Q4 2017**





#### **XRP** Ledgers Increase







2F

ZEC





## ZCash Increased 123% Over Q4 Reached All-Time High of \$1.9bn in Market Cap



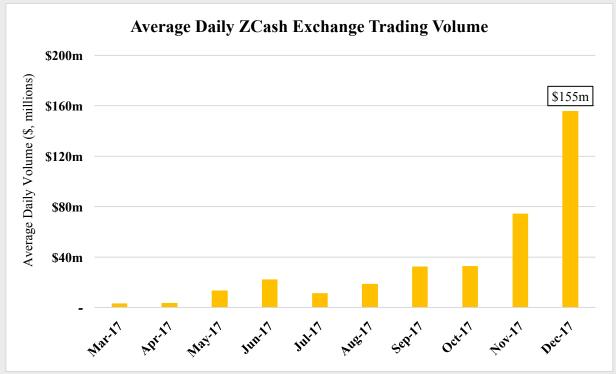






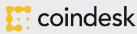
### **ZCash Exchange Trading Volume Increased**





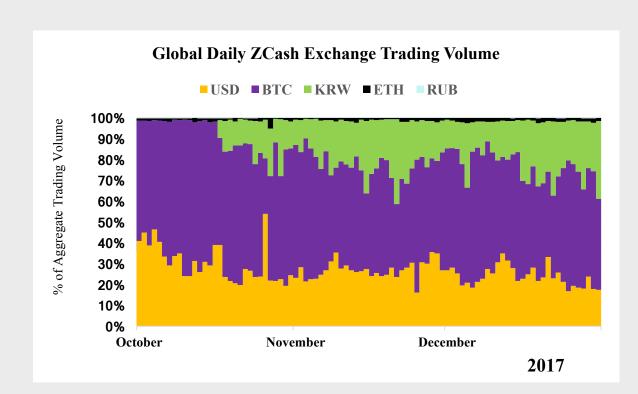


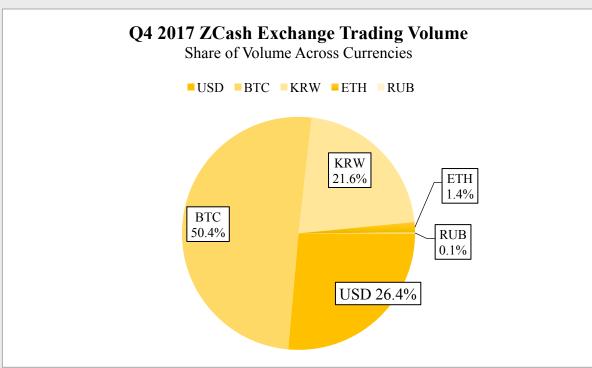
Notes: \$ value at the time across all listed currencies and exchanges





## **ZEC Most Heavily Traded with BTC KRW Started Its Markets in Late October**





O3 2017: BTC 55.7% USD 40.8% ETH 3.3%



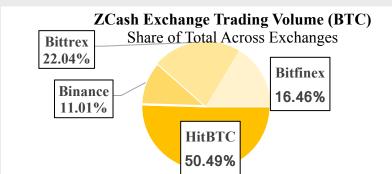


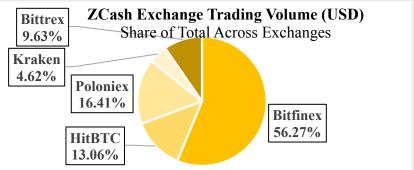
## **HitBTC Lost Share In BTC Markets**

#### **Bitfinex with Most Volume In USD**





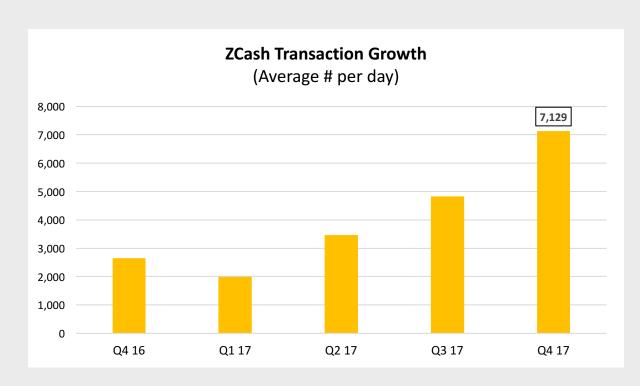


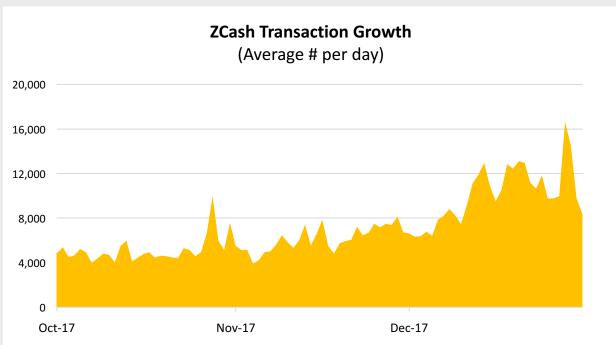






### **ZEC Transaction Numbers Rise Again**





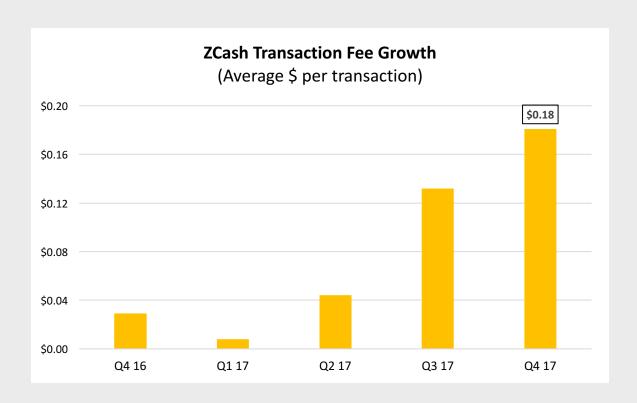
Q4 2017:

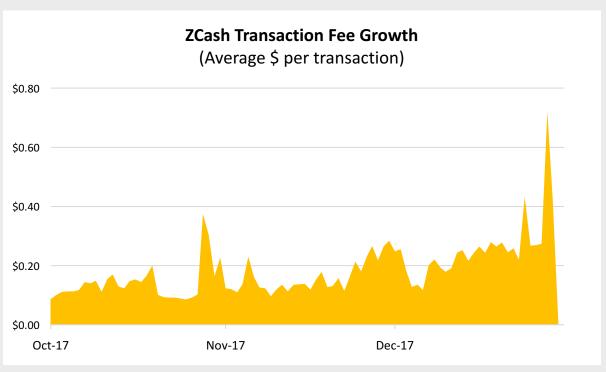
BTC: 319,085





## ZCash Transaction Fees Remain Inexpensive Despite Price Increase









#### **Hashrate Continues to Grow**







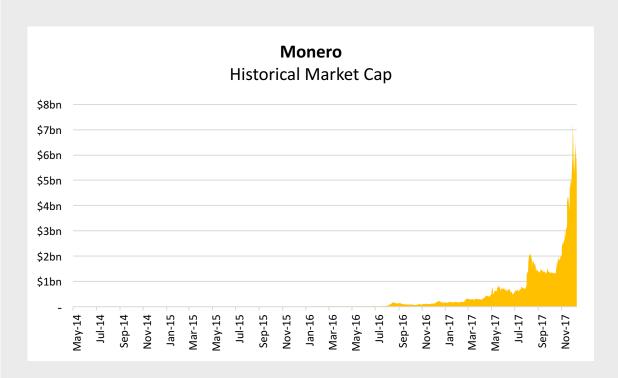
2G

**XMR** 

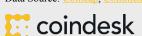




## Monero Increased 253% Over Q4 Reached All-Time High of \$7.3bn in Market Cap

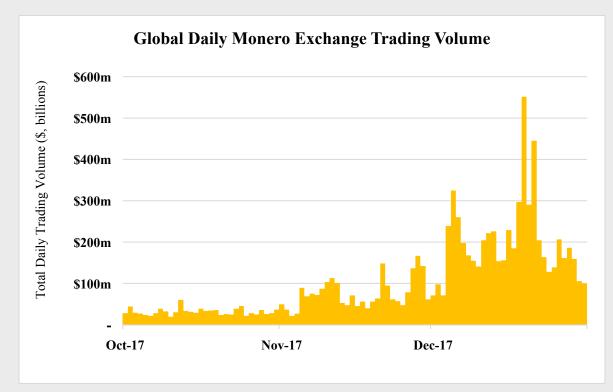


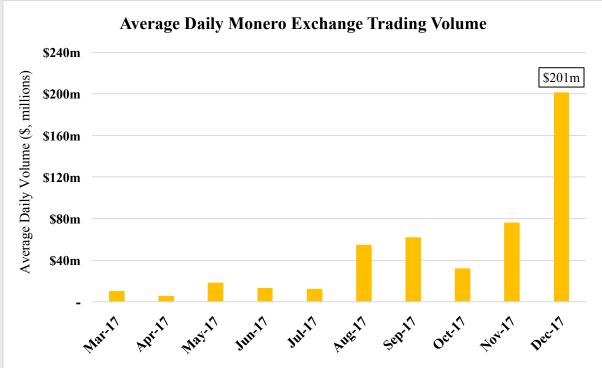






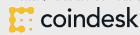
### **Monero Exchange Trading Volume Increased**





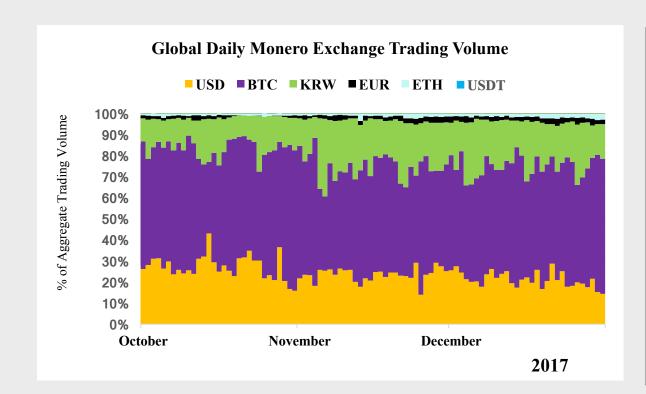


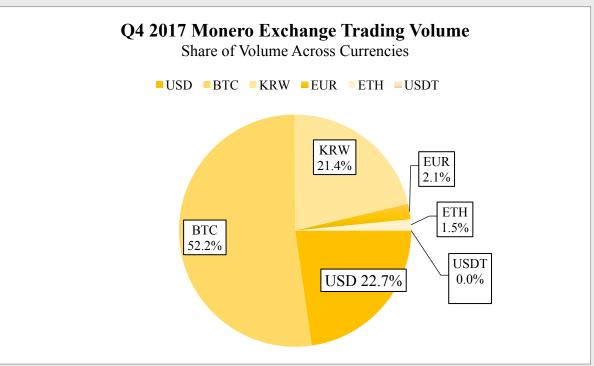
Notes: \$ value at the time across all listed currencies and exchanges



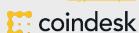


## XMR Most Heavily Traded with BTC Trading Remained Stable





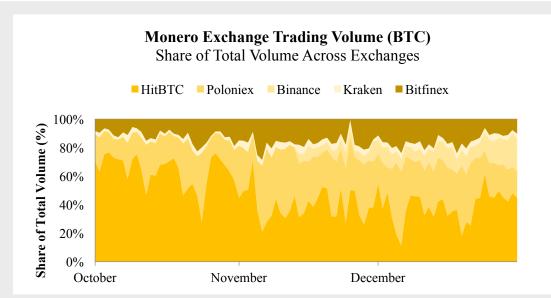
Q3 2017: BTC 49.1% KRW 25.7% USD 21.8%

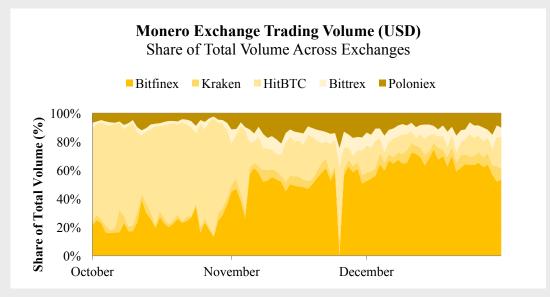


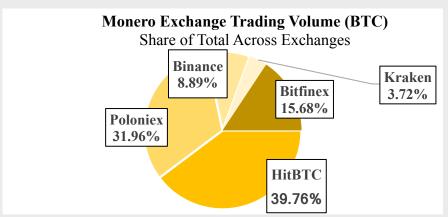


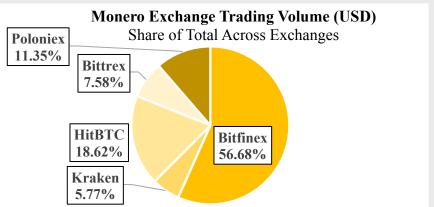
#### **HitBTC Led in BTC Markets**

### Bitfinex Gained Big in USD





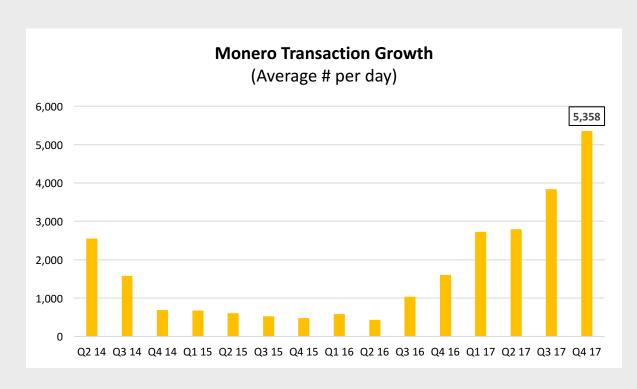


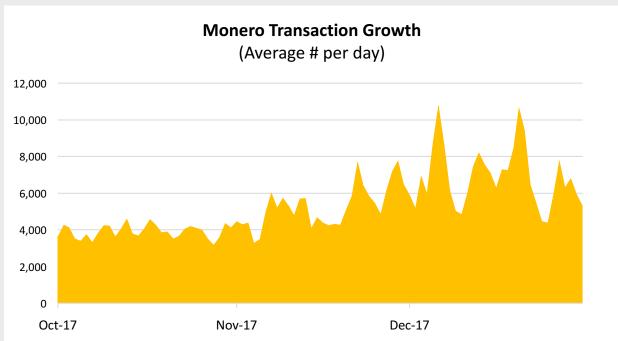




## **Transactions**

#### **XMR Transaction Numbers Rise**





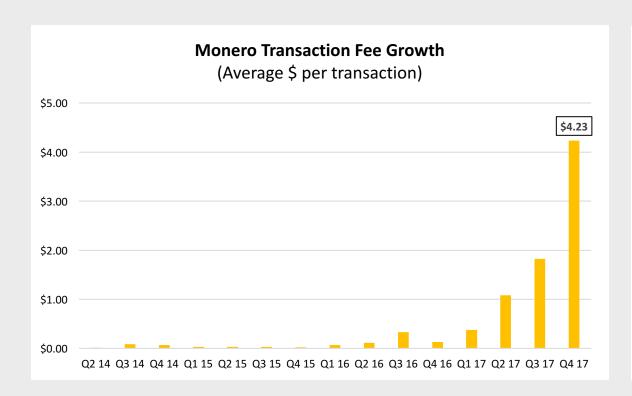
Q4 2017:

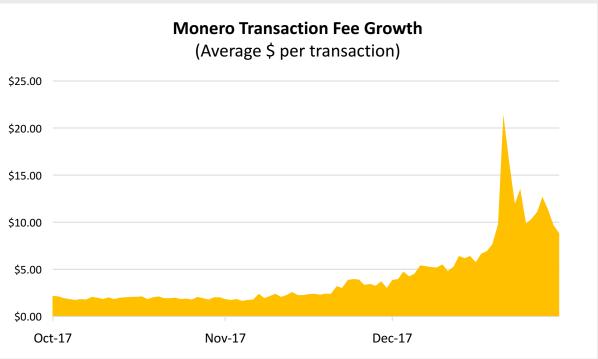
BTC: 319,085





## **Transaction Fees More Than Double Rose from \$1.82 in Q3 to \$4.23 in Q4 2017**

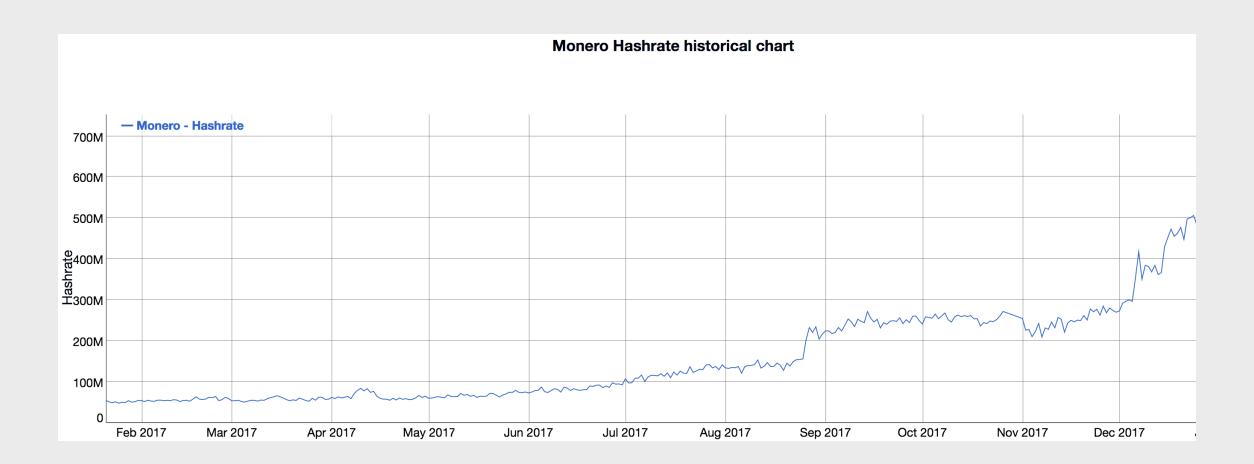








## Transaction Fees More Than Double Rose from \$1.82 in Q3 to \$4.23 in Q4 2017







# 3

## ENTERPRISE BLOCKCHAINS





## **Q4 2017 Enterprise Blockchain Summary**

#### **Blockchain for Enterprise Market Expected to Grow:**

- Annual revenue for the enterprise blockchain will increase from approximately \$2.5bn worldwide in 2016 to \$19.9bn by 2025, with a CAGR of 26.2%.

#### **Enterprise Ethereum Alliance sees more interest:**

- Enterprise Ethereum Alliance adds members and 3 new organizational structures.

#### R3 takes its next step:

- R3 adds members, launches Corda version 2.0. Corda becomes the first DLT to be accessible on Amazon Web Services (AWS).

#### **We.Trade joins the ecosystem:**

- 9 banks set up joint venture aiming to ease European domestic and cross-border trade with DLT built by IBM.

#### **Microsoft's enterprise blockchain solutions:**

- Microsoft launches of blockchain for Azure Government.

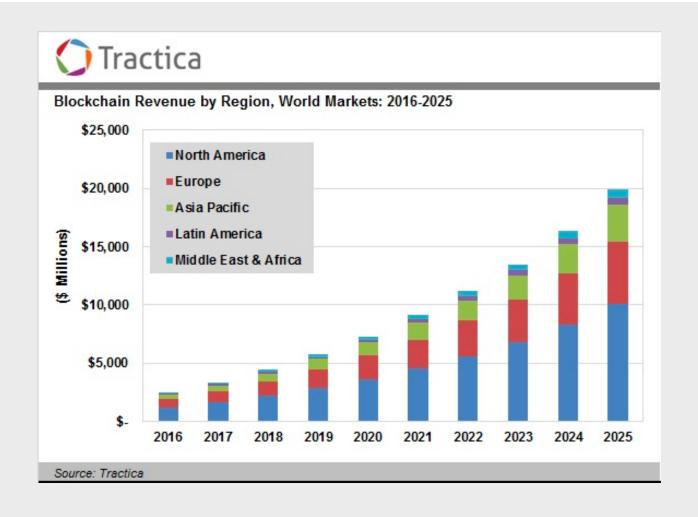
#### **Hyperledger loses members:**

- Hyperledger lost CME Group, Deutsche Borse Group, R3, and about 15 others.





### **Blockchain for Enterprise Market Growth**



Annual revenue for enterprise applications of blockchain will increase from approximately \$2.5 billion worldwide in 2016 to \$19.9 billion by 2025, representing a compound annual growth rate (CAGR) of 26.2%.





## Permissioned Blockchains: Enterprise Ethereum Alliance Update

#### **Membership**

Now 250+ members, recent additions include:









Member Fees: \$25k



#### **New Organizational Structures**

#### **Digital Identity Working Group:**

The goal of the Digital Identity Working Group is to establish a general understanding about the role of ethereum in the digital identity space and to develop a taxonomy that is widely accepted and practiced in the technology industry.

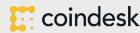
#### **Energy Working Group:**

The Energy Working Group is defining standards around ethereum blockchain implementations for oil and gas, mining, refining, trading, utilities, grids and other verticals within the energy industry. The group will work toward building the industry infrastructure needed for widespread adoption within these energy-related areas.

#### **Multiplatform Working Group:**

The MultiPlatform Working Group will work to make the ethereum platform available on multiple operating systems and physical hardware. The current version works well on certain operating systems, but the group will work toward advances which will make the platform universally adoptable.

Data Sources: Enterprise Ethereum Alliance, CoinDesk





## Permissioned Blockchains: Hyperledger Update

#### **Membership Gains**

Now 100+ members, recent additions include:















**Member Fees:** 

Premier: \$250k a year.

General memberships: \$5,000 to \$50,000

#### **Membership Losses**

About 15 members left, will leave, or downgrade their membership. They include:



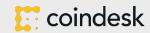




#### **Projects**

- The National Settlement
  Depository (NSD), the central
  depository for Russia's largest
  securities exchange group, has
  announced it is testing a new
  commercial bond trading
  platform built on top of the
  Hyperledger blockchain
  consortium's Fabric software.
- Oracle Corporation opened its annual conference announcing building their Blockchain cloud service on top of the Hyperledger Fabric project.
- Quilt, Interledger protocol, joins Hyperledger

Data Sources: Hyperledger, CoinDesk





## Permissioned Blockchains: R3 Update

#### **Membership**

Now 100+ members, recent additions include:





#### Corda v2.0

- Corda v2.0 released
- Corda 2.0 delivers the addition of Observer Node functionality. This feature allows transactions to be forwarded to third parties such as relevant regulators for addition to their yaults
- Corda is a platform for smart contracts focused on privacy and security
- Codebase developed with 50 financial services and tech firms
- Open-source release of platform occurred in 2016



R3 Loses Ripple Lawsuit

#### **Projects**

- Finastra, R3, and 7 leading banks are creating an online marketplace to drive transparency and efficiency in the syndicated loan market
- R3 and 22 of its member banks have developed a solution that leverages distributed ledger technology (DLT) to enable fast, efficient and cost-effective cross-border payments
- Emali launches training course for R3's Corda DLT Platform in Hong Kong and Southern China
- R3's Corda has become one of the first DLT solutions available to users of Amazon Web Services (AWS)

Data Sources: R3, CoinDesk





## Major Cellular Carriers Around the World Launch Study Group, CBSG

#### **Members**









#### **Projects**

- SoftBank Group, in partnership with blockchain startup Sivira, has created a blockchain-based system for managing personal financial information
- The company aims to launch the system in the market in 2019





### Coco, Blockchain Interoperability Play

#### **Projects**

- Microsoft's Coco platform aims to speed up transactions and simplify governance decisions for enterprise DLT
- It will work with popular open-source blockchains and distributed ledgers, including ethereum, R3, Corda, Hyperledger Sawtooth, and JP Morgan's Quorum
- Aims for compatibility with Intel's SGX chip, other hardware that protects private cryptographic keys.
- Intel SGX is CPU-related thus Microsoft's Coco Framework will not depend on GPU accelerators from Nvidia (NVDA) or AMD
- Launch of blockchain for Azure Government

#### **Interoperability**















## Permissioned Blockchains: IBM Update

#### **Accelerator Partnership**



- MState (formerly HyperFab) is a growth lab for enterprise blockchain focused on Hyperledger Fabric
- In partnership with IBM, Comcast Ventures, Galvanize and Boldstart Ventures
- IBM will provide training and support to participants

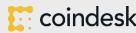
#### **Education**

- The IBM Academic Initiative provides open resources to over 1,000 universities worldwide
- Recently added blockchain resources to the initiative, including access to the IBM Blockchain Platform, six months of access to IBM Cloud, and use of the IBM Blockchain cloud sandbox
- In addition, there are resources and guides for educators

#### **Projects**

- ZF Friedrichshafen and UBS on mobile payments system: Car eWallet
- PSA International working on a blockchain trial for supply chain document flow
- Food safety consortium based on initial Walmart pilot now includes Dole, Unilever, Kroger, Nestle, and others
- BM is using the blockchain to speed up and simplify cross-border payments
- IBM to track pot supplies as they move up the supply chain from farm to distributor to retailer to consumers in conjunction with British Columbia government

Data Sources: IBM, CoinDesk





## Permissioned Blockchains: We.Trade Update

#### **Members**

Now 10+ members, including:





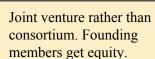














#### **Projects**

- Aiming to ease European domestic and cross-border trade we trade is building a distributed ledger framework that connects a buyer, sellers, banks and intermediaries to simplify transaction management and tracking
- The consortium will create a new business entity in the Republic of Ireland, jointly owned by the eight founding banks, that will manage and distribute the offering
- Banco Santander, Deutsche Bank, HSBC, KBC, Natixis, Rabobank, Societe Generale and UniCredit are the 8 founding members banks
- The commercialization of the platform is expected in Q2 2018. From February 2018, test clients of the founding banks will be able to use the platform. Onboarding team has been formed to welcome new banks to the platform
- IBM provides the cloud-based system powered by Hyperledger Fabric 1.0
- Nordea becomes the ninth banking member in December

Data Sources: We.Trade, CoinDesk





4

## TRADING & INVESTMENT





### Q4 2017 Trading & Investment Summary

#### Token sales raise 16x over VC:

- Total raised by ICOs hits \$3.23bn in Q4, with VC amounting to \$200mn.

#### **ICO** deal breaks records:

- Sirin Labs raised its way into 3rd all-time highest ICO (\$158mn).

#### **Two important VC deals:**

- BitGo raised \$43mn and Bitpay raised \$30mn.

#### **ICOs less spectacular in ETH:**

- Less spectacular when denominating in ETH with +56% vs. +146% for USD (Q3 to Q4).

#### **Futures show promise:**

- CME & Cboe futures launched with regulatory approval and market interest.

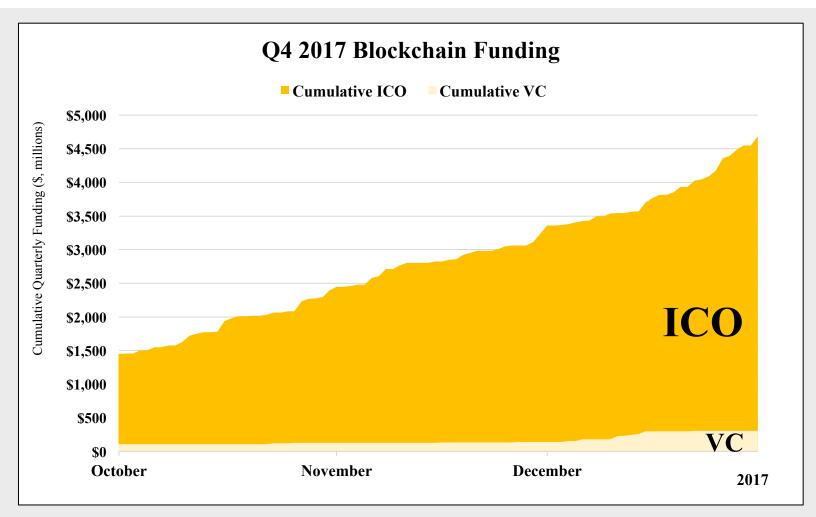
#### Forks have raised 8x more than ICOs:

- Token generating events (TGE) are split between \$44bn in forks vs. \$5bn in ICOs cumulatively.

Data Source: CoinDesk



## ICO Funding Raised \$3.2bn in Q4 ICOs Exceeded VC by Over 16x



**ICO** \$3,231mn

**VC** \$200mn

#### **Top ICO Deals:**

Sirin Labs - \$157.9mn Polkadot - \$144.6mn Qash - \$107.3mn COMSA - \$95.4mn

#### **Top VC Deals:**

BitGo - \$42.5mn BitPay - \$30mn OKCoin - \$27.2mn Abra - \$16mn

Q2

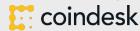
ICO \$797mn VC \$235mn Q3

\$1,316mn

**VC** \$156mn

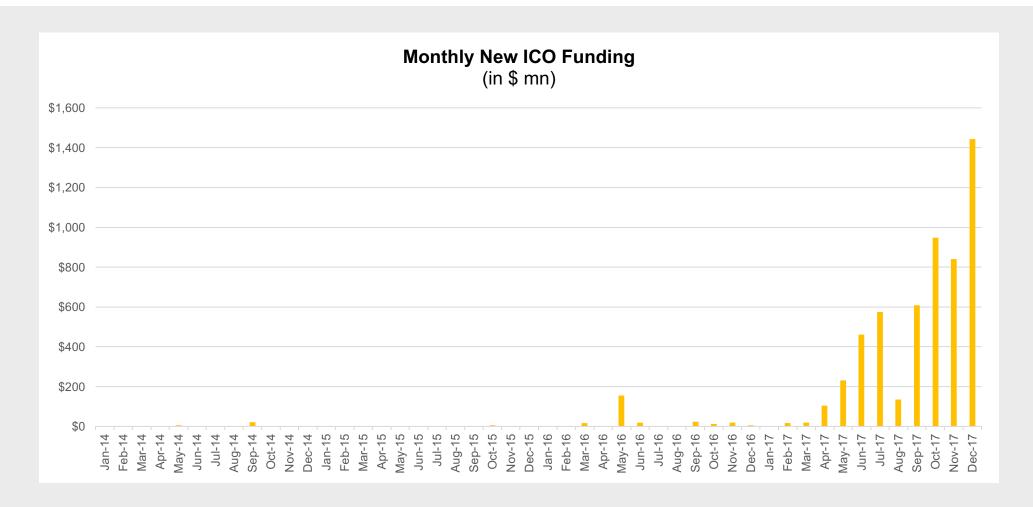
Data Sources: CoinDesk venture capital database, CoinDesk ICO Tracker

Notes: Deals under 100,000 excluded, 2017 (10/1/17 - 12/31/17) mount at time raised, including only fundraisers ending in 'Q4 2017' (10/1/17 - 12/31/17)



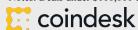


### **December Saw the Most ICO Funding Ever**



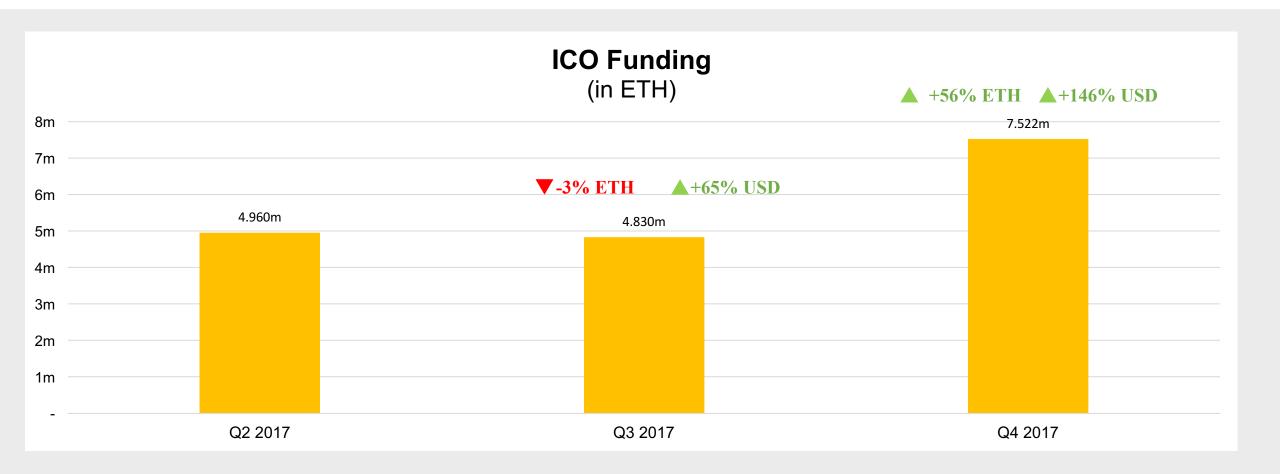


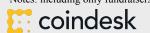
Notes: Deals under \$100,000 excluded, \$ amount at time raised, \$ amount at time raised, including only fundraisers ending in 'Q4 2017' (10/1/17 – 12/31/17)





## When Priced in ETH, ICO Funding Less Spectacular Rise in Price of ETH Led to Rise in ICO Raises







### ICO Deal Count Exploded in Q4 Dwarfs VC Investments in Blockchain

**ICO** 

	Q4 2017 ICOs	
Date	Project	ICO Round (\$m)
9/25/17	Centra (CTR)	30.00
9/26/17	Kin Kik	97.04
9/28/17	Cindicator (CND)	15.00
9/29/17	GameCoin	8.86
9/29/17	KICKICO (KCX)	24.97
9/30/17	Monetha (MTH)	29.95
9/30/17	Musiconomi (MCI)	6.77
9/30/17	REAL (REAL)	10.79
9/30/17	uooMAG (UMC)	20.00
10/1/17	Oxycoin (OXY)	6.25
10/2/17	HelloGold (HGT)	5.14
10/4/17	Viberate (VIB)	12.00
10/4/17	Wanchain	35.99
10/6/17	FinShi Capital (FINS)	21.41
10/6/17	Power Ledger (POWR)	23.23
10/8/17	PayPie	26.00
10/10/17	Aion Pre-sale	8.08
10/10/17	Airtoken (AIR)	15.00
10/10/17	Maecenas (ART)	15.40
10/10/17	Wolk Pre Sale	11.77
10/11/17	Airswap (AIG)	24.55
10/11/17	DomRaider	49.09
10/11/17	LAToken (LAT)	19.36
10/12/17	doc.ai (NRN)	13.75
10/12/17	Ties.Network (TIE)	8.29
10/13/17	Streamr	27.00
10/16/17	Change Bank (CAG)	15.83
10/16/17	Credit Protocol	15.30
10/16/17	Eidoo	27.22
10/16/17	HEROcoin	8.17
10/16/17	Paragon	94.58
10/17/17	Dovu	9.09
10/17/17	Request Network (REQ)	33.17
10/18/17	Ambrosus (AMB)	32.51
10/22/17	COBINHOOD (COB)	13.38
10/23/17	UnikoinGold (UKG)	31.59
10/25/17	BLOCKv (VEE)	21.07
10/27/17	Polkadot (DOT)	144.59
10/28/17	Etherparty (FUEL)	31.87
10/28/17	Swarm Fund	5.37
10/30/17	Aeron	5.35
10/30/17	Cryptopay (CPAY)	18.03
10/31/17	ATLANT (ATL)	6.63

	Q4 2017 ICOs				
Date	Project	ICO Round (\$m)			
10/31/17	CarTaxi (CTX)	8.71			
10/31/17	Electroneum (ETN)	40.95			
10/31/17	REALT (RLT)	11.15			
10/31/17	Red Pulse (RPX)	13.32			
10/31/17	Seratio Project (SER)	8.16			
11/1/17	Enjin	22.93			
11/1/17	Raiden Network (RDN)	33.13			
11/3/17	Dragonchain	13.19			
11/4/17	Ignis (IGNIS)	18.30			
11/6/17	COMSA	95.37			
11/7/17	Tokenbox (TBX)	8.32			
11/7/17	UQUID Eco System (UQC)	17.80			
11/8/17	Qash (QASH)	107.29			
11/10/17	Ripio Credit Network (RCN)	37.43			
11/10/17	Uptoken (UP)	18.93			
11/11/17	Grid+ (GRID)	38.95			
11/15/17	Crederoom (CDRT)	5.13			
11/15/17	Soma	6.05			
11/17/17	B2BX	8.81			
11/17/17	Oracles Network (POA)	13.37			
11/18/17	MicroMoney	10.54			
11/19/17	Qbao (QTUM)	9.80			
11/19/17	Quantstamp	53.64			
11/20/17	UTRUST	21.00			
11/21/17	Science Blockchain (SCI)	12.27			
11/21/17	Time New Bank	14.38			
11/24/17	Flixxo (FLIXX)	5.10			
11/24/17	Mercury Protocol (GMT)	7.62			
11/24/17	Starbase (STAR)	8.92			
11/25/17	CyberMiles (CMT)	34.37			
11/26/17	trade.io Pre-sale	11,29			
11/29/17	Datum (DAT)	7.42			
11/29/17	WAX (WAX)	45.36			
11/30/17	Crypto 20 (C20)	34.93			
11/30/17	Esports	5.84			
11/30/17	EthLend (LEND)	16.74			
11/30/17	Genaro Network (GNX)	11.61			
11/30/17	Paycent	15.53			
11/30/17	Presearch	20.50			
11/30/17	WaBi	11.50			
12/1/17	Betmaster (BETM)	5.24			
12/1/17	Blockstack (STX)	50.00			
12/1/17	DMarket (DMT)	16.18			

Q4 2017 ICOs		
Date	Project	ICO Round (\$m)
12/1/17	Playkey (PKT)	10.45
12/1/17	Sense	15.00
12/1/17	Simple Token (ST)	21.40
12/4/17	SmartMesh	15.69
12/5/17	Cashaa (CAS)	11.15
12/5/17	Leverj (LEV)	13.84
12/6/17	Tokens.net (DTR)	15.00
12/8/17	SportyFi (SPF)	5.09
12/8/17	Storm	30.72
12/8/17	Universa (UTN)	28.68
12/10/17	aelf	24.75
12/10/17	Spectre (SPEC)	15.39
12/11/17	CrowdWiz (WIZ) Pre-Sale	5.39
12/13/17	GUTS Tickets	7.52
12/14/17	GIFTO	10.00
12/15/17	DeepBrain Chain	11.76
12/15/17	DreamTeam	5.52
12/15/17	Gatcoin (presale) (GAT)	9.00
12/15/17	MediBloc (MED)	25.64
12/15/17	Naga (NGC)	62.66
12/15/17	Protos (PRTS)	5.72
12/16/17	Coinlancer	11.86
12/16/17	Nebulas (NAS)	60.00
12/17/17	Neufund (NEU)	14.90
12/17/17	SophiaTX	23.47
12/19/17	Bread	20.02
12/19/17	CommerceBlock	8.82
12/19/17	MiniApps	5.30
12/20/17	Aditus	7.10
12/20/17	AppCoins	17.10
12/20/17	indaHash	42.72
12/20/17	Selfkey Pre-sale	15.84
12/22/17	PROPS	25.00
12/22/17	Qlink	32.17
12/22/17	SingularityNET	32.85
12/23/17	Hdac	20.00
12/24/17	Zen Protocol	46.37
12/25/17	INS Ecosystem	45.76
12/25/17	Uttoken	30.85
12/26/17	Sirin Labs	157.89
12/26/17	TokenPay	28.68
12/27/17	CanYa	8.34
12/27/17	Jibrel Network	30.00

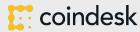
D (	Q4 2017 ICOs	ICO D
Date	Project	ICO Round (\$m
12/28/17	Bankex (BKX)	70.30
12/28/17	BitDegree	22.13
12/29/17	BitClave (CAT)	25.55
12/29/17	Gladius	14.68
12/29/17	STK Token	17.00
12/31/17	ChainTrade (CTC)	30.00
12/31/17	Covesting	18.75
12/31/17	Finom	41.29
12/31/17	LinkerCoin	10.13
12/31/17	Loci	7.38
12/31/17	Telcoin	25.00
Total		\$3,231m



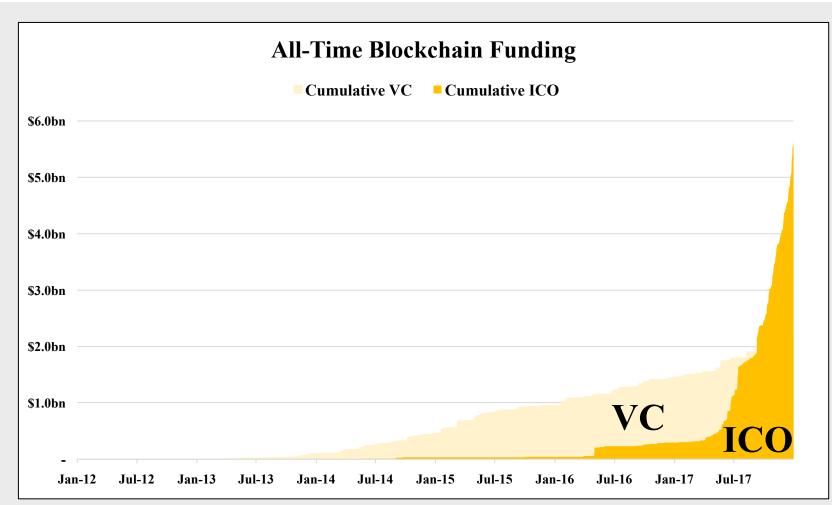
	Q4 2017 VC	
Date	Project	VC Round (\$m)
10/19/17	The Sun Exchange	\$1.60
10/23/17	Abra	\$16.00
10/26/17	Orchid Labs	\$4.70
11/16/17	PayStand	\$6.00
11/27/17	LibraTax	\$7.80
11/29/17	Digix Global	\$1.25
12/4/17	Coinsquare	\$10.50
12/6/17	BitPay	\$30.00
12/11/17	Origin	\$3.00
12/11/17	Brontech	\$0.93
12/11/17	BitGo	\$42.50
12/12/17	Bitwise	\$4.00
12/13/17	Colu	\$14.50
12/14/17	Coldlar	\$10.00
12/15/17	OKCoin	\$27.20
12/15/17	MakerDAO	\$12.00
12/19/17	Radar Relay	\$3.00
12/19/17	dYdX	\$1.00
12/22/17	Coinify ApS	\$4.80
Total		\$200.78

Data Sources: CoinDesk venture capital database, CoinDesk ICO Tracker

Notes: Deals under \$5m excluded, \$ amount at time raised, including only fundraisers ending in 'Q4 2017' (10/1/17 – 12/31/17)



## Q4 2017 ICO Total Funding Sky Rockets Further Above Total Venture Capital Blockchain Investment



**ICO** \$5.68bn

**VC** \$2.15bn

#### **Top ICO Deals:**

Filecoin - \$262m Tezos - \$232m Sirin Labs - \$157.9m Bancor - \$153m

#### **Top VC Deals:**

21 - \$116m\* R3 - \$107m Coinbase - \$100m Digital Asset - \$60m

Data Sources: CoinDesk venture capital database, CoinDesk ICO Tracker

Notes: Deals under \$100,000 excluded, \$ amount at time raised \*Amount contested and frequently reported between \$75m - \$116m





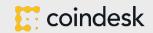
## **TGE Compared**

## **Token Generating Events Dominated by Forks**



Data sources: <u>CoinmarketCap</u>, <u>CoinDesk venture capital database</u>, <u>CoinDesk ICO Tracker</u>

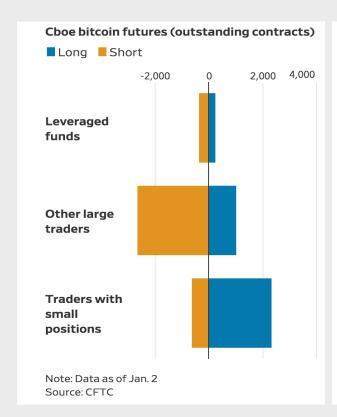
Bitcoin Gold: \$4.19bn

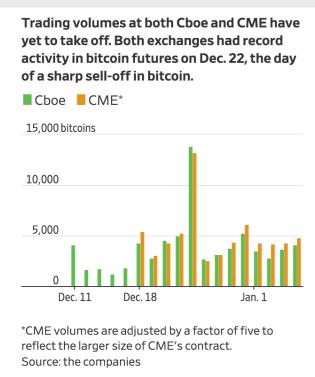


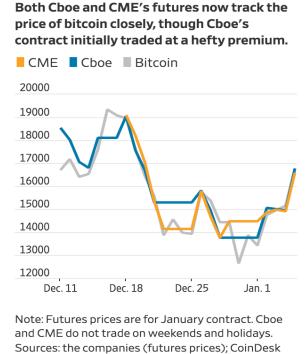


#### The Future of Bitcoin

### **CME & Choe Launch Futures Successfully**





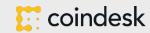


## (bitcoin price)

#### Summary:

- Low Volume
- Institutional shorts
- Retail longs
- First contracts settle without problems

Data sources: CoinDesk, Autonomous NEXT, WSJ





# 5

## **GOVERNMENT & REGULATION**





#### Q4 2017 Government & Regulation Summary

#### **CFTC approved bitcoin futures:**

- The US Commodities & Futures Trade Commission gave approval for CME & Cboe to launch bitcoin futures contracts

#### **Bitfinex & Tether became targets of US regulators:**

- US regulators subpoena crypto exchange Bitfinex and Tether.

#### South Korea saw higher levels of regulation:

- Q4 was filled with consternation that eventually ended in an increase in regulatory measures on trading.

#### Russia moved to define regulatory environment:

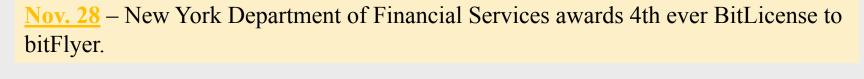
- Russian bill submitted which will determine the procedure for issuing, taxing, buying and circulation of cryptocurrency.



Data Source: CoinDesk



#### **Americas: CFTC Allows Futures** Venezuela Backs Blockchain





<u>Dec. 4</u> – Rumors that Venezuela will issue oil-backed cryptocurrency.

<u>Dec. 6</u> – CFTC subpoenas crypto exchange Bitfinex and Tether.

<u>Dec. 12</u> – SEC warns 'extreme caution' over cryptocurrency investments.





# **Europe: West Recoils Back East Leans Forward**



<u>Dec. 4</u> – EU treasury requires more due diligence on cryptocurrency customers and reporting of suspicious transactions.

<u>Dec. 4</u> – UK treasury plans to regulate cryptocurrency exchanges.

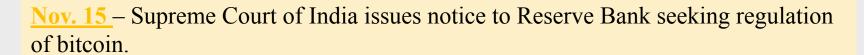
<u>Dec. 19</u> – Estonian tech official promotes national cryptocurrency, called 'estcoin', in bid to become global ICO hub. The government remains hesitant and the EU central bank warns on national prohibition of currency creation.

Dec. 22 – Belarus legalizes cryptocurrencies and ICOs – tax-free for five years.

<u>Dec. 28</u> – Russian bill submitted which will determine the procedure for issuing, taxing, buying and circulation of cryptocurrency.



### Asia: More Regulation Very Likely Japan Allows More Exchanges



Nov. 24 – Malaysian central bank to issue cryptocurrency regulation in early 2018.

<u>Dec. 3</u> – Japan approves another four new cryptocurrency exchanges.

Dec. 5 – South Korea launches cryptocurrency task force to spearhead regulations.

Dec. 7 – Bank Indonesia declares bitcoin payment illegal.

Dec. 28 – South Korea is imposing new restrictions on cryptocurrency trading to limit speculation.





### Middle East and Australia: Regulations on Horizon Although Ineffective



Oct. 30 – Australian central bank regulating blockchain protocols 'unlikely to be effective'.

Nov. 1 – New Zealand regulator: "cryptocurrencies are securities".

<u>Dec. 9</u> – Australian exchanges now required to register with AML regulatory body.

Dec. 13 – Saudi, UAE central banks team up to test cryptocurrency.

<u>Dec. 25</u> – Israel regulator seeks to ban bitcoin firms from stock exchange.



6

### **Blockchain Sentiment Survey**

**SPOTLIGHT STUDY** 



### Q4 2017 Blockchain Sentiment Survey: Demographics – ~3000 Respondents



16% Developers, 16% Executives, 8% Investors 4% Full-Time Blockchain, 16% Part-Time

2% work at Blockchain Technology Companies, 5% at Investment Services

11% Accredited, 89% Unaccredited investors

92% bought cryptocurrency in 2017, 68% in Q4, 51% in Q3, 34% in Q2, 24% in Q1

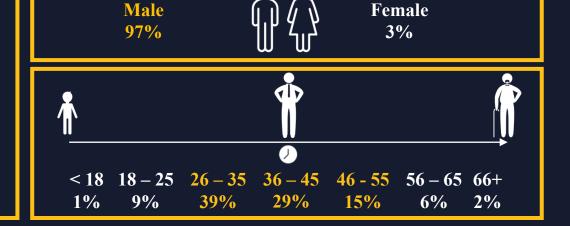


86% owned over 3 unique digital assets, 2% never owned

27% own \$10k - \$50k worth of cryptocurrency, 16% own \$1k - \$5k, 12% own \$100k - \$500k

94% check prices at least daily, 56% every day, 37% every hour, 5% a couple times a week

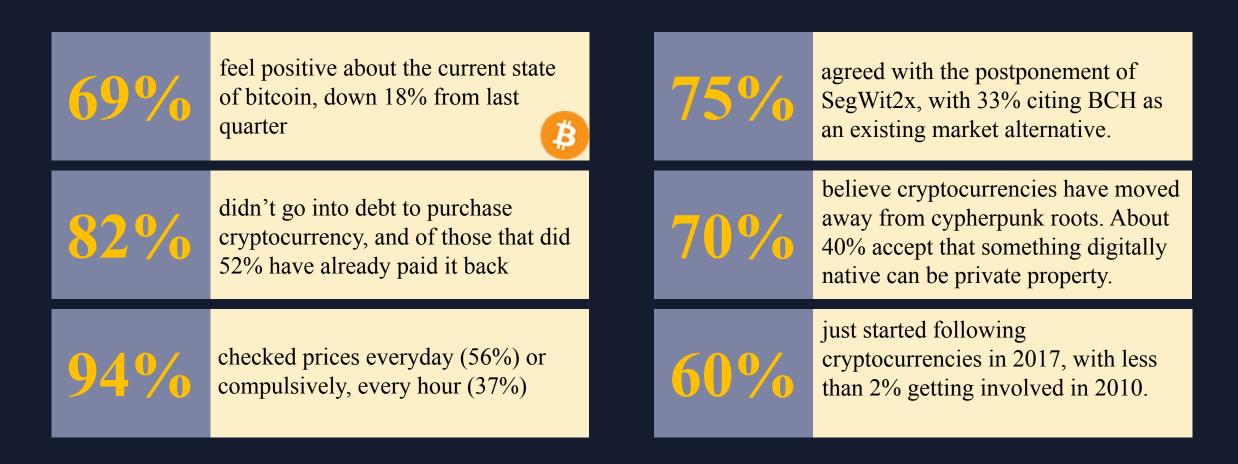








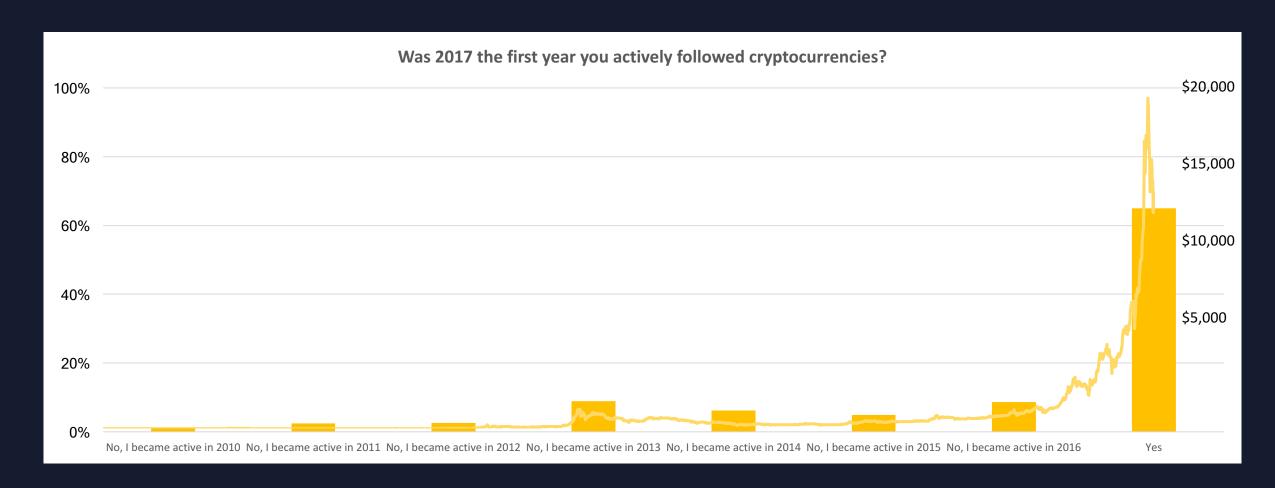
### Q4 2017 Blockchain Sentiment Survey: Key Takeaways







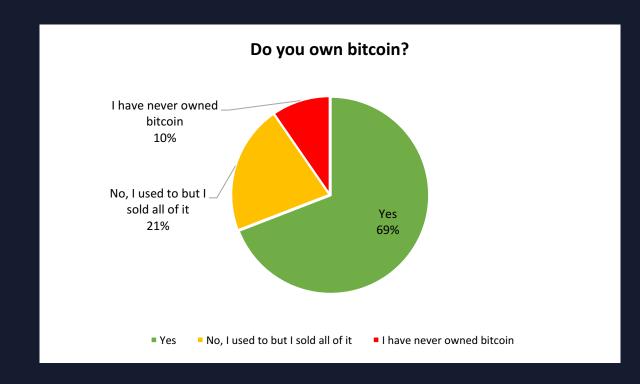
# 60% Started to Follow Crypto in 2017 Increase Tracks Price

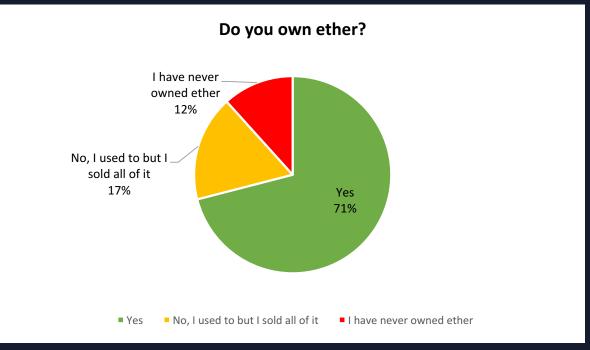






# Most Respondents Own Bitcoin and Ether Slightly More Own ETH Than BTC



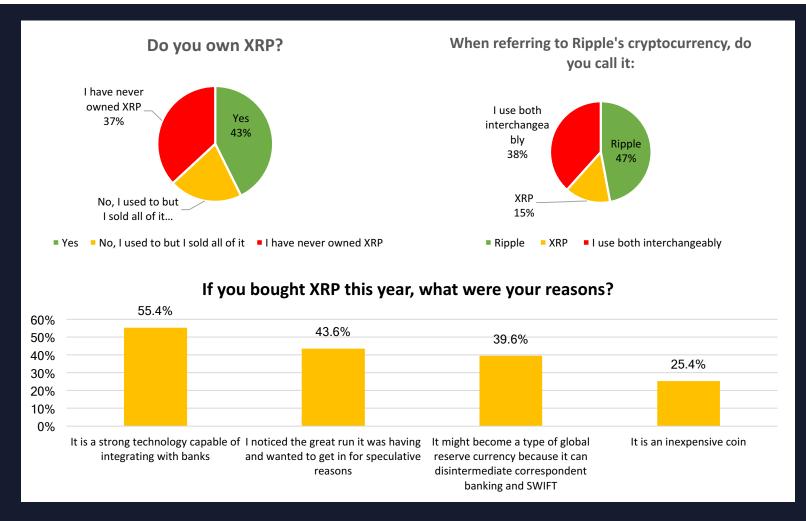




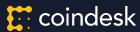


#### 63% of Respondents Owned XRP

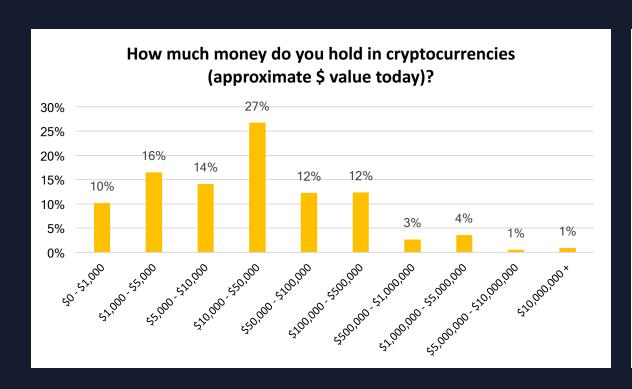
#### 38% Refer to it as Ripple or XRP Interchangeably

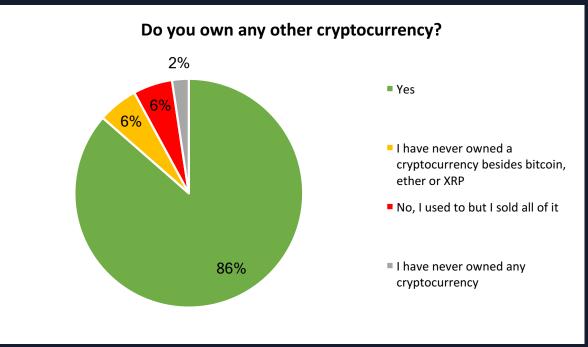






# 27% of Respondents Have \$10k - \$50k in Cryptocurrency Holdings 86% of Respondents Owned a Cryptocurrency Other than ETH, BTC, or XRP



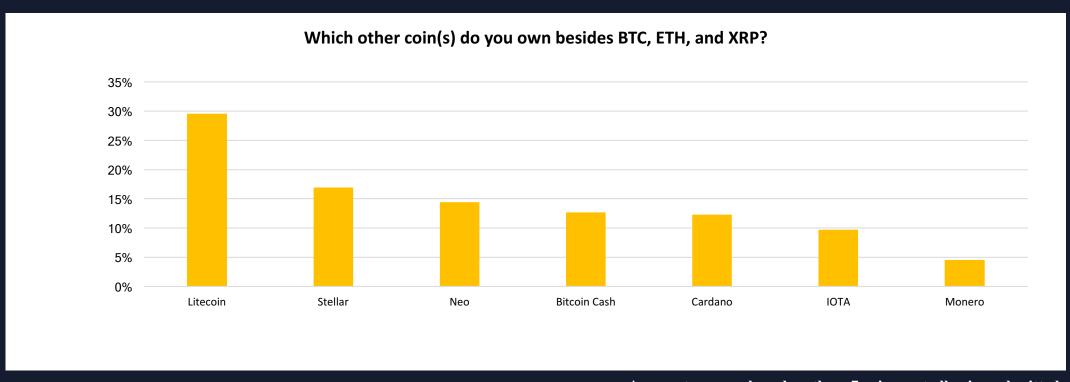


Top 5 other currencies: Litecoin, Stellar, NEO, Bitcoin Cash, Cardano





#### The Next Best Coins Litecoin & Stellar take #4 & #5 Slot



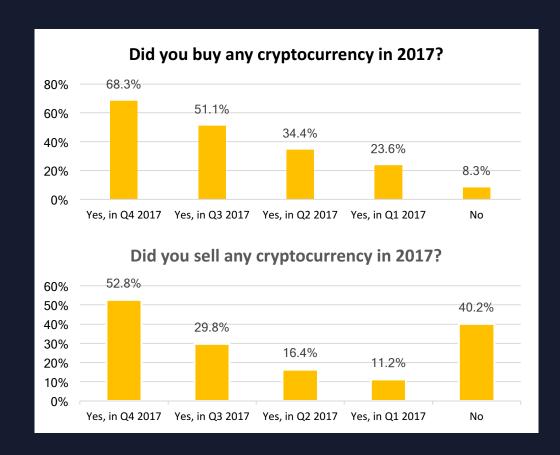
\*percentages are based on these 7 coins, not all coins submitted

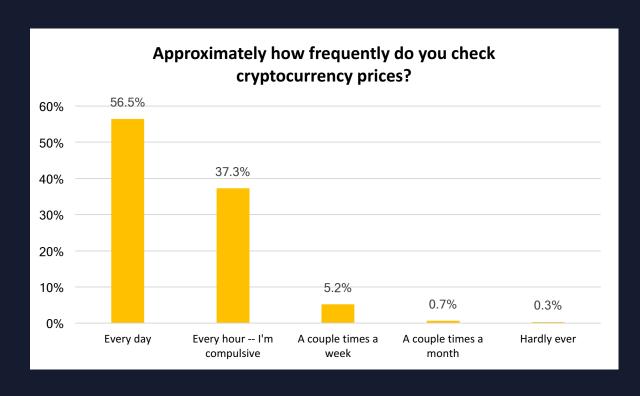




## 92% of Respondents Purchased & 60% Sold Cryptocurrency in 2017

94% Checked Prices At Least Daily



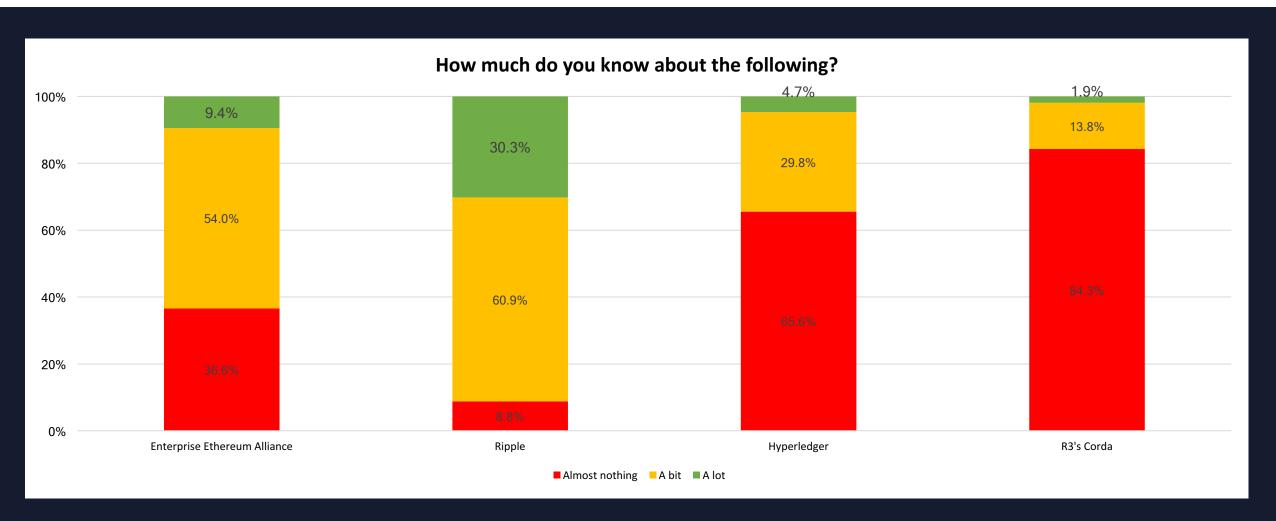






#### **Knowledge of Enterprise Projects Increased for EEA & Ripple**

Hyperledger & R3's Corda Least Well Known

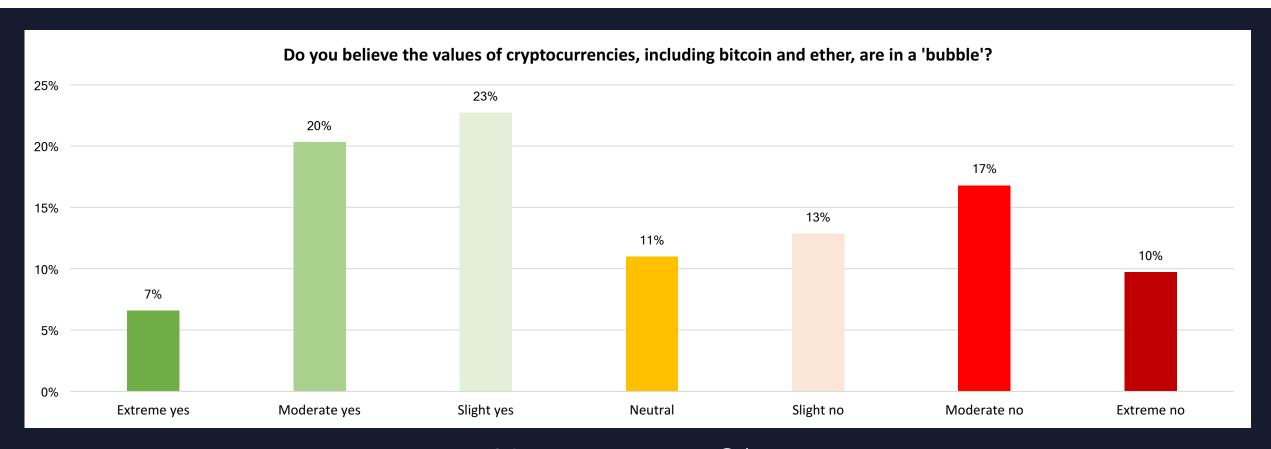






#### 10.9% More Respondents Thought Cryptocurrencies Are in a Bubble in Q4

Most Common Response Was 'Slight Yes'





Q3: 38.7% 49.7%

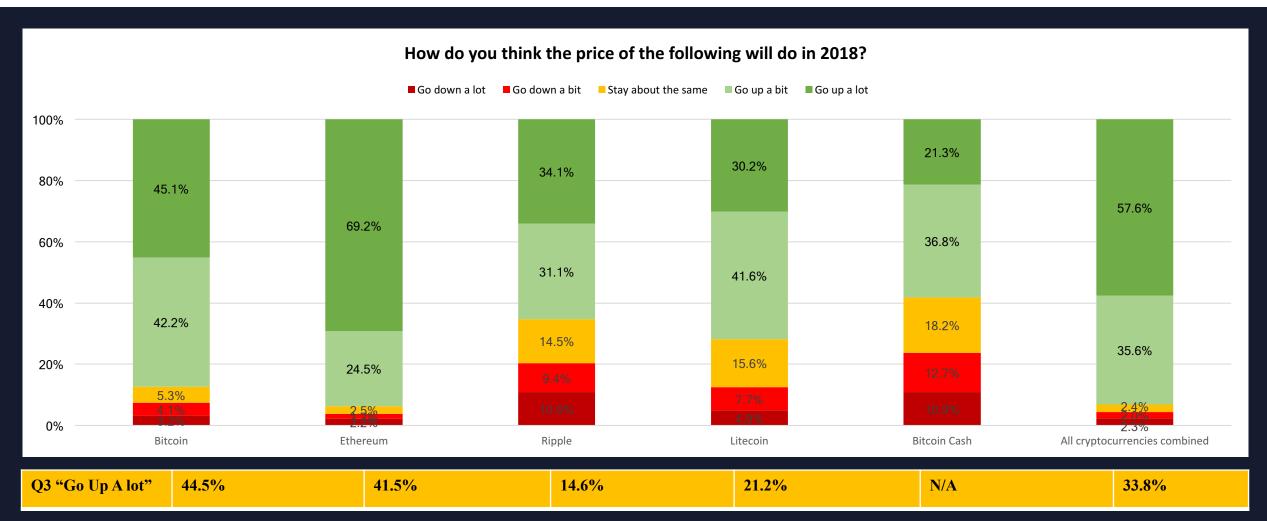


49

yes

## Community Was More Bullish on ETH Than BTC in Q4 Its Shown Positivity with +23.8% Saving They Will "Co Up A lot"

Alts Shown Positivity with +23.8% Saying They Will "Go Up A lot"

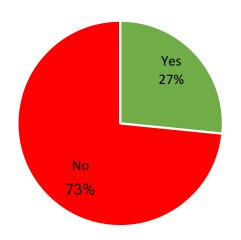




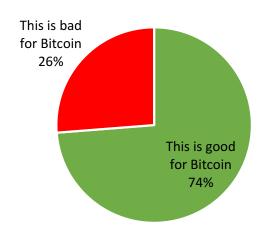


#### Most Respondents Believe the CME & Cboe Futures Are Positive Signs

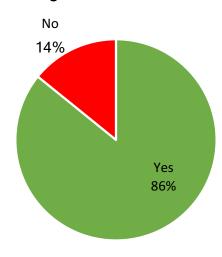
The CME and Cboe derivatives contracts were announced and went live in Q4. Were you surprised by this development?



Institutional capital began to flow into Bitcoin in 2017, and more importantly with the derivatives contracts from CME and Choe in Q4. Do you believe this is a good thing or a bad thing for Bitcoin?



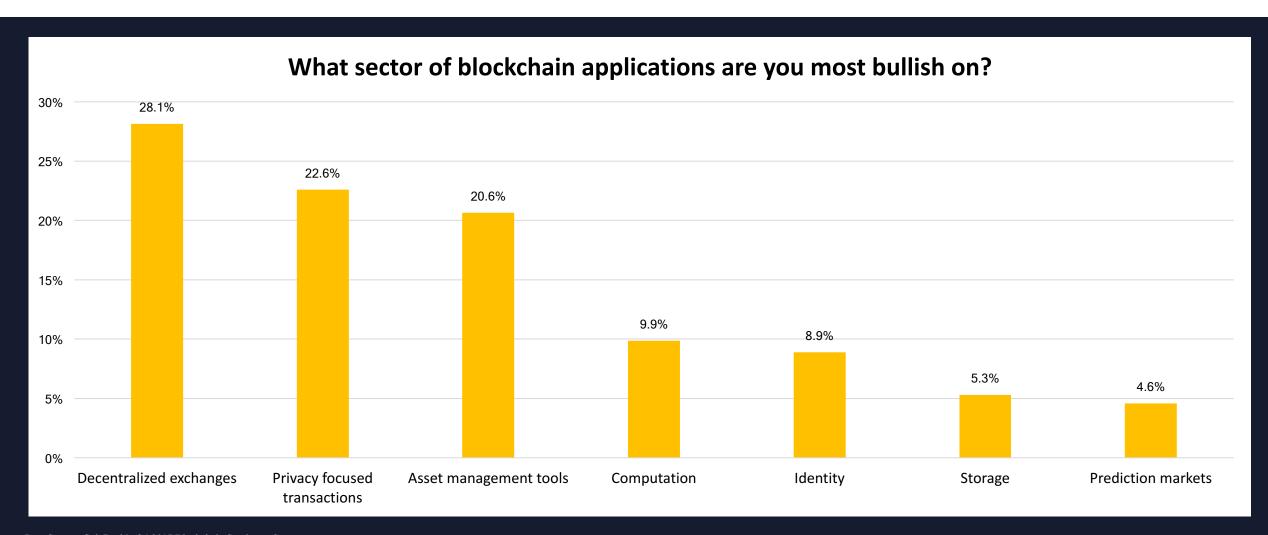
Do you think the regulated derivatives trading of BTC on the CME and Cboe paved the way for first digital asset-based ETF in 2018?







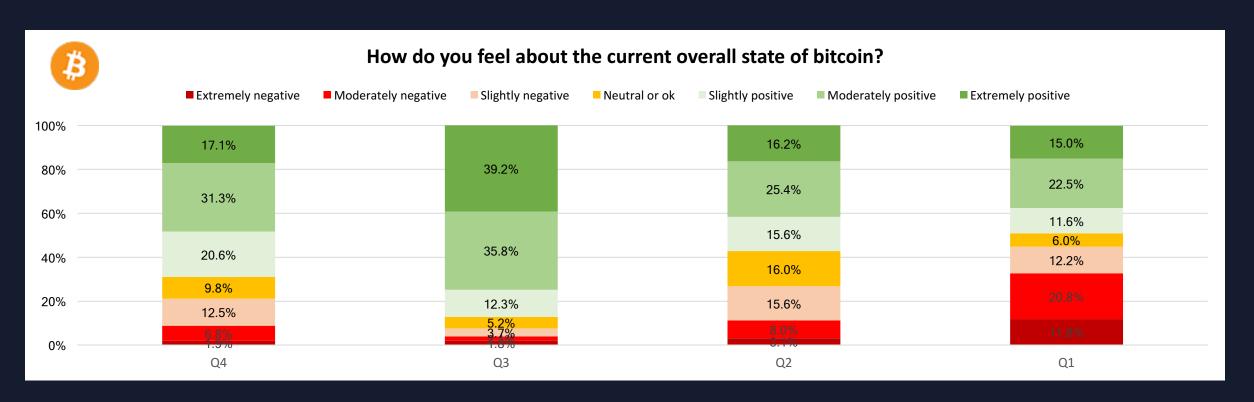
#### **Community Was Most Confident in Decentralized Exchanges**

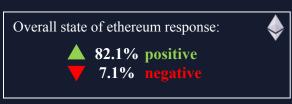




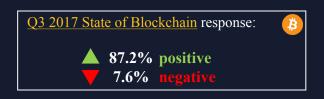


#### Positive Sentiment Dropped -18.2% For Bitcoin in Q4 Ethereum Saw Uptick in Positive Sentiment





69.0% positive
21.2% negative

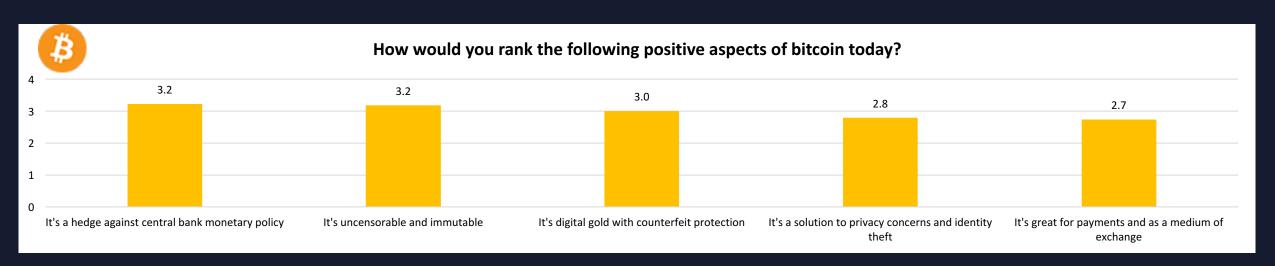


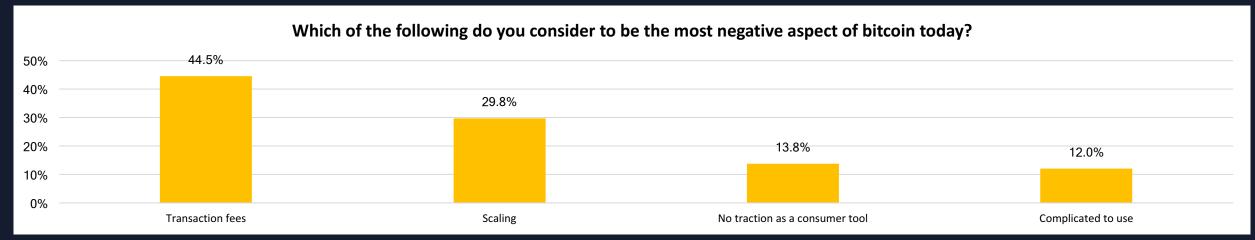




#### Most Positive Aspect of Bitcoin Was Hedging Against Central Bank Policy

Most Negative Aspect Was 'Transaction Fees'



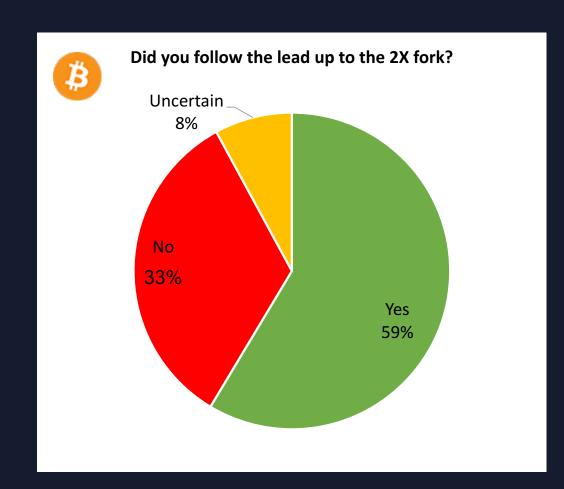


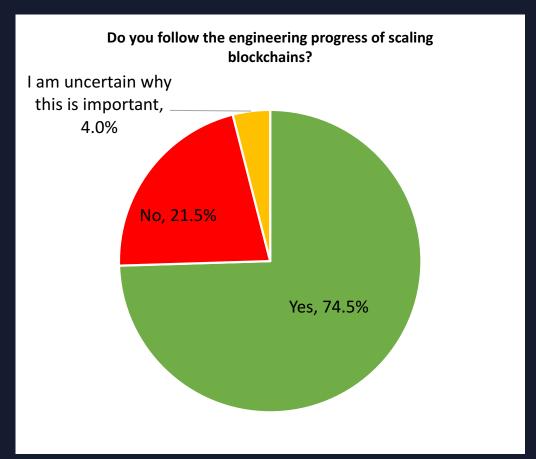




#### **More Than Half Followed The Scaling Debate**

#### 75% Follow Scaling Progress of Blockchains in General



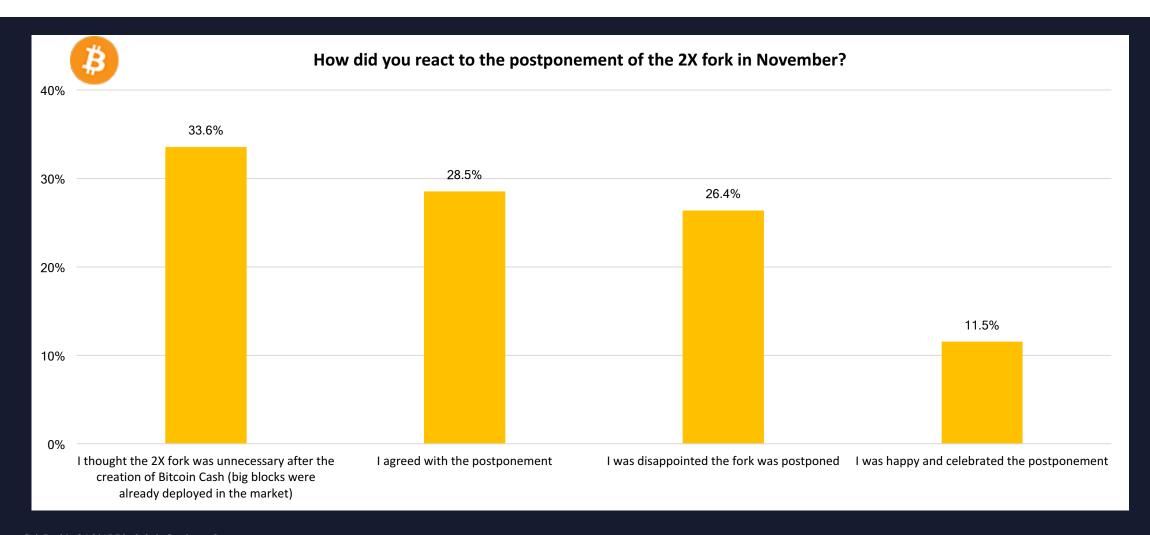








# 34% Thought Bitcoin Cash Made 2X Irrelevant Only 26% Were Disappointed

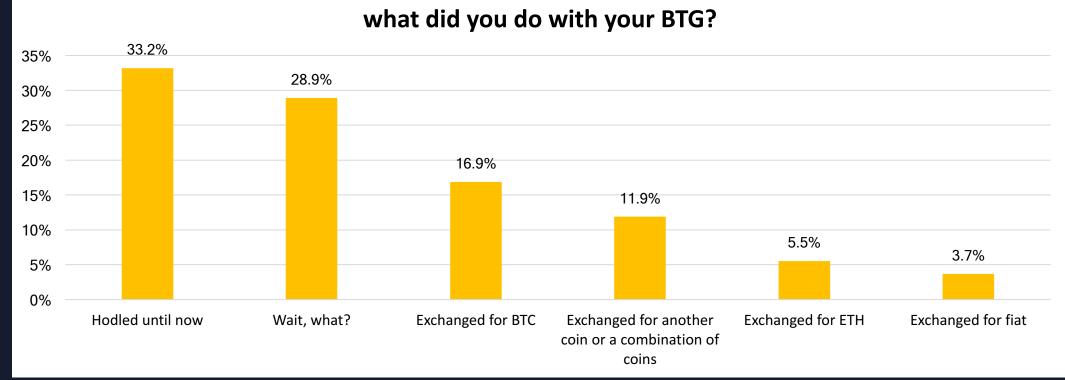






## After the BTG Hard Fork, 33% 'Hodled Until Now' 29% Were Unaware of BTG

If you were a bitcoin (BTC) holder when Bitcoin Gold (BTG) was created, what did you do with your BTG?

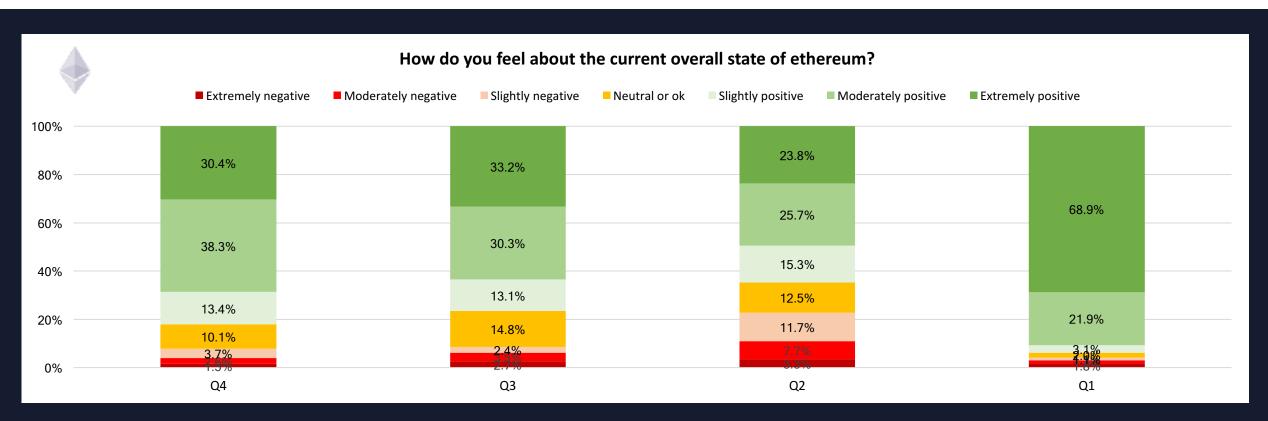






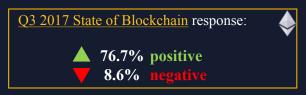
#### The Overall Sentiment Towards Ethereum Improved in Q4 Relative to Q3

**Ethereum Sentiment Much Higher than Bitcoin** 





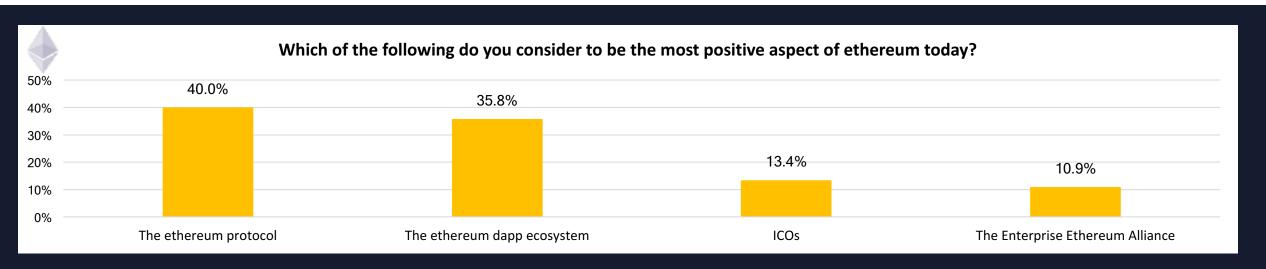
82.1% positive 7.7% negative

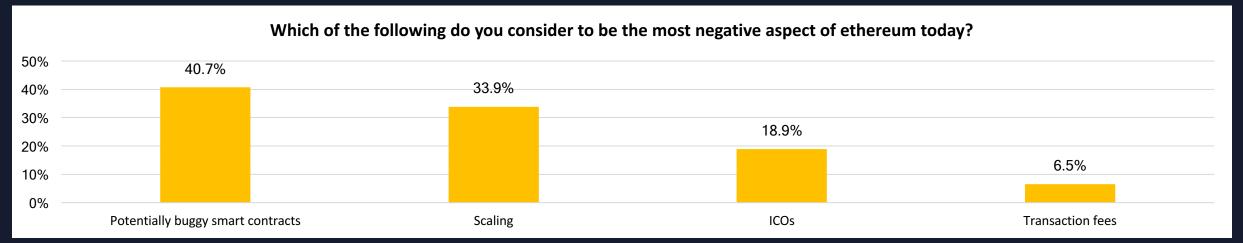




#### **Most Positive Aspect of Ethereum Was the Protocol**

40.7% Say Problematic Smart Contracts Are the Most Negative



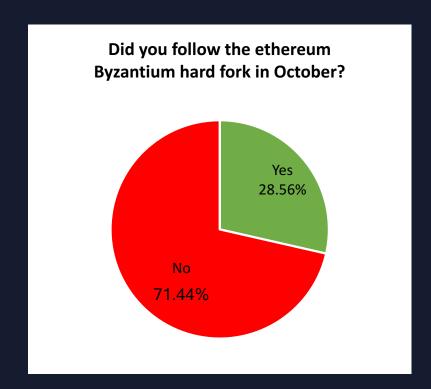


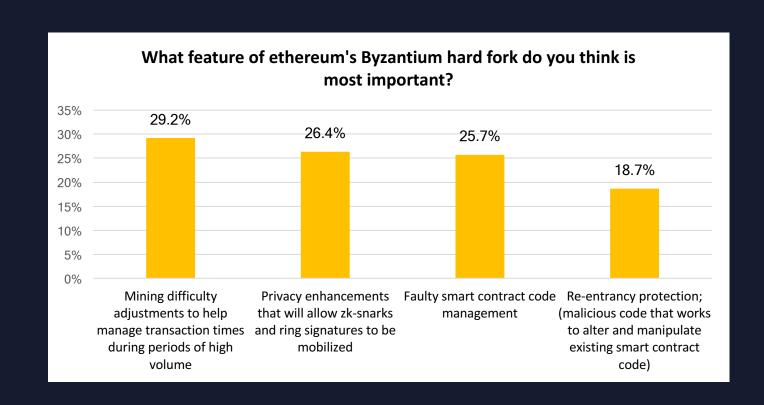




### 71% Didn't Follow the Byzantium Hard Fork

#### 29.2% Cite "Mining Difficulty Adjustments" as Most Important



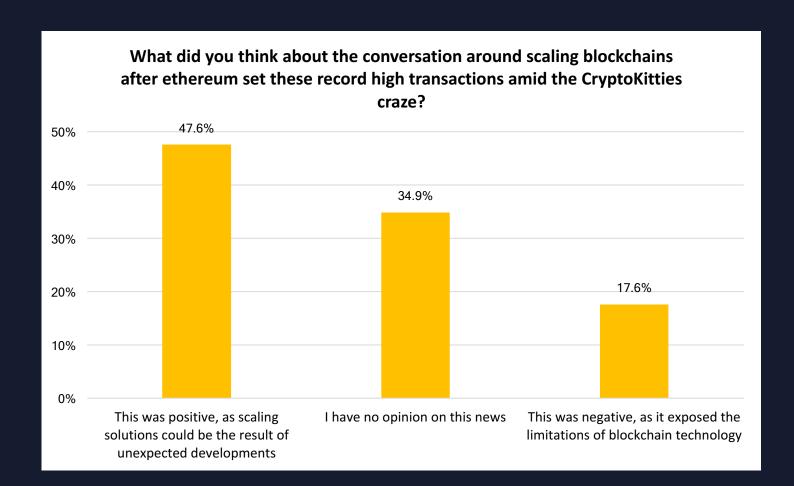


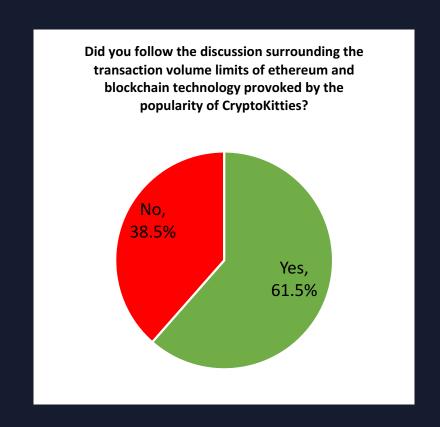


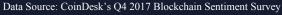


### 48% Think The CryptoKitties Phenomena Was Positive For Scaling

#### 61% Followed The Discussion & 54% Foresee More Developments









# 30% Participated in an ICO, Down -14% in Q4 More Than Half Who Haven't Participated Tried or Wanted To



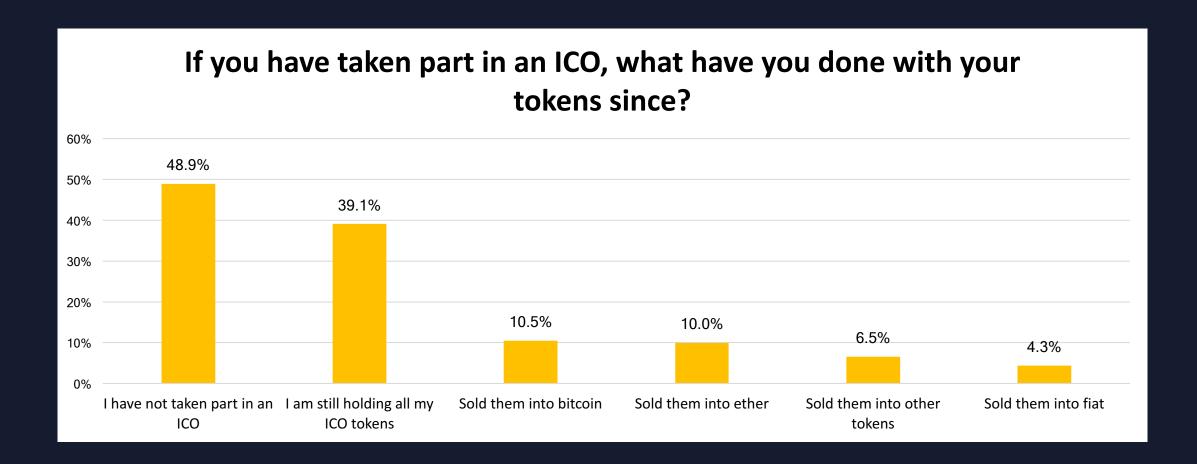
Q3: 43.8% had participated





#### 51% Took Part in an ICO

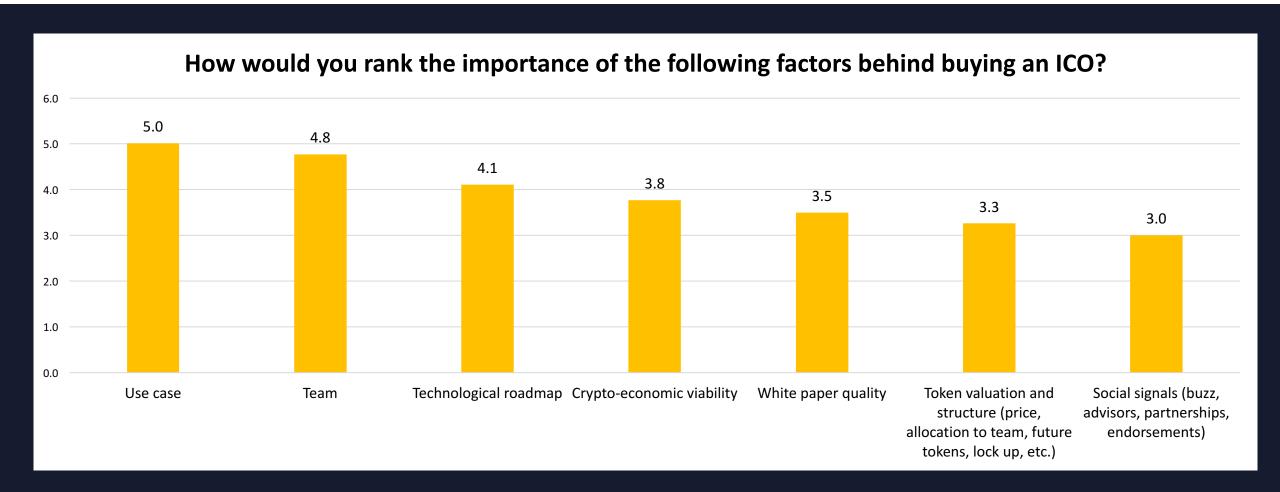
#### Most Who Participated Still Hold Their ICO Tokens







#### ICO Participants Considered Use Case Their Primary Driver of Analysis Social Signals Remain the Lowest Ranked Factor

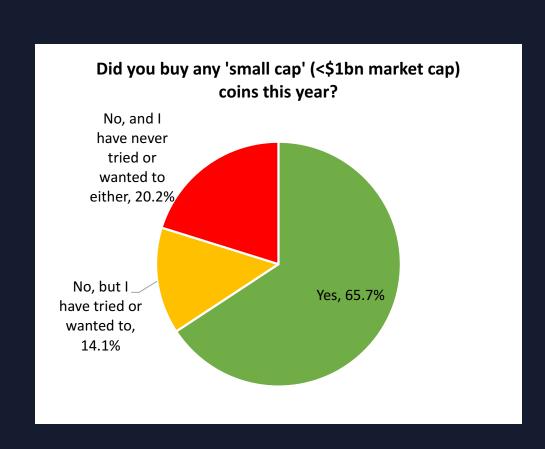


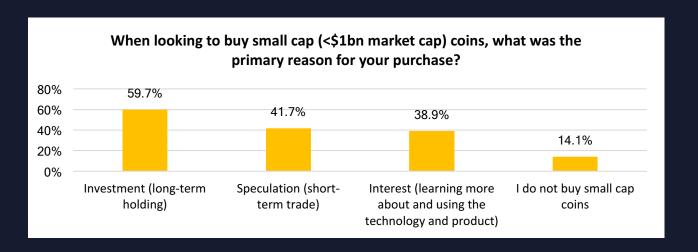


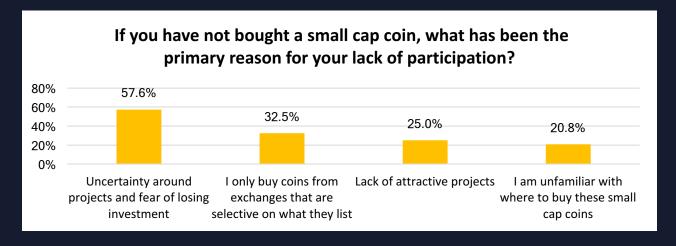


#### 80% of Respondents Bought or Want to Buy "Small Cap" Coins

#### **Long-Term Holding Cited as Main Factor**



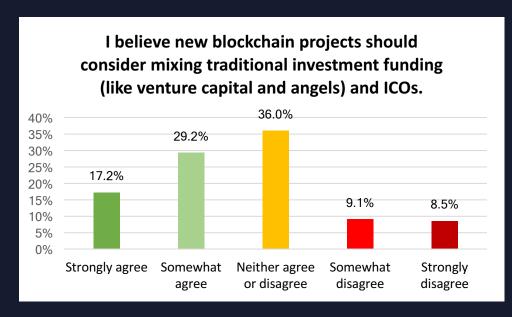








#### Most Agree That ICO & VC Investment Are Complements





I believe VC or angel investment is a positive social signal and would make me more inclined to participate in an ICO. 40% 33.7% 32.2% 35% 30% 25% 18.4% 20% 15% 8.7% 7.0% 10% Strongly agree Somewhat Neither agree Somewhat Strongly or disagree agree disagree disagree

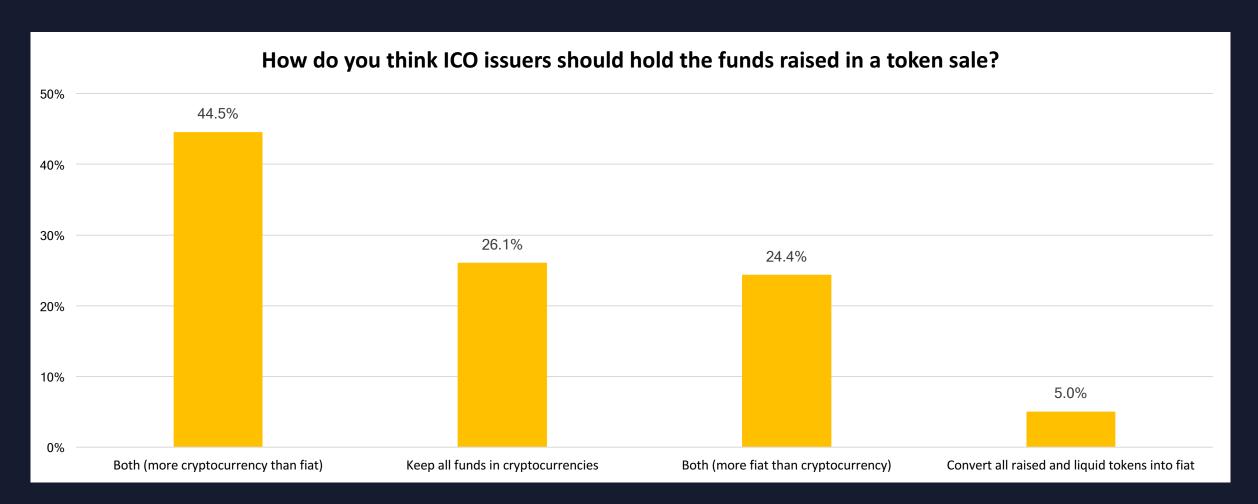






#### Respondents Think More ICO Funds Should be Held in Fiat

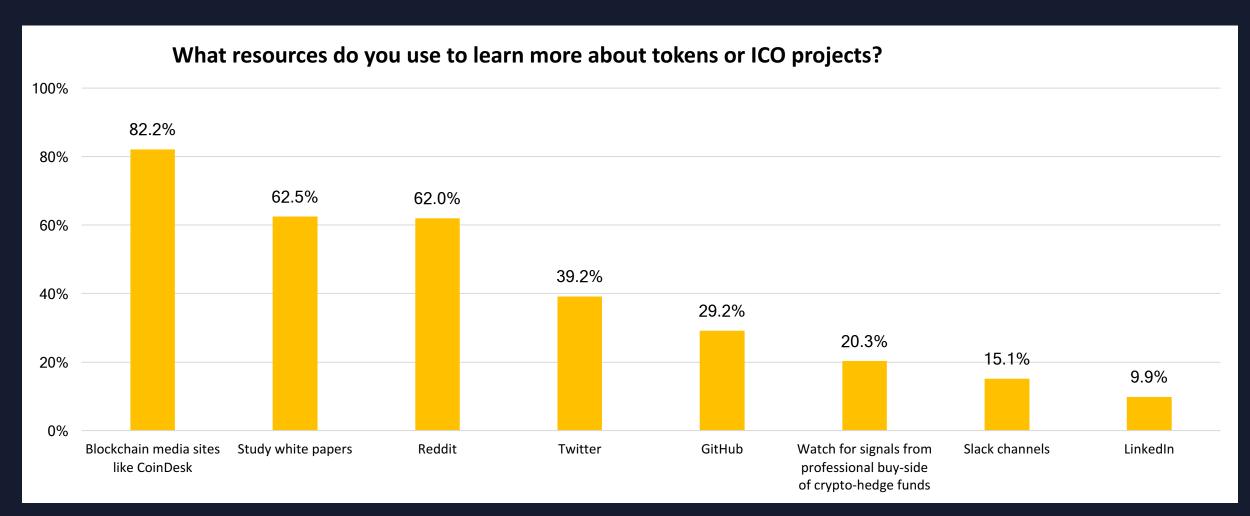
About 13% for More Fiat in Q4 Than Q3







### Blockchain Media Sites and White Papers Were Most Commonly Used to Learn More About Tokens or ICO Projects

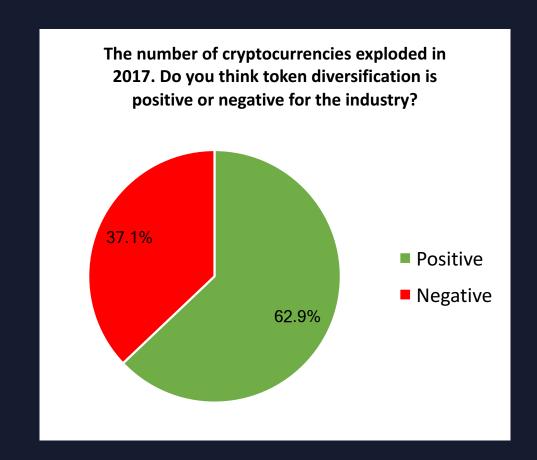


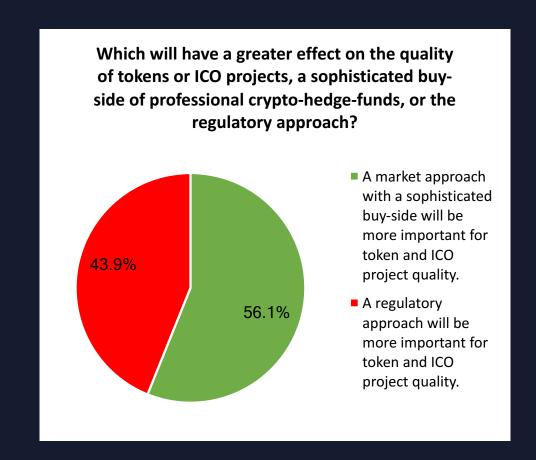




## 63% Think Positively of Cryptocurrency Diversification

56% Prefer Market Approach Rather Than Government Regulation



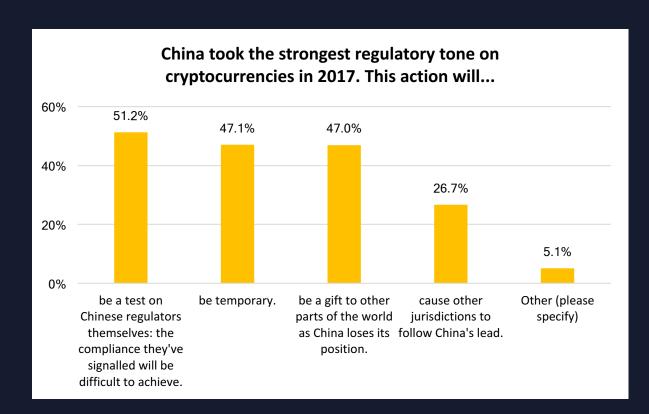


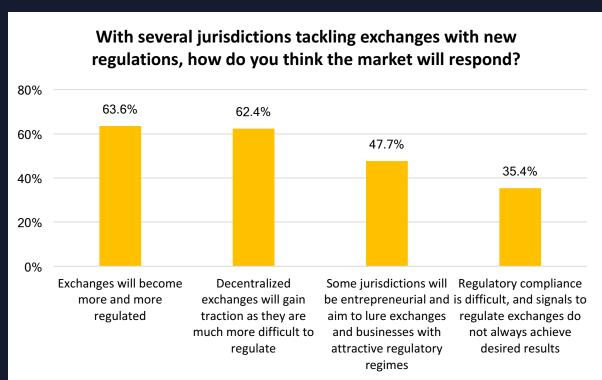




### Respondents Believed More Regulation in Future

### But Will Prove to Be Irrelevant or Temporary (More Than in Q3)



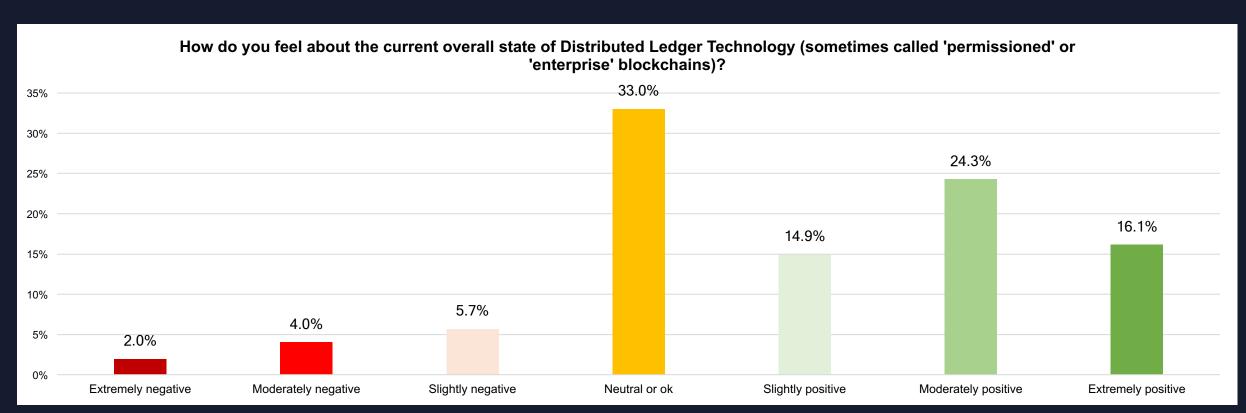


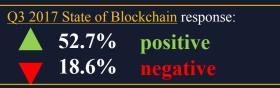




### Most Respondents Felt Positive About the Overall State of DLT

The Largest Group Felt 'Neutral' or 'OK' About DLT





**▲** 55.3% positive 
▼ 11.7% negative

Often called 'DLT', 'permissioned' or 'enterprise' blockchains

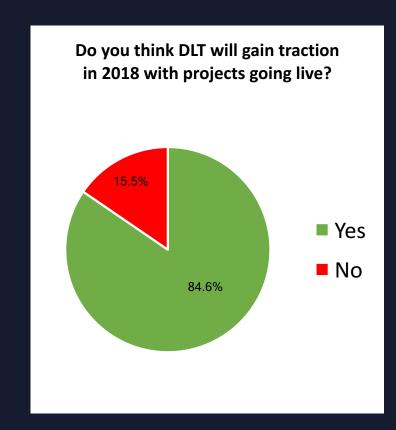
Data Source: CoinDesk's Q4 2017 Blockchain Sentiment Survey

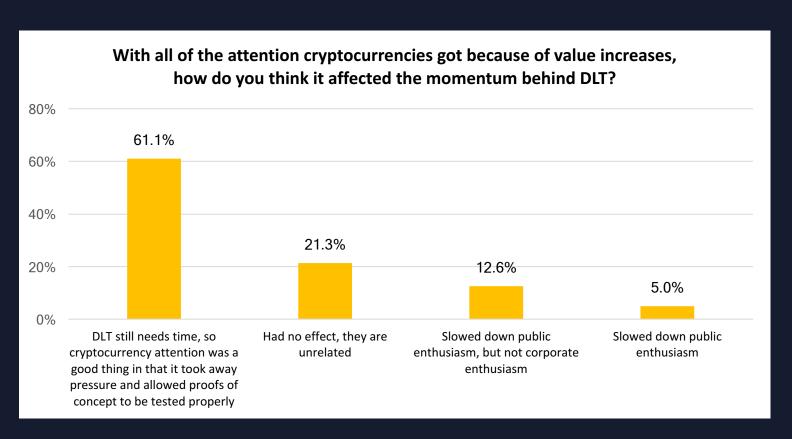




### Most Respondents Believed DLT Will Gain Traction in 2018

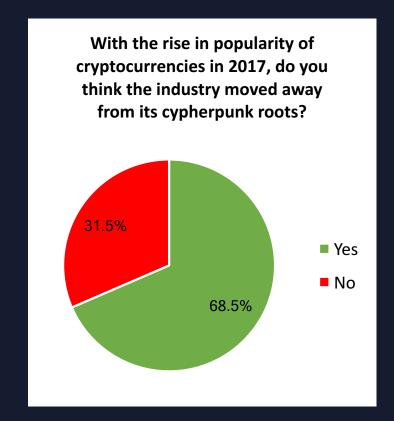
### **Most Thought Lack of Attention Was Positive**

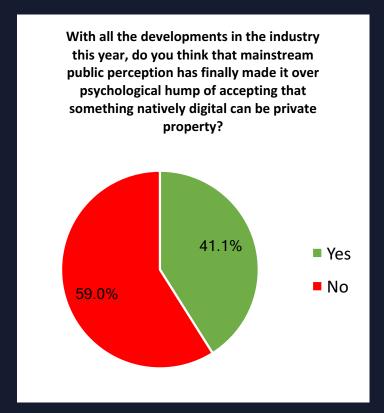


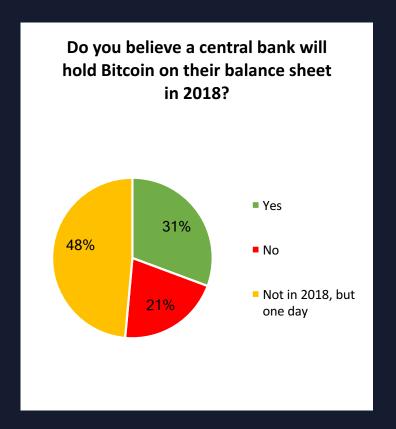




### Industry Moved Away From Cypherpunk Roots Most Think Central Banks Will Hold Bitcoin Eventually





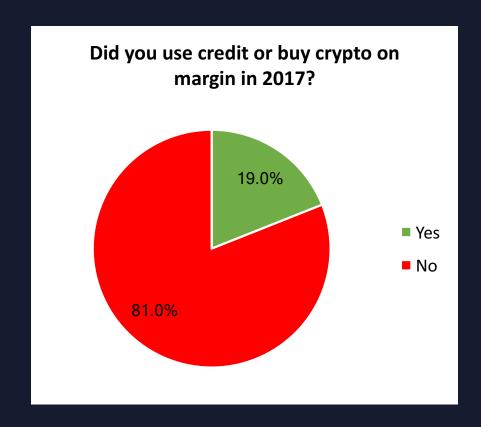


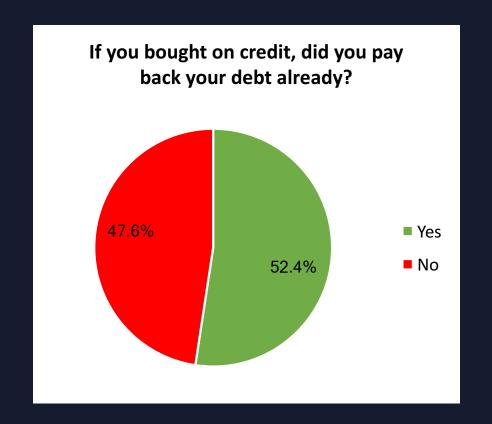
Data Source: CoinDesk's Q4 2017 Blockchain Sentiment Survey





## 81% Did NOT Go Into Debt to Buy Crypto Of Those That Did, 52.4% Already Paid Back

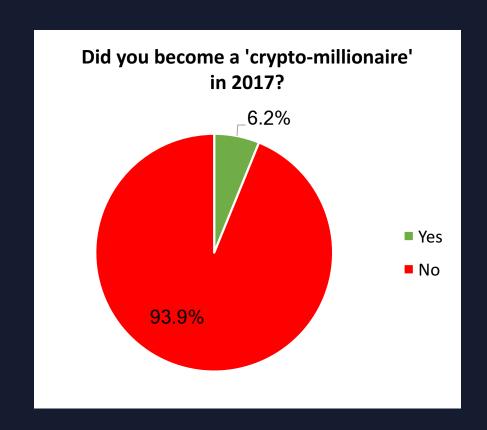


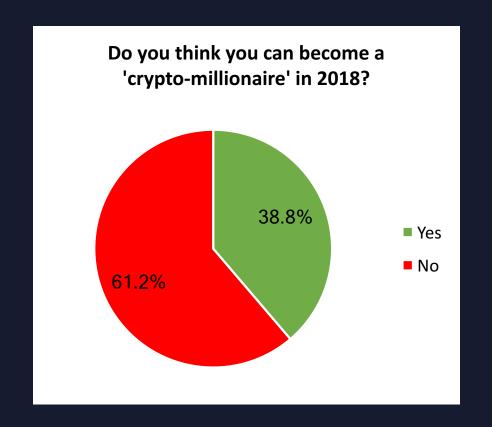




### 6.2% of Respondents Became Crypto-Millionaires in 2017

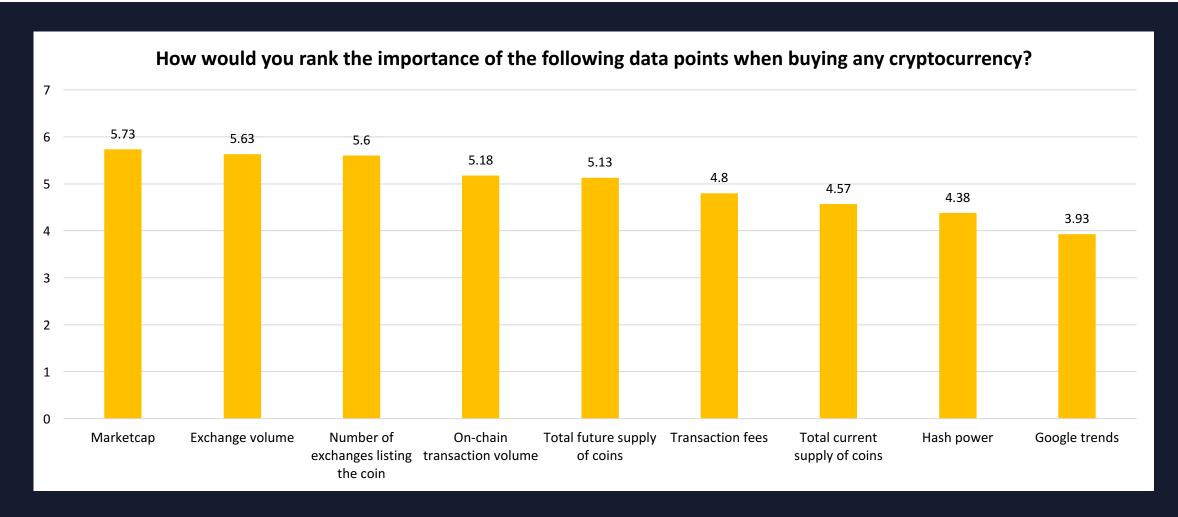
But 39% Think They Will in 2018







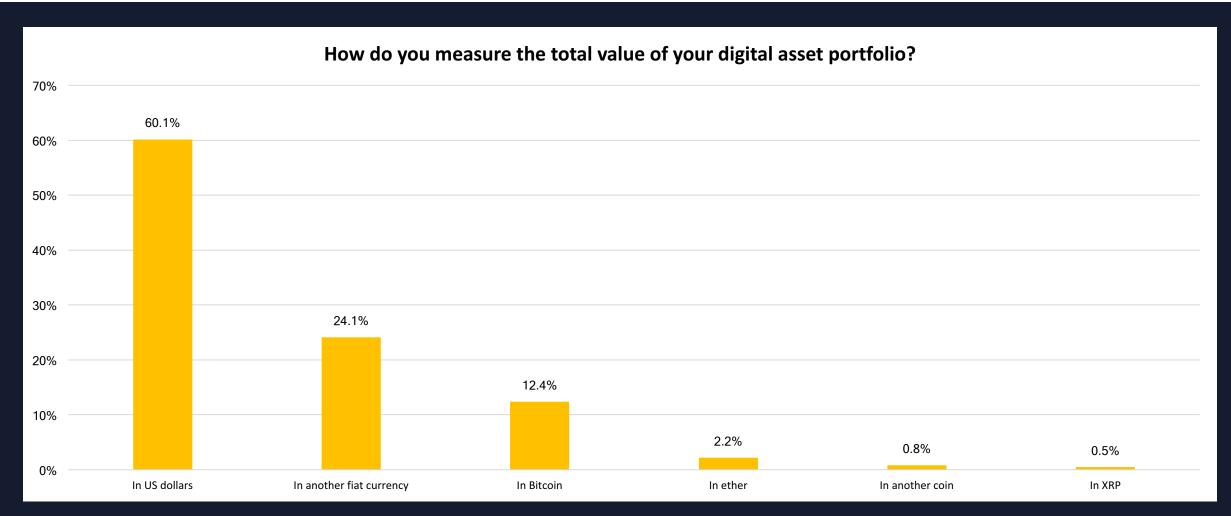
## Market Cap is the Most Valued Data Point When Buying Crypto







### **Almost 13% Measure Portfolio in BTC**



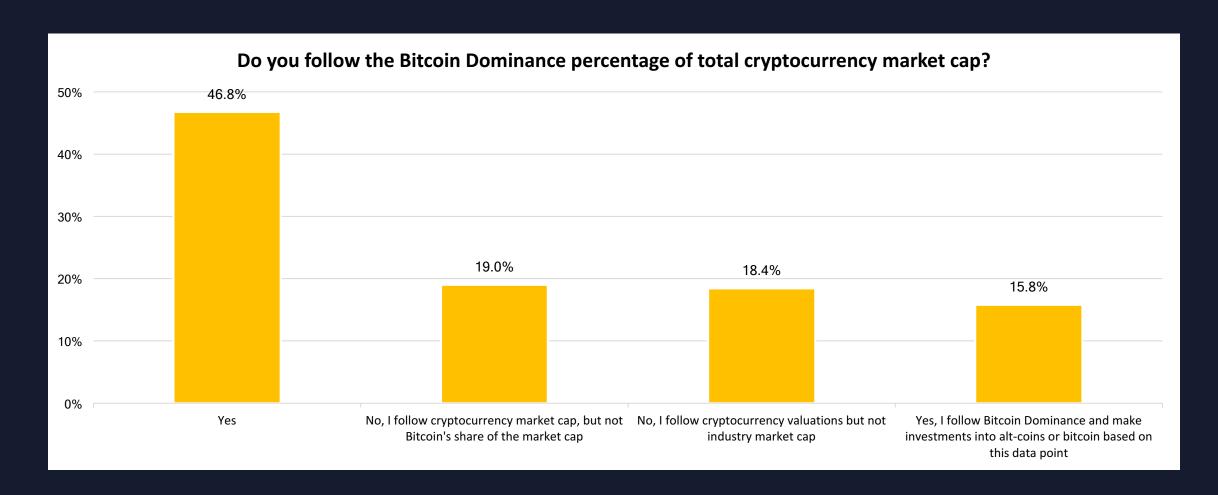
Data Source: CoinDesk's Q4 2017 Blockchain Sentiment Survey





### 47% Follow the Bitcoin Dominance Percentage

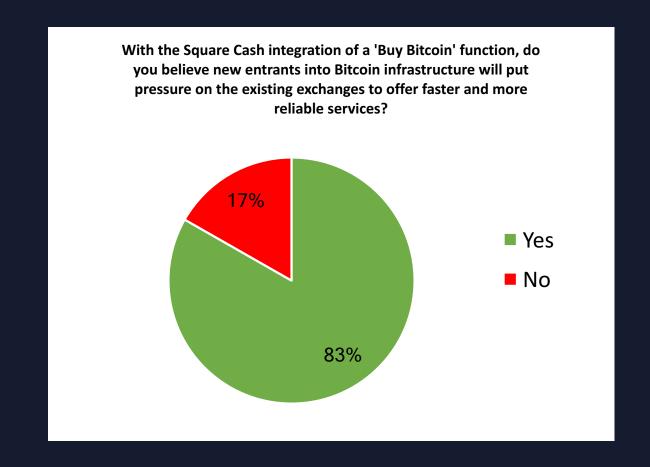
16% Use as Investment Criteria







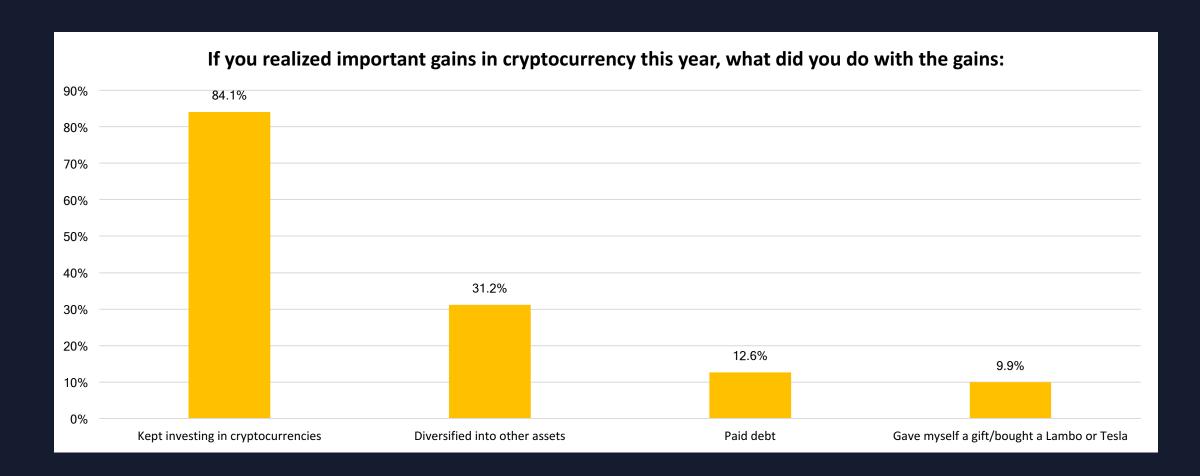
### 83% See Promise in Square Cash's Bitcoin Integration







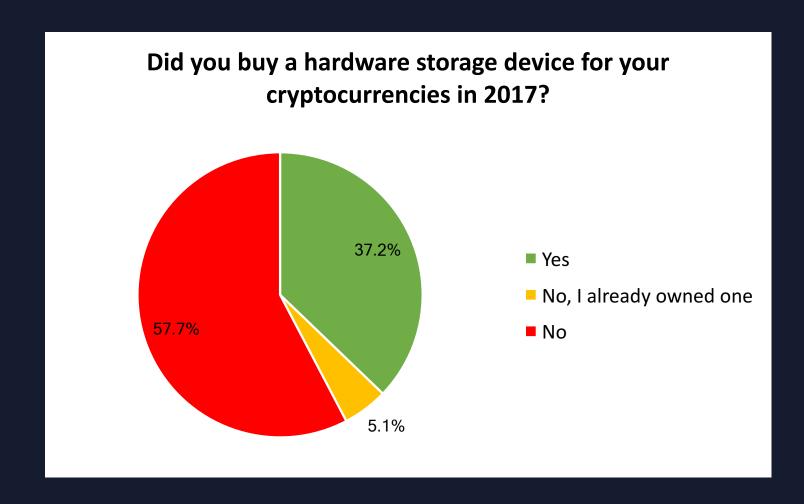
### 84% Re-Invested Gains into Crypto







### 63% Don't Store Crypto on Hardware Wallets





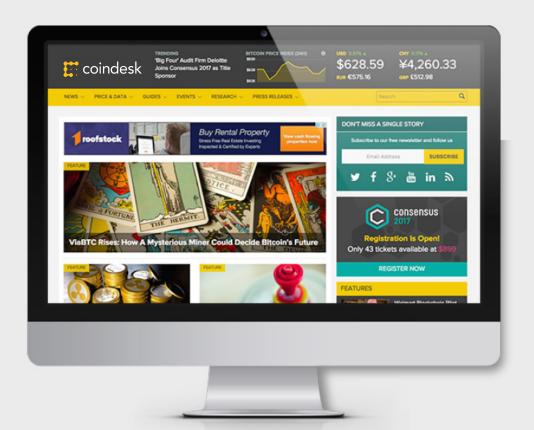


6 COINDESK





# CoinDesk – News, Events, Research and Data for Blockchain Technology



Headquarters: Midtown Manhattan, New York City

**News:** 10m monthly unique visitors

**Events:** 4,000+ attended our 2017 <u>Consensus</u> and <u>Invest</u> conferences in New York City and San Francisco

**Data:** Industry reference points including <u>Bitcoin</u> and <u>Ether</u> prices and <u>Venture Capital</u> and <u>ICO</u> databases



### About the 'State of Blockchain'



For four years, CoinDesk has analyzed the 'State of Blockchain' in our quarterly industry overview reports

### We cover:

- Technical trends within the top open-source developer communities
- Major product updates from well-funded startups
- **Digital currency market data**, utilization rates, public sentiment and network performance metrics
- Enterprise adoption rates and new proofs-of-concept
- Venture capital, corporate, and public investment trends
- **Public policy** updates from around the globe

Data Source: CoinDesk

### **About CoinDesk.com**



coindesk

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- Follow us on Twitter: <u>@CoinDesk</u>
- Subscribe to our <u>email newsletters</u> for the latest blockchain news
- If you have data you think should be included in future 'State of Blockchain' reports, email <a href="mailto:stateofblockchain@coindesk.com">stateofblockchain@coindesk.com</a>
- We also welcome any general feedback you have on the report



### **CoinDesk Events**



- We are the leading events firm in blockchain
- Our annual <u>Consensus</u> events have attracted thousands of entrepreneurs, investors, executives, regulators, journalists and more to <u>San Francisco</u> and <u>New York City</u>
- Join us in May for our next event, **Consensus!**





# 6A

### RESEARCH FRAMEWORK





### **Defining The Blockchain Technology Market**

A **public blockchain** is an internet protocol that manages the distribution of provably unique data that:

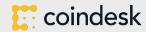
- Acts as a unit of account for transactions on that ledger
- Incentivizes early adopters and developers to use, support and verify the ledger without the need for a trusted intermediary

An **enterprise blockchain** is a distributed ledger that provides:

- Consensus via trusted intermediaries, making digital currencies unnecessary
- Solutions to clients who wish to use cryptographic databases managed and shared by trusted parties

Many companies employ **hybrid** models where they:

- Build on public blockchain infrastructure
- Provide technology for permissioned networks





### The Internet-Intranet Comparison

We believe both public and enterprise blockchains have useful applications, much like the Internet and corporate intranets

### **PUBLIC BLOCKCHAINS**







public (inter-)
The internet





### **ENTERPRISE BLOCKCHAINS**



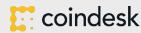




private (intra-)
Intranets & IT



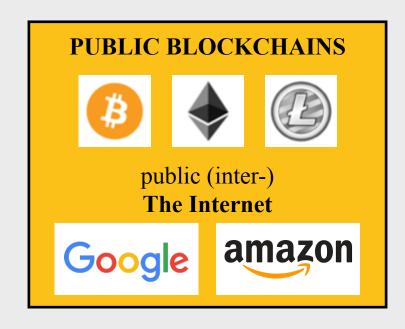




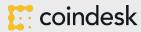


### The State of Blockchain Focuses Primarily on Public Blockchains; Enterprise Data is More Opaque

The majority of development work to date has been done using open-source tools and public blockchains like bitcoin and ethereum



### 





### 'Public' (Open) vs 'Enterprise' (Permissioned) Blockchains: Generalized Features Comparison

### **PUBLIC** ENTERPRISE

ACCESS	Open read and write	Permissioned write and/or read
SPEED	Slower	Faster
SECURITY	Open network	Approved participants
IDENTITY	Anonymous or pseudonymous	Known identities
ASSET	Native assets	Any asset





### Strengths and Weaknesses of Public Blockchains

We believe public blockchains will have the greatest impact on developing economies (reduced need for trust) and the connected device, IoT economy (immutability, auditability)

### **STRENGTHS**

Immutable ledger
------------------

Relatively fast settlement time

(e.g., 10 minutes or less)

Reduced security risks associated with centralization-trusted third party

Easy to audit

**Reduced need for trust** 

### WEAKNESSES

### **Irreversible transactions**

Slow transaction clearing

(e.g., 3 - 7 transactions / second)

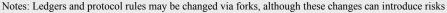
More vulnerable to attacks

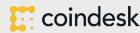
(e.g., 51%, spam, DDoS)

**Reduced privacy** 

**Energy consumption** 









### **Blockchain Ecosystem Breakdown**

## When producing market maps and following investment trends, we look for business shifts between these models:

	PUBLIC	ENTERPRISE		
PROTOCOL		⊕ Chain THE		
COMPANY	<b>bitpay</b> coinbase	Digital Asset		
APPLICATION	angur golem			

The company layer crosses protocols and is heavily comprised of <u>bitcoin related businesses</u>, while the application layer is dominated by <u>ethereum applications</u>





### **Blockchain Project Funding Models**

Entrepreneurs have begun considering blockchain token sales ('ICOs') as <u>fundraising alternatives</u> to traditional venture capital and angel investment

	ICO	HYBRID	VC VC
PROTOCOL			<i>Z</i>
COMPANY	Lisk	FACTOM	coinbase Digital Asset
APPLICATION	augur golem "ICONOMI		

ICOs rather than VC has driven the development of most public blockchain applications, as well as numerous protocols and companies, a line which is becoming increasingly blurred





### **Disclaimer**

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This presentation does not constitute financial advice or an investment recommendation in any way whatsoever. It is recommended you perform your own independent research and/or speak with a qualified investment professional before making any financial decisions.

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